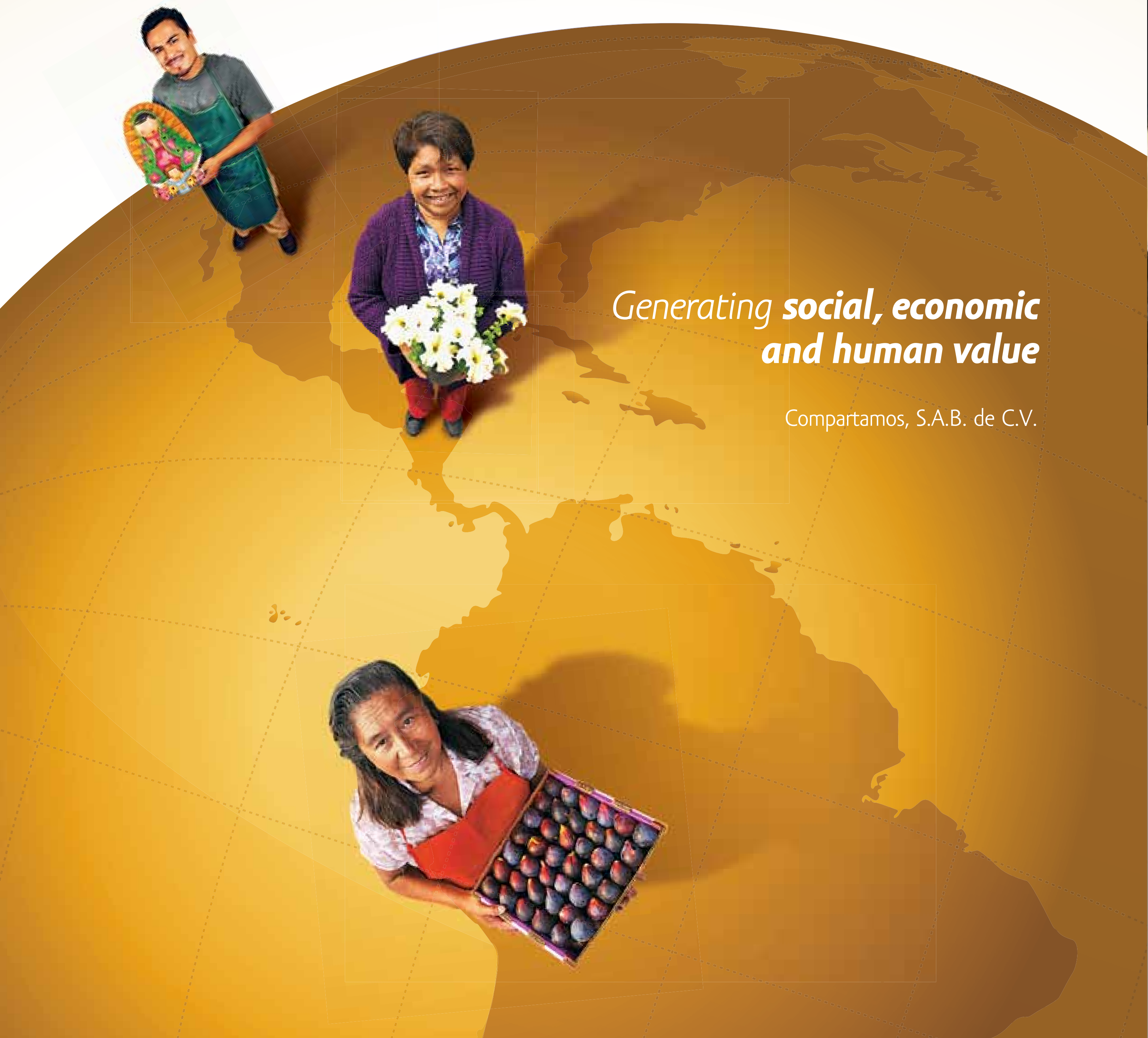
Annual and sustainable report 2011

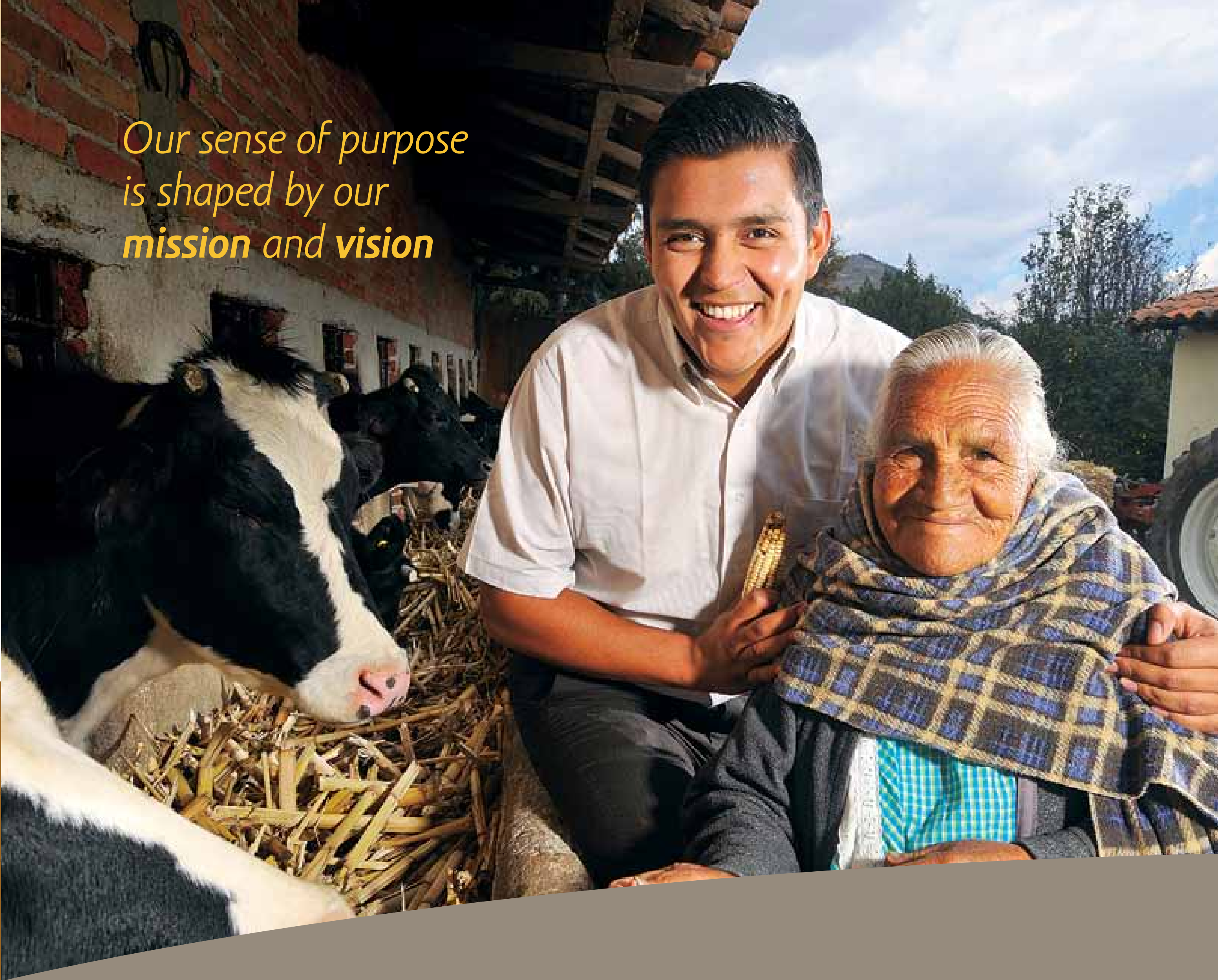
Compartamos



Generating ***social, economic and human value***

Compartamos, S.A.B. de C.V.

Our sense of purpose is shaped by our ***mission*** *and* ***vision***



Our mission: *we are a group of companies that generate social, economic and human value. We are committed to the person, generating opportunities for development in lower-income sectors of the population. These opportunities are based on innovative and efficient large-scale models. They are based on inspirational values that create both external and internal cultures where permanent relations of trust can be developed, thereby contributing to the creation of a better world.*

Our vision: *working with accomplished individuals, we aim to be the leader offering opportunities for development that promote the common good.*

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From the beginning, we have been committed to the creation of ***social, economic, and human value,*** *thereby fulfilling our Sense of Purpose.*

SOCIAL VALUE: convinced of the importance of promoting social development, we create opportunities for the greatest number of people in the shortest possible time.

ECONOMIC VALUE: we create economic value through strong and profitable companies in which private capital contributes to the common good.

HUMAN VALUE: we trust in people, in their words and in their willingness to develop their abilities and to achieve success. We support actions that give our customers and employees the opportunity to progress by being better people.

All of our business units share our Sense of Purpose and our fundamental values.

PRINCIPLES

Our principles are the core of our six values. A person is a being capable of doing good, guided by values. By practicing these values in one's daily life, one becomes a better person and has a positive impact on society. Compartamos asks all of its shareholders, directors, executives, and employees, to practice these values in their personal and professional lives, with a special emphasis on six institutional values:

- ***PEOPLE***
  We seek to make better people, by fostering their integral development through a model that takes into account every dimension of the person (physical, intellectual, social/family, spiritual, and professional).
- ***SERVICE***
  We give to others because we have a genuine interest in the person.
- ***RESPONSIBILITY***
  We fulfill our duties with excellence and assume the consequences of our actions.
- ***PASSION***
  We love what we do.
- ***TEAMWORK***
  We collaborate with others, working together to achieve more.
- ***PROFITABILITY***
  Productive and efficient, we make more with less.

Ethics and Conduct Code

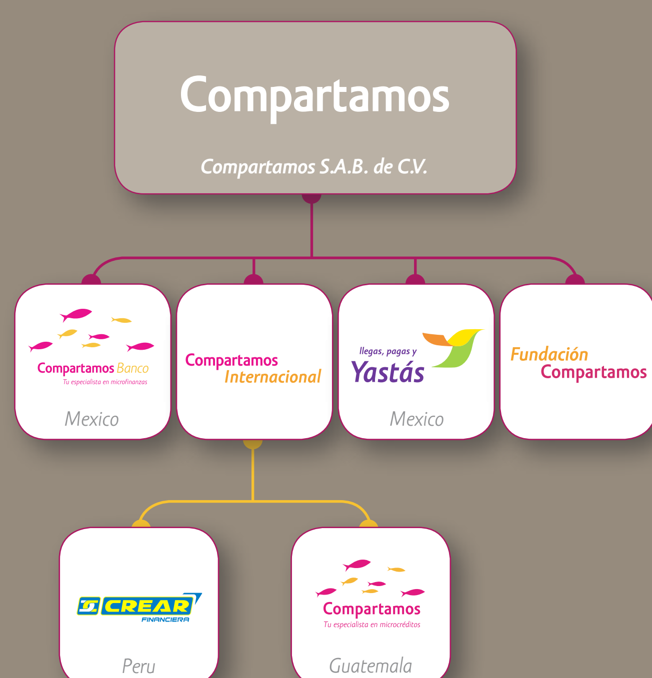
Our Ethics and Conduct Code is a tool that shapes our philosophy and represents our way of thinking and acting. It describes the behavior our employees, shareholders, statutory examiners and suppliers are expected to demonstrate at all times.

Our ethical behavior is part of our commitment to doing the greatest possible good. It generates a positive effect on the internal and external areas of the institution, making it possible for people to develop in an integral way.

Our Code has a sustainable vision, focused on economic, social, and environmental aspects, as well as on the protection of our customers, our relationships with suppliers, the promotion of a healthy lifestyle and the efficient use of natural resources.

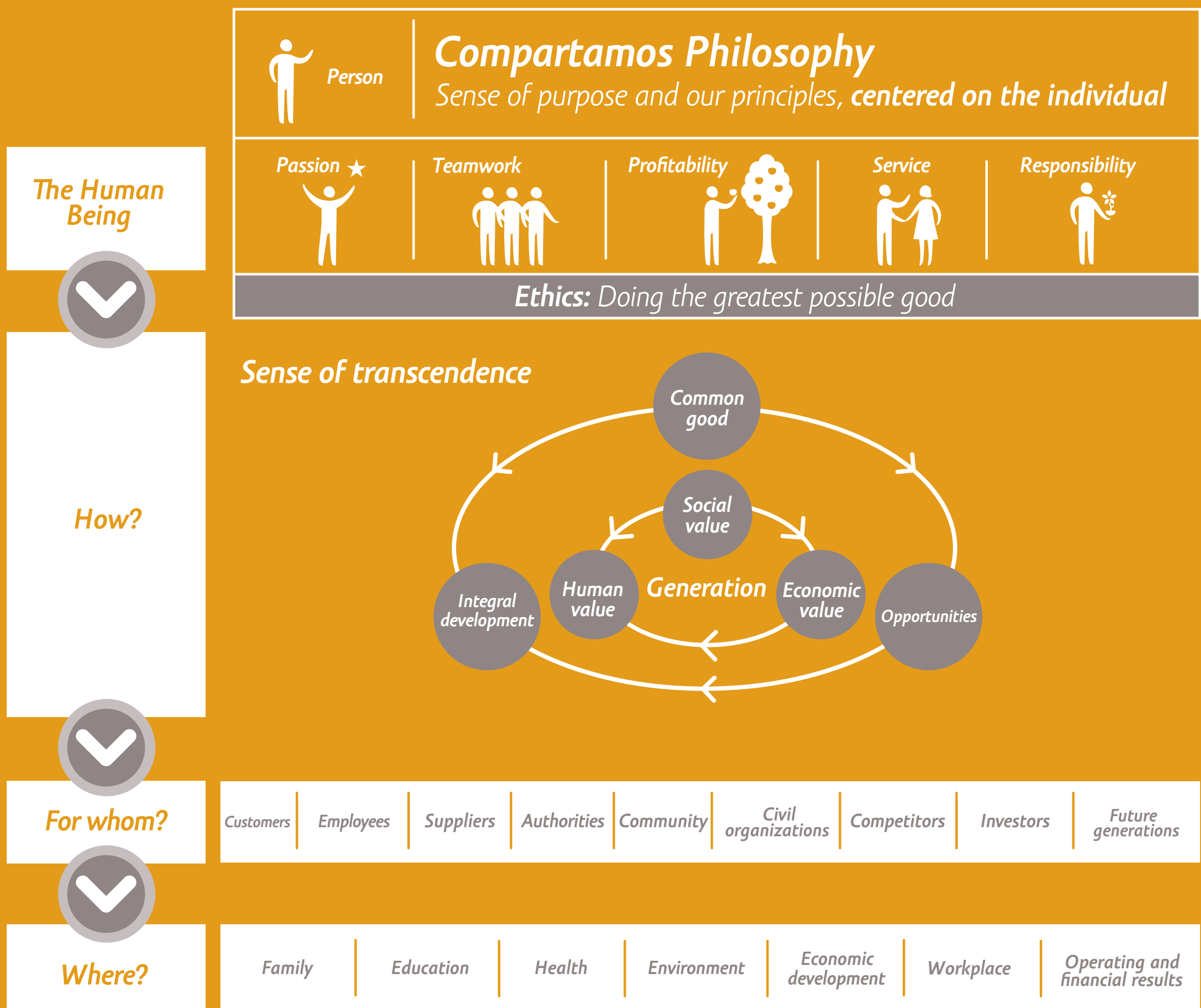
We have institutional channels through which employees can report, with complete confidentiality, any breach of the standards of conduct established in the Code. Complaints are evaluated by the Honor Commission, made up of employees of good standing and seniority in the group. These channels are part of our system of ethical culture, whose aim is to create a proper framework for self-accomplished people who make up our institution.

Structure of the Group



Sustainablility *Model*

Our sustainability model *is a graphic representation of institutional performance in this area. It is what guides and regulates ours objectives, our actions and our daily activities. It is derived from our sense of purpose and our principles, functioning in complete accord with our business model. Incorporated into it are our areas of activity, our stakeholders and the aspects that influence the units of the group, from a dynamic perspective of continual improvement, whose ultimate goal is to ensure the generation of social, economic and human value.*



Business Model

Our **infrastructure**

We have been present in every Mexican state since 2005. ***In 2011 we expanded our horizons to all of Latin America, arriving in Guatemala and Peru*** *with our business and sustainability models.*

COVERAGE IN MEXICO

States in Mexico	Number of branches
Aguascalientes	2
Baja California	7
Baja California Sur	2
Campeche	6
Chiapas	25
Chihuahua	8
Coahuila	13
Colima	4
Distrito Federal	11
Durango	7
Estado de México	35
Guanajuato	17
Guerrero	19
Hidalgo	9
Jalisco	14
Michoacán	16
Morelos	9
Nayarit	6
Nuevo León	17
Oaxaca	20
Puebla	25
Querétaro	4
Quintana Roo	8
San Luis Potosí	7
Sinaloa	6
Sonora	10
Tabasco	15
Tamaulipas	11
Tlaxcala	8
Veracruz	54
Yucatán	11
Zacatecas	3
TOTAL	**409**

COVERAGE IN GUATEMALA

Departments in Guatemala	Number of branches
Quetzaltenango	2
Retalhleu	1
Suchitepéquez	1
TOTAL	**4**

COVERAGE IN PERU

Departments in Peru	Number of branches
Arequipa	14
Lima	13
TOTAL	**27**

RELEVANT OPERATING AND FINANCIAL RESULTS

Note: Compartamos, S.A.B. de C.V. began to trade on the Bolsa Mexicana de Valores (the Mexican Stock Exchange, known as the BMV) on 24 December 2010. For the purposes of comparison, therefore, its 2009 and 2010 figures are placed against the information of its principal subsidiary, the commercial bank, Banco Compartamos, S.A.

ITEM	2009	2010	2011(1)	Var 10/11%(4)
Clients	1,503,006	1,961,995	**2,455,292**	25.1%
Employees	7,364	9,773	**14,561**	49.0%
Branches	325	352	**440**	25.0%
Portfolio (Ps. millions)	7,645	9,760	**14,480**	48.4%
Average balance per client (Ps.)	5,086	4,975	**5,897**	18.5%
Non-performing loan ratio	2.40%	1.98%	**2.65%**	33.8%
(PS.MILLIONS)				
Interest income	4,811	6,048	**7,941**	31.3%
Operating income	4,897	6,109	**8,022**	31.3%
Interest expenses	318	302	**477**	57.9%
Net interest margin	4,579	5,807	**7,545**	29.9%
Risk-adjusted net interest margin	4,297	5,508	**7,008**	27.2%
Operating expenses	2,240	2,776	**3,910**	40.9%
Operating results	2,017	2,589	**3,001**	15.9%
Net results	1,490	1,883	**1,997**	6.1%
Operating margin (2)= (operating results/ average portfolio)	30.2%	29.8%	**27.2%**	-8.7%
Net margin (2)= (Net results/average portfolio)	22.3%	21.6%	**18.7%**	-13.4%
Operating margin (3)= (operating results/ average productive assets)	24.0%	26.4%	**22.0%**	-16.7%
Net margin (3)= (net results/average productive assets)	17.7%	19.2%	**15.2%**	-20.8%
ASSETS				
Liquidity (Cash + securities)/ total assets	16.0%	10.1%	**12.0%**	19.5%
Total portfolio (Ps. millions)	7,645	9,760	**14,480**	48.4%
Non-performing loans (Ps. millions)	186	193	**383**	98.4%
Fixed assets (Ps. millions)	170	274	**499**	82.1%
LIABILITIES				
Total liabilities (Ps. millions)	5,187	5,677	**10,181**	79.3%
Long-term liabilities (Ps. millions)	4,697	5,118	**9,504**	85.7%
Equity (Ps. millions)	4,061	5,564	**7,376**	32.6%
Net earnings per share (Ps.)	3.5	1.1	**1.2**	9.1%
ROA (net results / average assets)	17.1%	18.4%	**13.4%**	-27.2%
ROE (net results/average shareholders' equity)	43.1%	39.1%	**30.4%**	-22.3%
Book value per share (Ps.)	9.5	3.3	**4.3**	30.3%
Share price at end of year (Ps.)*	67.5	26.85	**17.12**	-36.2%
Total shares for calculating EPS. and BVPS.	427,836,876	1,711,347,504	**1,711,347,504**	0%

* Compartamos Banco information is reported as of the end of 2009, COMPARC information as of the end of 2010 and 2011.
(1) Includes Guatemala, Mexico and Peru.
(2) Against average portfolio.
(3) Against average productive assets.
Since 2011, the average has been calculated as the average of the four quarters. Previously it was calculated as (initial balance + final balance)/2.
(4) The column showing percentage variations between 2011 and 2010 may contain minor errors owing to rounding off.
Note: Since 2011, for the sake of uniformity, total operating income has ceased to be reported and operating results have been modified in order to make them comparable.

RESULTS OF THE GENERATION OF SOCIAL, ECONOMIC AND HUMAN VALUE

Note: Compartamos, S.A.B. de C.V. began to trade on the Bolsa Mexicana de Valores (the Mexican Stock Exchange, known as the BMV) on 24 December 2010. For the purposes of comparison, therefore, its 2009 and 2010 figures are placed against the information of its principal subsidiary, the commercial bank, Banco Compartamos, S.A.

ITEM	2009	2010	2011	Var 10/11%[8]
SOCIAL VALUE				
Amount disbursed (Ps. millions)	32,659	41,265	**54,288**	31.6%
Number of disbursements	4,493,981	5,691,401	**7,057,085**	24.0%
Number of clients/households benefited	1,503,006	1,961,995	**2,455,292**	25.1%
ECONOMIC VALUE				
Branches	325	352	**440**	25.0%
Direct jobs	7,364	9,773	**14,561**	49.0%
Indirect jobs [1]	1,953,907	2,550,594	**3,191,880**	25.1%
Direct economic value created [2] (Ps. millions)	5,036	6,321	**8,262**	30.7%
Distributed economic value [3] (Ps. millions)	3,180	4,066	**5,611**	38.0%
Retained economic value [4] (Ps. millions)	1,856	2,255	**2,651**	17.6%
HUMAN VALUE				
Clients trained through business workshops	3,068	3,204	**4,275**	33.4%
Clients trained through committee meetings	90,180	120,000	**94,601**	-21.2%
Grants to employees benefited by the career acceleration program	125	184	**187**	1.6%
Investment in the human training program for 100% of employees (Ps. millions)	2.4	3.7	**3.9**	5.4
Ethics Code complaints dealt with by the Honor Commission	140	197	**172**	-12.7%
Employees benefited through financial education training [5]	N/A	N/A	**10,015**	100.0%
SUSTAINABILITY: SHARED VALUE [6]				
Alliances and donations (Ps. millions)	14.3	29.8	**37.6**	26.2%
Number of volunteers	3,498	6,338	**9,648**	52.2%
Compartamos with the Family Open Call (institutions benefited)	17	23	**15**	-34.8%
Compartamos with the Community Day [7]	23	22	**24**	9.1%

(1) Number of clients as of the end of the period, multiplied by 1.3 people hired by micro-businesses, according to the most recent client segmentation study, carried out by De la Riva in 2008.
(2) Direct economic value created = net income + income from financial products + sales of assets + other products.
(3) Distributed economic value = cost of sales + salaries + employee benefits + training + other expenses + taxes + dividends + interest payments + community investments.
(4) Retained economic value = direct economic value created – distributed economic value.
(5) The year 2011 was the first in which employees received formal in-class training on financial subjects.
(6) Includes only Mexico.
(7) Compartamos with the Community Day takes into account the number of public spaces re-established through our Social Responsibility actions.
(8) The column showing percentage variations between 2011 and 2010 may contain minor errors owing to rounding off.

A Message from the Chairman of the Board of Directors

Dear Shareholders and Employees,

The balance of our results in 2011 was a source of great pride to Compartamos. The activities and achievements I would like to describe, were in line with our mission of generating economic, social and human value. But 2011 was also a year of challenges. In this message I will share with you my perspective on the opportunities that were generated in 2011 to reach new goals and conquer new territories.

First the reasons for our pride: 2011 was again a record year for Compartamos, with the highest levels of assets, income, clients and net earnings in the history of the group. As always, I would like to congratulate all of our employees for the results obtained. We have demonstrated once again that at Compartamos we have a world-class team and are capable of surpassing our goals if we adhere to our mission and institutional values.

Keeping to our mission of providing opportunities for development to the greatest number of people in the shortest possible time, at the end of 2010 we established the holding company Compartamos, S.A.B. de C.V. This change in our corporate structure was made under the leadership of Executive President Carlos Labarthe and Executive Vice-President Carlos Danel. The creation of the holding company addressed the requirement to generate products focused on satisfying our clients' needs and to establish a structure that would allow for a more complex organization, better designed for international expansion. In 2011 we reaped the benefits of this strategy with the expansion into Peru and Guatemala. In June, we acquired 82.7% of the shares of Financiera CREAR (Financiera Créditos de Arequipa), an institution with twenty years of experience in the Peruvian market. In the same month operations began in Guatemala through the subsidiary Compartamos, S.A., with four branches that attended to more than 14,000 women clients in its initial months. The success of our greenfield operations in Guatemala demonstrates two things: 1) the excellent operating quality of Compartamos, which can be replicated in other countries; and 2) the fact that the model of international expansion through greenfields, carried out with prudence and responsibility, can serve as a model for future expansion.

Total clients in the entire region by the end of 2011 amounted to 2,455,292, of whom 2,334,440 were attended to by Compartamos Banco in Mexico. This consolidated our position as the largest micro-finance institution in Latin America in terms of number of clients and portfolio. Being able to provide almost 2.5 million families (or approximately 10 million people) with basic financial services -so essential to their personal development- is a source of

We have ***a total of 2,455,292 clients in the entire region, of whom 2,334,440 were attended to by Compartamos Banco in Mexico,*** *consolidating our position as the largest micro-finance institution in Latin America in terms of number of clients and portfolio.*

enormous pride to Compartamos and an incentive to continue with our mission.

This expansion required Compartamos to increase its personnel, which grew to a total of 14,561 people who work daily to fulfill the group's mission. This is a source of pride to the thousands of families that make up the great Compartamos family. This feeling is reflected in the distinction earned by Compartamos Banco for the second year in a row: First Place in the list of the best companies to work for in Mexico, awarded by The Great Place to Work Institute. This distinction is a testimony to the fact that we are committed not only to our sense of purpose, to the group's mission, and to the respect for our clients, but also to our employees.

Our total loan portfolio increased to more than P$14.4 billion, as we surpassed the billion-dollar barrier in terms of assets.

One of the products that fits perfectly with the sense of purpose of Compartamos is our micro-insurance product. Obviously, a natural disaster or the death of a loved one are events that can seriously impact the economic situation of a family, sometimes even leaving it on the verge of extreme poverty. Adhering to our principles, in 2007 we developed our micro-insurance business unit. At the present time, our clients are protected by some 2.9 million active life insurance policies. This business unit has begun to take on a life of its own, now that, thanks to the creation of Compartamos, S.A.B. de C.V., a subsidiary specially designed for the expansion of the micro-insurance business will be established. The forecast is very optimistic for this new subsidiary: with its excellent associations and with the management team put together for this business unit, it is looking forward to great success.

In 2011 a commercial strategy targeted at urban products was implemented. As a result, these grew significantly: the number of clients with the 'Crédito Comerciante' increased by 80.9% and the number of those with the 'Crédito Crece Tu Negocio' by 58.6%. This strategy will continue in coming years, as Compartamos incorporates groups of clients who have not traditionally been a part of its business.

Thanks to the continuing increase in our revenues and our policy of channeling 2% of net earnings into social responsibility and sustainability projects, Compartamos Banco moved its commitment onto a higher level, supporting projects for a total of Ps. 37 million. This made for a total of almost Ps. 100 million over the last five years. In order to give institutional form to this continuing effort to generate human value, the Fundación Compartamos was created.

These achievements contributed to strenghtening the group's financial solidity, with the result that the credit quality of our principal business unit, Compartamos Banco, was given a "mxAAA" rating by Standard & Poor's, the highest rating that a Mexican company can obtain.

These extraordinary results, along with our solid institutional structure, the quality of our corporate governance, and the caliber and commitment of our employees, have given COMPARC* a place on the benchmark index (the IPC) of the Mexican Stock Exchange (Bolsa Mexicana de Valores, or BMV) for the third year in a row (twice as a bank and last year as a group). Compartamos is the youngest company on the IPC and also has a place on the newly-created Sustainability Index of the BMV.

One of the principal goals we have set ourselves since our founding is that of achieving financial inclusiveness, that is, of offering universal access to financial services. It is a source of pride to know that we have contributed to creating an industry and are moving ever closer to the goal of universal access to credit. But this obviously represents a challenge as well. Competition is nothing new for Compartamos. In every location where we operate, we have dozens of local competitors, making a total of thousands of institutions that offer financial services all over Mexico. With this growing access to credit, it will become an ever greater challenge to maintain and increase our client base.

In order to address this challenge, we have proposed five initiatives:

1. Eco Project

This is a project that will be implemented in 2012 and 2013, designed to attain closer control over operations and to achieve greater efficiency through the use of technology.

2. SAP

Investment in information technology will continue, in order to support the growth planned for coming years, as we develop a new banking core and SAP modules that will allow us to improve customer service.

3. Yastás

This is a subsidiary of Compartamos, S.A.B. de C.V. whose objective is to administer correspondent banking, through a broad network of branchless banking services in small businesses, thereby bringing financial services to even the remotest communities. This network will not only be used by Compartamos, but by other institutions as well, increasing financial inclusiveness and offering greater convenience to lower-income sectors of the population.

4. Urban Products

Efforts have been made to: 1) Expand our range of urban products, in order to grow in sectors that have not been traditionally served by Compartamos; and 2) Attract more male clients.

In 2011 a commercial strategy targeted at urban products was implemented. As a result, these grew significantly: the number of clients with the: ***'Crédito Comerciante' increased by 80.9% and the number of those with the 'Crédito Crece Tu Negocio' by 58.6%.***

5. Satisfying all customer needs

Through the offer of loans and insurance policies, Compartamos does not yet offer in any large way, any product aimed at those with an established savings capacity. In 2012, an aggressive program to capture savings will begin to be implemented.

In 2011, our non-performing loans ratio went from 1.98% to 2.60%, owing in part to faster growth among the high-risk products of our portfolio. Asset quality remained stable in the case of our most recent products, such as the 'Crédito Mejora Tu Casa' and the 'Crédito Comerciante'. The NPL ratio of our signature product, the 'Crédito Mujer', increased from 0.80% to 1.65% as a result of new market dynamics.

I am convinced that these challenges will be met successfully, thanks to the great team of employees and the incomparable leadership at Compartamos. Finally, I would like to make an appeal to the Mexican financial authorities. Vital to Mexico's development is a healthy climate of total financial inclusiveness. In order to achieve this important goal, Mexico needs policies and initiatives that foster the protection of clients. Lower-income sectors of the population are exposed to greater risks and we must seek mechanisms to guarantee their full and healthy inclusion in the financial sector. One example of such a policy, designed to protect this sector of the population from over-indebtedness, is the promotion of a robust credit bureau in which positive information about existing credit institutions is available. At Compartamos we fully support the initiative of a credit bureau with these characteristics and any others designed to offer financial inclusiveness, under the best conditions, to our clients.

In 2012 we will continue working along the lines of our Principles and Philosophy, generating social, economic and human value in the lives of our clients, employees and their families' communities, as we contribute to the building of a better society.

Alvaro Rodríguez Arregui
Chairman of the Board of Directors

Social value

Our commitment to create opportunities for the greatest number of people in the shortest possible time, ***has motivated us to start up operations in Guatemala and Peru, even as we continue to grow in Mexico[1].***

1. Includes Compartamos, S.A.B. de C.V. It began to trade on the Bolsa Mexicana de Valores (the Mexican Stock Exchange, known as the BMV) on 24 December 2010. For the purposes of comparison, therefore, its 2009 and 2010 figures are placed against the information of its principal subsidiary, the commercial bank, Banco Compartamos, S.A.

Our results were:

- We have 2,455,292 clients, 25.1% more than in 2010
- We made 7,057,085 loan disbursements, representing annual growth of 24.0%
- Women account for 93.8% of our clients
- Average loan balance is Ps. 5,897
- More than 2 million of our clients are insured
- Our non-performing loan ratio is 2.65%

2. Including clients of 'Crédito Mujer', which has life insurance included in the loan, and clients who have purchased insurance policies.

social value

- We make contact with 81.1% of our clients every week
- We attended to 123,295 people through our call center
- We broadened our range of services and products through the acquisition of Financiera Créditos Arequipa, S.A., with its 15 financial products
- We began a pilot program for payment of services through correspondent banks

We seek to become a leading regional institution, through an organic growth model, including ***Compartamos, S.A. in Guatemala and acquisitions such as Financiera Créditos Arequipa, S.A. in Peru.***

	MEXICO	GUATEMALA	PERU	TOTAL
CLIENTS	2,334,440	14,451	106,401	2,455,292
EMPLOYEES	13,298	64	1,199	14,561
NUMBER OF BRANCHES	409	4	27	440
AMOUNT DISBURSED (PS. MILLIONS)	51,210	105	2,973	54,288
NUMBER OF LOANS DISBURSED	6,879,175	22,903	155,007	7,057,085
AVERAGE LOAN BALANCE (PS.)	5,090	3,210	23,882	5,897
NON-PERFORMING LOANS[3]	309	0.07	89	383

We seek to become the leading regional institution, through an organic growth model, including Compartamos, S.A. in Guatemala and acquisitions such as Financiera Créditos Arequipa, S.A. in Peru, where we have adapted products such as our 'Crédito Mujer' (a loan targeted specifically at women) to the social, cultural and economic conditions of new markets and countries, in order to renew our products and to share our philosophy with these cultures and people.

Markets

From the beginning, our goal has been to grow rapidly, while at the same time maintaining quality of service, our principles and the operational control which has always distinguished us. We therefore maintain contact with 81.1% of our clients every week, constantly innovate in the area of products and services, support the continual training of our employees, and invest in systems and infrastructure.

Mexico

In 2011 we provided opportunities to 2,334,440 clients through productive loans designed for developing their businesses and therefore improving their quality of life, in a sector of population that has little or no access to financial services.

We foster the entrepreneurial spirit and capacity for work of millions of families, with a special emphasis on women, through loans for working capital that allow them to grow their businesses. This generates a large number of social and economic benefits, including investment, employment, and economic trickle-down. Our potential market is made up of the lower-income sectors of the population (C, D+, and D), resident in both urban and rural zones, who have a business or the potential to start one. This segment represents approximately 9.0% of the population. There are currently some 10.1 million Mexicans who fulfill

3. The difference in the total is due to the application of Generally Accepted Accounting Principles (GAAP). The figures for Peru are expressed in accordance with Peruvian accounting standards, which differ in some respects from Mexican standards (MEXGAAP).

POTENTIAL MARKET IN MEXICO		
POTENTIAL MARKET IN MEXICO	10.1 million	100.0%
MARKET SERVED BY COMPARTAMOS BANCO	2.3 million	22.9%
POTENTIAL MARKET GROWTH	7.8 million	77.1%

these characteristics. Since Compartamos Banco had 2,334,440 clients as of the end of 2011, there is clearly great potential for growth in its market.

All of Compartamos Banco's products are designed for this segment of the market. Key to the success of the institution has been its willingness continually to accompany and advise its clients, with careful service to avoid over-indebtedness and strict abidance by agreements reached with clients.

At the same time, we have continually invested in infrastructure so that we can offer better service. This investment has translated into:

- 409 branches, 57 more than in 2010.
- More than 17,000 transaction points, through alliances with banks and convenience stores.
- Agreements with twelve different brands to improve variety and coverage, and to bring transaction channels closer to where our clients actually are.

All of this has been done to offer greater convenience, proximity, and extended hours to our clients, ensuring faster, safer and a more efficient service.

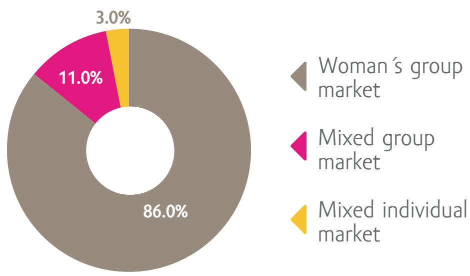
Our loan portfolio possesses two characteristics that go a long way towards explaining our low levels of risk and non-performing loans: diversification among economic sectors and the geographical dispersion of the loan portfolio. The economic sectors we serve include the sale of clothing and footwear, the food service industry, jewelry, perfumes, corner and sundries stores, as well as manufacturing. As for geographical dispersion, the municipality with the largest percentage share of loans accounts for only 13.7% of the total portfolio.

CLIENTS BY ZONE Northern zone	Central zone	Western zone	Southern zone	Totals
Aguascalientes Chihuahua Coahuila Durango Nuevo León San Luis Potosí Tamaulipas	Distrito Federal Estado de México Guanajuato Hidalgo Morelos Puebla Querétaro Tlaxcala Zacatecas	Baja California Baja California Sur Colima Jalisco Michoacán Nayarit Sinaloa Sonora	Campeche Chiapas Guerrero Oaxaca Tabasco Veracruz Yucatán Quintana Roo	
380,640 16.0%	**684,689 29.0%**	**329,746 14.0%**	**939,365 40.0%**	**2,334,440 100.0%**

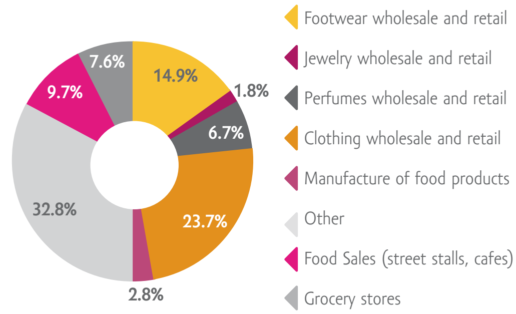
In 2011 Compartamos Banco took the decision to separate its loan products by market, with a view to improving and more clearly defining the markets it serves:

	Woman´s group MARKET	Mixed group MARKET	Mixed individual MARKET
PRODUCTS	'Crédito Mujer' 'Crédito Adicional' 'Crédito Mejora tu Casa'	'Crédito Comerciante'	'Crédito Crece Tu Negocio'

LOAN PORTFOLIO



LOAN DISTRIBUTION by sectors



Woman´s Group Market

Our most important product, the 'Crédito Mujer', is directed at the woman´s group market. It represents 71.5% of the total portfolio and has a non-performing loan ratio of 1.65%.

WOMAN´S CREDIT GROUP MARKET	Total number of clients	% of clients with other products	Number of clients	Products
'CRÉDITO MUJER'	1,982,193	5.7%	113,150	'Crédito Adicional'
		9.8%	195,047	'Crédito Mejora tu Casa'
		50.7%	1,004,523	One or more of the seven life insurance modules

The success of the 'Crédito Mujer' resides in our business model: the constant consulting services we provide for the needs of our clients. In August 2011 the '2% Commercial Benefit' program was implemented, with a view to maintaining existing clients, gaining new ones, and improving the portfolio. The program consists of liquidating 2% of a client's loan if she has reached the third cycle with a perfect payment record, and has brought more clients into her group.

Mixed Group Market

This market consists of men and women who require a collective loan in accordance with their needs in terms of amounts, terms, consulting and attention. 'Crédito Comerciante' product is aimed at people who require financing for working capital and/or investment.

Mixed Individual Market

This market is composed of men and women who need an individual loan. The main product for this market is the 'Crédito Crece Tu Negocio' (the 'Grow Your Business' loan), which provides financing for working capital or investment (the purchase of fixed assets) to a large number of people in different sectors.

MIXED GROUP MARKET	Total number of clients
'CRÉDITO COMERCIANTE'	262,088

MIXED INDIVIDUAL MARKET	Total number of clients
'CRÉDITO CRECE TU NEGOCIO'	66,423

	2009	2010	2011	Var 10/11 %
LOANS DISBURSED	4,493,981	5,691,401	6,879,175	21.0%
AVERAGE BALANCE (PS.)	5,086	4,975	5,090	2.3%
AVERAGE LOAN (PS.)	7,267	7,250	7,729	6.6%
NON-PERFORMING LOAN RATIO	2.40%	1.98%	2.6%	31.3%

The principal channels of communication used to improve the service and attention provided to our clients are:

Channel	CLIENT SERVICE Mexico
CALL CENTER	**123,295** people attended to, **1,047** complaints, of which **55.0%** were promptly attended to within a maximum of 72 working hours
EMAIL	**2,619** responses and follow-ups
SPECIALIZED UNITS[4]	**32** specialized units

In our marketing and advertising we abide by the rules and regulations of the countries in which we operate, and all of our advertising is in accordance with our code of ethics. In 2011 we won an Effie Award Mexico (granted by the Asociación Mexicana de Agencias Publicitarias, or AMAP) for our 2010 campaign entitled **"Sí hay"** ("Yes there is").

4. The specialized units are designed to respond to questions and complaints from users. There is a representative for each state in Mexico in which the financial institution has a branch.

Yastás

Yastás is a solution for paying services and undertaking financial operations by clients in lower-income sectors. Yastás offers users a wide range of services with full and trustworthy coverage.

The Yastás network of agents was established in August 2011 to meet the needs of residents of low-income neighborhoods for different ways of carrying out financial transactions such as:

- Payment of services and utilities.
- Phone credits.
- Performing banking transactions with small amounts.
- Saving in an easy way.

	2011[5]
NUMBER OF TRANSACTIONS	57,039
AFFILIATED BUSINESSES	110

5. From October to December 2011.

Guatemala

In June 2011 we started up operations in Guatemala, a country with characteristics similar to the Mexican states of Oaxaca and Chiapas, where Compartamos had its origins. The product we offer in Guatemala is the 'Crédito Mujer', given the characteristics of the market and our own knowledge and experience in dealing with this area.

At the end of 2011, Compartamos had 4 branches, 64 employees, and 14,451 clients in Guatemala, reflecting the dynamism of the market and the level of competitiveness of our operations and services, which consist of rapid loan disbursements and shorter cycles. All of our employees in Guatemala are certified under our code of ethics and operate by the same standards as in Mexico.

As of the end of 2011, the loan portfolio of Compartamos in Guatemala amounted to Ps. 46.4 million.[6]

POTENTIAL MARKET IN GUATEMALA		
POTENTIAL MARKET IN GUATEMALA	1.20 million	100.0%
MARKET SERVED BY COMPARTAMOS, S.A.	14,451	1.2%
POTENTIAL MARKET GROWTH	1.19 million	98.8%

	2011[7]
CLIENTS	14,451
BRANCHES	4
EMPLOYEES	64
CREDITS DISBURSED	22,903
AVERAGE BALANCE (PS.)	3,210
AVERAGE CREDIT (PS.)	4,574
NON-PERFORMING LOAN RATIO	0.15%

	QUETZALTENANGO	RETALHULEU	SUCHITEPÉQUEZ
NUMBER OF BRANCHES	2	1	1

6. At the year-end exchange rates of GTQ 7.8108 and US$13.9476. The average exchange rates were GTQ 7.8052 and US$13.7479.
7. From June to December of 2011.

Following the acquisition of Financiera CREAR, the task of post-acquisition integration was undertaken, in order to thoroughly understand the key areas of the new company and facilitate the Compartamos-CREAR integration process.

Peru

In June 2011 Compartamos acquired 82.7% of the Financiera de Créditos Arequipa, S.A. (Financiera CREAR), a leading micro-credit institution in Peru, a country with ample experience in this area. The first acquisition of its kind carried out by Compartamos, was made with the aim of extending our regional presence, exporting our successful business model, and deepening our knowledge and experience in the handling of new products.

The Peruvian market has strong potential for growth, with different characteristics from those of the Mexican market, in terms both of products and average credit amounts, especially in the case of individual loans. The experience gained from handling the 'Crédito Mujer', however, will stand us in good stead. All of this translates into complementary knowledge and experience that enrich Compartamos as a whole.

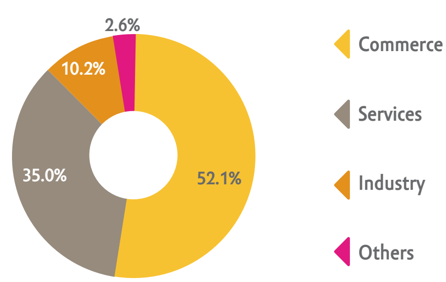
POTENTIAL MARKET IN PERU		
POTENTIAL MARKET IN PERU	1.3 million	100%
MARKET SERVED BY FINANCIERA DE CRÉDITOS AREQUIPA, S.A.	106,000	8.2%
POTENTIAL MARKET GROWTH	1.2 million	91.8%

These are the financial products of Financiera CREAR:

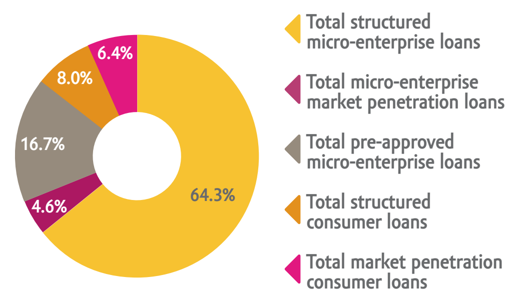
MICRO-ENTERPRISE CREDITS			CONSUMER CREDITS	
Structured	Market penetration	Pre-approved	Structured	Market penetration
'Crear Agro'	'Crear Fácil'	'Colecash'	'Convenios'	'Crear Efectivo'
'Crear Fijo'	'Crear Tayta'	'Crear Cash'	'Crear Construye'	
'Crédito de Línea'	'Crear Warmi'	'Crear Jale'		
'Crear Pyme'		'Crear Vuelve'		
'Crear Yapa'				

Financiera Crear closed out 2011 with 106,401 active clients, a loan portfolio of Ps. 2,541 millions[8], and 1,199 employees.

PERCENTAGE OF CLIENTS
by industry sector



LOAN PORTFOLIO



	2011
CLIENTS	106,401
BRANCHES	27
EMPLOYEES	1,199
CREDITS DISBURSED	155,007
AVERAGE BALANCE (PS.)	23,882
AVERAGE CREDIT (PS.)	19,180
NON-PERFORMING LOAN RATIO	3.50%

	AREQUIPA	LIMA
NUMBER OF BRANCHES	14	13

8. 2011 exchange rates: Sol-US dollar 2.6960, Mexican peso-US dollar 13.9476, Mexican peso-Sol 5.173. Average annual exchange rates: Sol-US dollar 3.0119935, Mexican peso-US dollar 13.50, Mexican peso-Sol 4.482.

Products and Services Mexico

WOMAN´S GROUP MARKET

1 'CRÉDITO MUJER'

Characteristics: A working capital loan with personal and joint guarantees for women, who form groups of 10 to 50 members. Clients obtain basic life insurance of Ps. 15,000 at no extra cost. A further life insurance policy can be obtained if the client wishes. In the event of death, Compartamos discharges the loan and the amount of the life insurance policy is delivered in its totality to the beneficiary.
Amounts: from Ps. 1,500 a Ps. 27,000
Term: 16 weeks
Portfolio: Ps. 8,402 million
Number of clients: 1,982,193

2 'CRÉDITO ADICIONAL'

Characteristics: credit for working capital offered simultaneously with the 'Crédito Mujer'.
Amounts: from Ps. 600 to Ps. 6,000
Term: 4 to 11 weeks (due week 14 of the 'Crédito Mujer')
Portfolio: Ps. 173 million
Number of clients: 113,150

3 'CRÉDITO MEJORA TU CASA'

Characteristics: granted to 'Crédito Mujer' clients to finance home improvement projects.
Amounts: Ps. 5,000 to Ps. 30,000
Term: 6 to 24 months
Portfolio: Ps.1,469 million
Number of clients: 195,047

INSURANCE [9]

4 'SEGURO DE VIDA'

Characteristics: *'Crédito Mujer'* clients who wish to increase the amount of their life insurance may do so by acquiring, in accordance with their needs, an additional policy. There are seven modules available, depending on the age of the person to be insured and the length of time she has been a Compartamos client.
Amounts of sum insured: *from Ps. 15,000 to Ps. 105,000*
Term of coverage: *19 weeks*
Policies sold: *2,836,031*

5 'SEGURO DE VIDA INTEGRAL'

Characteristics: life insurance that 'Crédito Crece tu Negocio' and 'Crédito Comerciante' clients may acquire to meet the immediate expenses in the case of death, terminal illness, or complete and permanent disability.
Amounts of sum insured: *Ps. 50,000, Ps. 100,000 or Ps. 150,000*
Term of coverage: *1 year*
Policies sold: *57,662*

MIXED GROUP MARKET

6 'CRÉDITO COMERCIANTE'

Characteristics: a group credit aimed at people who have their own business (whether in commerce, production, or services) and need financing for working capital and/or investment. The credit is granted to groups, of between five and eight people (men and/or women), with a solid guarantee.
Amounts: from Ps. 3,000 to Ps. 17,000
Term: 4 and 5 months
Portfolio: Ps. 1,019 million
Number of clients: 262,088

MIXED INDIVIDUAL MARKET

7 'CRÉDITO CRECE TU NEGOCIO'

Characteristics: this product is an individual loan aimed at people with their own duly established business (whether in commerce, production or services) and need financing in larger amounts, owing to the nature of the business, for working capital and/or investment.
Amounts: from Ps. 8,000 to Ps. 100,000
Term: from 4 to 24 months
Portfolio: Ps. 639.3 million
Number of clients: 66,423

9. Compartamos insures its clients through third parties.

Products and Services Guatemala

WOMAN´S GROUP MARKET

1 *'CRÉDITO MUJER'*

Characteristics: A working capital loan with personal and joint guarantees for women, who form groups of 10 to 50 members.

Amounts: from Ps. 1,786 to Ps. 26,786

Term: 4 months, 8 bi-weekly meetings

Portfolio: Ps. 46.4 million

Number of clients: 14,451

Products and Services Peru

MICRO-ENTERPRISE CREDITS

STRUCTURED CREDITS

1 'CREAR AGRO'

Characteristics: credit for micro-enterprises and small businesses in the agriculture and livestock sector.
Amounts: from Ps. 5,173 to Ps. 155,190
Term: 6 to 8 months
Portfolio: Ps. 19.3 million
Number of clients: 402

2 'CREAR FIJO'

Characteristics: credit aimed at micro-enterprises and small to medium-sized businesses that require financing for the purchase, renovation, and/or maintenance of real estate.
Amounts: up to 10% of the effective equity of CREAR for new and recurring credits.
Term: 1 to 84 months
Portfolio: Ps. 114 million
Number of clients: 945

3 'CRÉDITO DE LÍNEA'

Characteristics: credit aimed at people who are undertaking an economic activity (whether in commerce, production, or services) and require working capital.
Amounts: up to Ps. 418,428
Plazo: 1 to 36 months
Portfolio: Ps. 38 million
Number of clients: 412

4 'CREAR PYME'

Characteristics: micro-enterprise credit designed to finance working capital and investment.
Amounts: up to 10% of the effective equity of CREAR for new and recurring credits
Term: 1 o 24 months
Portfolio: Ps. 1,386 million
Number of clients: 44,118

5 'CREAR YAPA' [10]

Characteristics: credit to finance working capital and investment.
Amounts: from Ps. 5,173 to Ps. 155,190
Term: Minimum 10 months
Portfolio: Ps. 40.5 million
Number of clients: 1,093

MARKET PENETRATION CREDITS

6 'CREAR FÁCIL'

Characteristics: credit for micro-enterprise clients who have no commercial space or private residence and require financing for working capital.
Amounts: up to Ps. 25,865
Term: 6 to 12 months
Portfolio: Ps. 69.2 million
Number of clients: 9,618

7 'CREAR TAYTA' [11]

Characteristics: credit for male entrepreneurs and dependent workers who require financing for working capital, investment, and consumer needs.
Amounts: from Ps. 5,173 to Ps. 25,865
Term: Minimum 6 months
Portfolio: Ps. .5 million
Number of clients: 82

8 'CREAR WARMI'

Characteristics: credit aimed exclusively for women entrepreneurs to finance working capital.
Amounts: up to Ps. 77,595
Term: 6 to 12 months for loans of up to Ps. 25,865 and up to 18 months for loans greater than Ps. 25,865
Portfolio: Ps. 45.6 million
Number of clients: 3,205

10. This product ceased to be offered in August of 2011.
11. This product ceased to be offered in June of 2011.

PRE-APPROVED CREDITS

9 'COLECASH'

Characteristics: credit for working capital designed to consolidate the loyalty of our clients. Offered to active clients who are up to date with payments. This credit is granted during the campaign held at the beginning of classes (February-March).
Amounts: from Ps. 5,173 to Ps. 155,190
Term: 6 to 24 months
Portfolio: Ps. 31.8 million
Number of clients: 1,882

10 'CREAR CASH'

Characteristics: credit for working capital designed to consolidate the loyalty of our clients. Offered to active clients who are up to date with payments. This credit is granted during the campaigns held around Independence Day celebrations (July) and Christmas.
Amounts: from Ps. 5,173 to Ps. 155,190
Term: 6 to 24 months
Portfolio: Ps. 375.9 million
Number of clients: 17,604

11 'CREAR JALE'

Characteristics: credit for working capital designed to attract new clients with a good credit rating.
Amounts: from Ps. 5,173 to Ps. 51,841
Term: 6 to 12 months
Portfolio: Ps. 1.4 million
Number of clients: 202

12 'CREAR VUELVE'

Characteristics: credit to finance working capital for passive clients whose last credit had a cancellation date no more than 360 days from the proposed date of the new credit.
Amounts: from Ps. 5,173 to Ps. 155,190
Term: 6 to 24 months
Portfolio: Ps. 7.8 million
Number of clients: 671

CONSUMER CREDITS

STRUCTURED CREDITS

13 'CONVENIOS'

Characteristics: credits to be paid off through discounts from payroll.
Amounts: up to 40% of income
Term: up to 60 months
Portfolio: Ps. 16.3 million
Number of clients: 218

14 'CREAR CONSTRUYE'

Characteristics: credit for financing the purchase, construction, or renovation of commercial spaces, workshops, or housing.
Amounts: up to 10% of the effective equity of CREAR for new and recurring credits.
Term: 1 to 84 months
Portfolio: Ps. 183.5 million
Number of clients: 2,485

PRE-APPROVED CREDITS

15 'CREAR EFECTIVO'

Characteristics: consumer credit for dependent workers, including domestic workers over 25 years of age, drivers and collectors, agricultural workers, and employees of our clients.
Amounts: up to 10% of the effective equity of CREAR for formal dependent workers and up to Ps. 10,346 for informal workers.
Term: 24 months for formal dependent workers and 12 months for informal workers.
Portfolio: Ps. 158.3 million
Number of clients: 23,381

Compartamos Micro-Entrepreneur Award[12]

As part of our philosophy, every year we acknowledge the efforts, dedication, and talent of our clients, encouraging them, motivating them, and sharing their experiences. It is important for Compartamos Banco to recognize the achievements of our clients. In 2011 we received 1,073 success stories from clients at 120 of our branches all over Mexico.

The Compartamos Micro-Entrepreneur Award recognizes the results of our clients in five categories: Production, Service, Family Participation, Social Responsibility, and Commerce.

Commerce

Dolores Sánchez Hernández, *Oaxaca*

"Thanks to the loan we have our own space, equipped with shelves and equipment. In the future we want to open more stores, hire more employees, offer new products and buy more equipment."

Social Responsibility

Francisca Fuentes Carrillo, *Tlaxcala*

"Through my business I contribute to the care of the environment. We recycle all kinds of plastic and support the community by creating temporary jobs."

12. In 2011 the award was only granted in Mexico.

Family Participation

Matilde Cortés Martínez, *Oaxaca*

"The business has had an impact on my family. Working together unites us more, and strong ties of affection are created. My family is my best team."

Service

Argentina Rodríguez Rivas, *Coahuila*

"The success of my business is due to the attention we give to our customers. We provide expert advice and offer the best tabloid-format color printing services."

Production

María Margarita Julia Islas Zúñiga, *Tlaxcala*

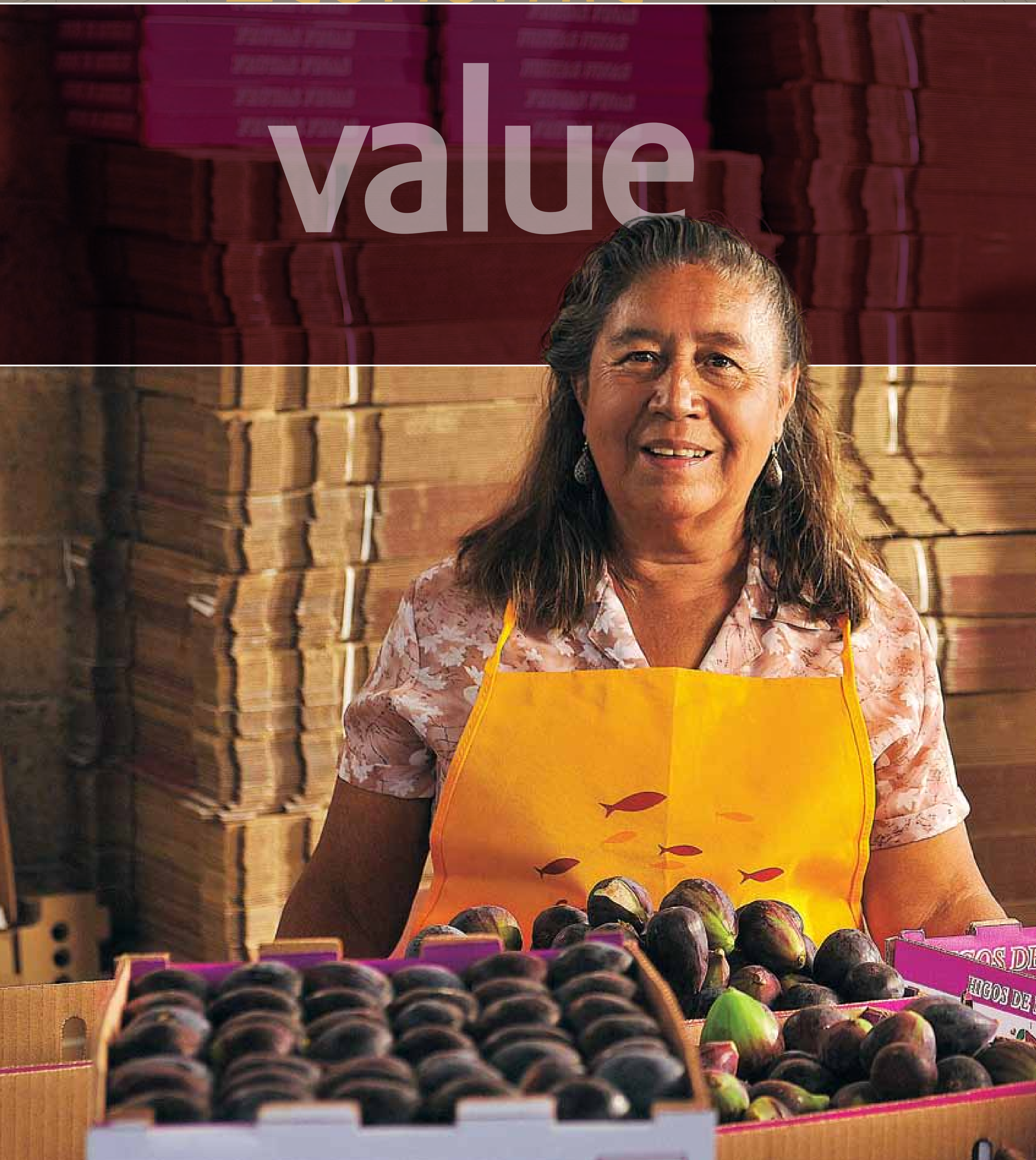
"I attribute the success of my business to the quality of the workmanship and the materials. I make sure everything is natural and detailed. I have exported my products to the United States and Japan."

Service

Emma Agustina Aguilar Otero, *Tlaxcala*

"Beforehand, I could never buy enough material and had to make my customers wait, but with the Compartamos loans, I have been able to get supplies ahead of time with the materials I need."

Economic value



Our economic value is balanced with social and human value, *as well as with a sensible use of natural resources. Thanks to this vision and these values, our growth continues to be strong* [1].

1. Note: Compartamos, S.A.B. de C.V. began to trade on the Bolsa Mexicana de Valores (the Mexican Stock Exchange, known as the BMV) on 24 December 2010. For the purposes of comparison, therefore, its 2009 and 2010 figures are placed against the information of its principal subsidiary, the commercial bank, Banco Compartamos, S.A.

Our results were:

- The loan portfolio in 2011 amounted to Ps. 14,480 millon, reflecting a growth of 48.4% over 2010
- Net earnings were just under Ps. 1,997 million, up by 6.1%
- Compartamos Banco ensured and diversified its funding through the issue of Ps. 2,000 million in long-term bank bonds, rated "mxAAA" by Standard & Poor's and "AA(mex)" by Fitch Ratings
- For the fourth year in a row, our shares were listed on the benchmark index (the IPC) of the BMV, or Mexican Stock Exchange[2]
- The magazines LatinFinance and New Economy named Compartamos Banco the Best Microfinance Bank of 2011

economic value

- Committed to improving the social and economic environment, we joined the World Economic Forum of Global Growth Companies
- Professors Robert S. Kaplan and David P. Norton, creators of the 'Balanced Scorecard,' inducted Compartamos Banco into their Palladium Balanced Scorecard Hall of Fame for Executing Strategy
- We are ranked among the five largest microfinance institutions in Latin America
- Nacional Financiera acknowledged our support for micro-enterprises in Mexico
- Our institution was chosen to be included on the new Sustainability Index of the Mexican Stock Exchange[3]

2 and 3. The shares of Banco Compartamos, S.A., Institución de Banca Múliple, were substituted by those of Compartamos, S.A.B. This is the company that now trades on the BMV.

At the end of 2011, ***we had a total of 14,561 employees, 49% more than in 2010.***[4]

We expanded horizons and empowered growth

In spite of the economic uncertainty and volatility that existed in 2011, Mexico showed a continual rise in levels of investment, employment, and demand, which translated into considerable growth of the Mexican economy in relative terms, in comparison with those of its main commercial partners.

The economic situations of the United States and Europe, which had repercussions on conditions of general uncertainty in Mexico, in combination with the climate of insecurity prevailing in the country, have kept us alert. We remain cautious about the possible repercussions of these adverse circumstances on our own development. This is why we have ensured funding, paid careful attention to our portfolio, and diversified our services and markets.

It is important to note that our performance is not closely linked to macro-economic variables, owing to the particular characteristics of the market we serve.

The Guatemalan and Peruvian markets have been characterized by stability and steady growth. This is especially true of Peru, where our loan portfolio increased by 54.1% and our client base by 21.9%. Guatemala, where we began operations at the beginning of June 2011, has been another success, as the demand for credit surpassed our original expectations.

Mexico

The total loan portfolio amounted to Ps. 11,882 million, representing growth of 21.7% over the previous year. The number of clients increased to 2,334,440, or by 18.9% over 2010. At the end of 2011, we had 13,298 employees, 3,525 more than in 2010, reflecting an increase of 36.0%.

Our infrastructure also grew in 2011. The number of branches in Mexico increased from 352 in 2010 to 409 in 2011. The number of transaction points in convenience stores and other outlets reached 17,000, an increase of 2.4% over the previous year.

The INTEGRA and ECO projects originated because of our tireless search for innovative systems, the renovation of our resources, and a constant effort to offer our services to more people in the shortest possible time. The INTEGRA project began in December of 2010, with the aim of implementing the SAP technology platform for Compartamos Banoc's credit operations. SAP allows for both the systemisation of business operations and their constant updating. This means that the processes of delivering, administering and recovering credits will be much faster and easier. In 2011 the design of the 'business blueprint' was completed.

The ECO project aims to provide Compartamos Banco with a commercial platform that will allow it to optimize its models of product distribution and client service. Our sales force has a geo-location device by which it can visualize the situation of clients

4. Including employees in Mexico, Guatemala, and Peru.

and their respective credits, thereby managing its time both proactively and productively. This translates into a better quality of life for our employees and, at the same time, more efficient satisfaction of immediate client needs. By the end of 2011 we had implemented the system in 54 of our branches.

Guatemala[5]

We began operations in June of 2011 with our signature product, the 'Crédito Mujer'. By the end of the year, we had a loan portfolio of Ps. 46.0 million, 14,451 clients, and 64 employees, working out of four branches.

Peru[6]

With the acquisition in June 2011 of 82.7% of Financiera de Créditos Arequipa, S.A. ('Financiera CREAR'), we began operations in Peru. So far, we have been consolidating the portfolio of products the institution already had. At the end of 2011, our Peruvian operations had a total loan portfolio amounting to Ps. 2,541 million, 106,401 clients, 1,199 employees, and 27 branches.

In this way, we have ensured funding, paid careful attention to our loan portfolio and diversified our services and markets.

NUMBER OF CLIENTS (PS. THOUSANDS)[7]	2009	2010	2011
MEXICO	1,503	1,962	2,334
GUATEMALA	N/A	N/A	14
PERU	79.3	87.3	106
TOTAL	1,503	1,962	2,455

5. At the year-end exchange rates of GTQ 7.8108 and US$13.9476. The average exchange rates were GTQ 7.8052 and US$13.7479.
6. 2011 exchange rates: Sol-US dollar 2.6960, Mexican peso-US dollar 13.9476, Mexican peso-Sol 5.173. Average annual exchange rates: Sol-US dollar 3.0119935, Mexican peso-US dollar 13.50, Mexican peso-Sol 4.482.
7. The acquisition of Financiera CREAR took place in 2011 and is not included in the consolidated 2009 and 2010 figures.

TOTAL LOAN PORTFOLIO (PS. MILLIONS)[8]	2009	2010	2011
MEXICO	7,645	9,760	11,882
GUATEMALA	N/A	N/A	46
PERU	1,417	1,649	2,541
TOTAL	**7,645**	**9,760**	**14,469**

NON-PERFORMING LOANS RATIO	2009	2010	2011
MEXICO	2.40%	1.98%	2.60%
GUATEMALA	N/A	N/A	.15%
PERU	2.67%	2.58%	3.50%
TOTAL[9]	**2.40%**	**1.98%**	**2.65%**

NET EARNINGS (PS. MILLIONS)[10]	2009	2010	2011
MEXICO	1,490	1,883	2,068
GUATEMALA	N/A	N/A	Not yet generating earnings
PERU	45	85.63	101.01
TOTAL	**1,490**	**1,883**	**1,997**

Created, Distributed and Retained Economic Value GRI Indicator

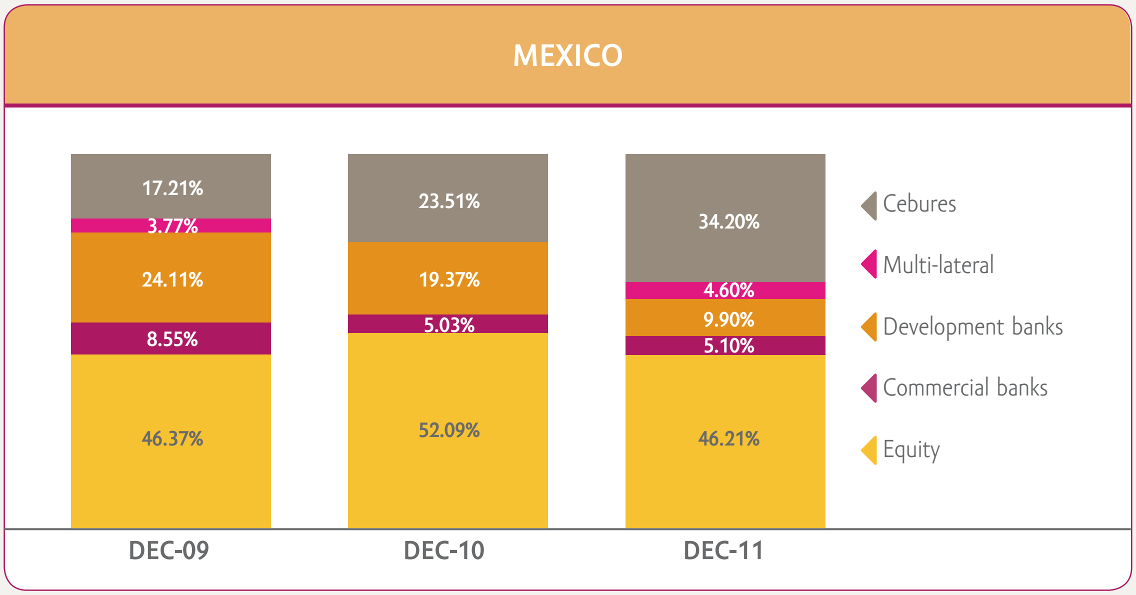
GRI INDICATOR (PS. MILLIONS)	2009	2010	2011
DIRECT CREATED ECONOMIC VALUE	5,036	6,321	8,262
DISTRIBUTED ECONOMIC VALUE	3,180	4,066	5,611
RETAINED ECONOMIC VALUE	1,856	2,255	2,651
NET RESULT	1,490	1,883	1,997

8. Only the consumer loan portfolio is included. The commercial portfolio amounted to Ps. 15 million at the end of 2011. It is important to note that the figures for Peru are expressed in accordance with Peruvian GAAP. Consolidation of figures from Peru and Guatemala has been carried out according to Mexican accounting standards. As a result, the sum of the figures for the three countries individually will not coincide with the consolidated figure.

9. y 10. Figures for 2009 and 2010 take into account the bank alone, since Financiera CREAR was not acquired until 2011.

ITEM	2009	2010	2011
NUMBER OF CLIENTS	1,503,006	1,961,995	2,455,292
NET INTEREST INCOME (PS. MILLION)	4,579	5,807	7,545
OPERATING EFFICIENCY	25.8%	27.1%	26.2%
OPERATING EARNINGS (PS. MILLION)	2,017	2,589	3,001
NET EARNINGS (PS. MILLION)	1,490	1,883	1,997

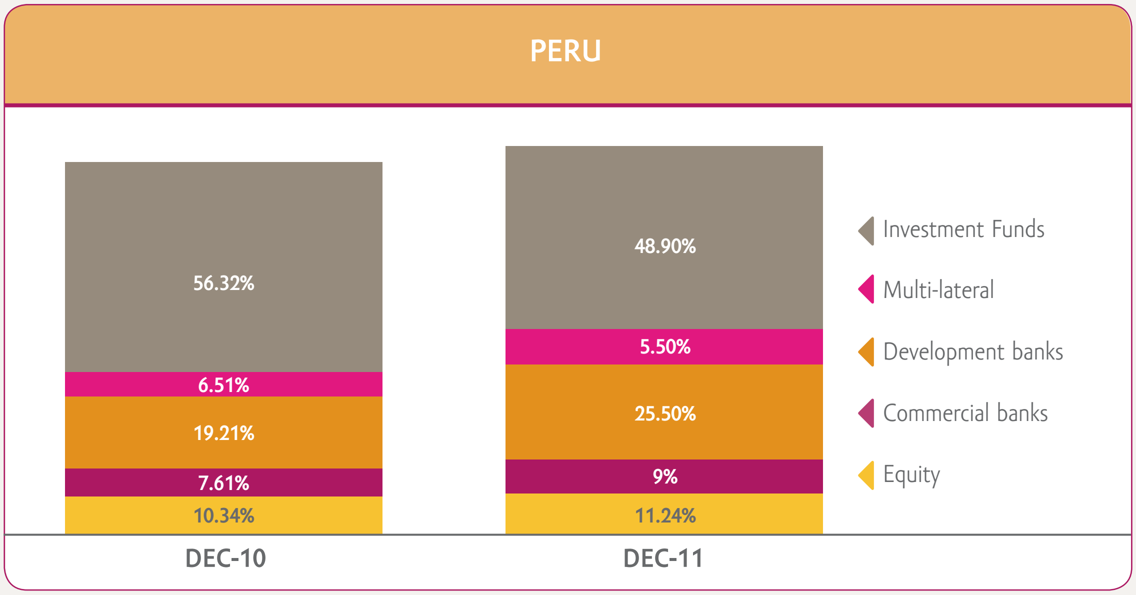
Funding[11]



COMPARTAMOS BANCO (Mexico)	Capital	Commercial banks	Development banks	Multilateral	Cebures	Total
DEC-09	46.37%	8.55%	24.11%	3.77%	17.21%	100%
DEC-10	52.09%	5.03%	19.37%	0.00%	23.51%	100%
DEC-11	46.21%	5.1%	9.9%	4.6%	34.2%	100%

Net earnings were Ps.1,997 million, *reflecting growth of 6.1%.*

11. Funding in Guatemala is exclusively through equity.



FINANCIERA CREAR (Peru)	Capital	Commercial banks	Development banks	Multilateral	Cebures	Total
DEC-10	10.34%	7.61%	19.21%	6.51%	56.32%	100%
DEC-11	11.24%	9.0%	25.5%	5.5%	48.9%	100%

Administration comments and analysis of Financial Statements and Stock Market performance

The year 2011 was characterized in Mexico by an upturn in investment, jobs and demand, despite the continuing recession in the United States and several European countries.

In general, the favorable performance of the economy in Mexico and the other countries in which Compartamos is present was due, in large part, to controlled public deficits. Along with the implementation of policies to buffer cyclical effects, this has created a positive, competitive environment.

It is also important to underline that the market we serve is relatively un-influenced by general macro-economic cycles, owing to special factors such as diversity, market penetration, use of resources and credit amounts and terms.

The following table shows the key variables to the countries in which we operate, showing relevant factors such as economic growth, stable interest and inflation rates, stable exchange rates and strong international reserves.

ECONOMIC INDICATORS	2009			2010			2011		
	Mexico	Guatemala	Peru	Mexico	Guatemala	Peru	Mexico	Guatemala	Peru
GROWTH OF GDP	-2.0%	0.5%	0.9%	4.7%	2.8%	8.8%	4.5%	3.8%	7.9%
INFLATION	3.6%	0%	0.3%	4.4%	5.4%	0.2%	3.5%	6.0%	4.7%
EXCHANGE RATE (US DOLLAR)	13.1	8.4	2.9%	12.3	8.0	2.8	13.9	7.8	2.7
INTERNATIONAL RESERVES IN MILLIONS OF US DOLLARS	99,893.0	5,212.6	33,175.0	120,587.5	5,899.1	44,150.8	142,472.0	6,187.9	48,109.4
ACTIVE INTEREST RATE	4.5%	13.6%	1.5%	3.9%	13.3%	1.4%	4.3%	13.6%	1.4%

Operating Results

Financial Margin

In 2011 risk-adjusted interest income was Ps. 7,008 million, up by 27.2% over the previous year, owing mainly to the 48.4% increase in the loan portfolio, the 25.1% rise in the number of clients, and the 31.3% growth in interest revenues generated by the portfolio and by investment, which amounted to Ps. 8,022 million in 2011 against Ps. 6,109 million in 2010.

Interest expenses were Ps. 477 million, reflecting growth of 57.9%, as a result of the higher, long-term liabilities derived from increased loan disbursements in Mexico and the new operations in Guatemala and Peru.

Non-performing loans, calculated as such after 90 days, in accord with company policy, amounted to Ps. 383 million, increasing the ratio to 2.65%.

The net interest margin (interest income following provisions as a percentage of the average of productive assets) was 50.6%, down from 56.1% in 2010. This was the result of the incorporation of our operations in Peru and of the more competitive market in Mexico.

Operating Results

Operating income in 2011 was Ps. 3,001 million, reflecting growth of 15.9% over the Ps. 2,589 million generated in 2010. Operating expenses amounted to Ps. 3,910 million, up by 40.9% over the Ps. 2,776 million recorded in 2010.

The most significant operating expense was the payroll, which represented 61.4% of the total[12] while marketing and advertising accounted for 4.2%[13]

The efficiency ratio went up from 51.7% in 2010 to 56.6% in 2011, as a result of expenses incurred in the strategic investments carried to complement the company's business model.

Earnings before Taxes

Earnings before taxes were Ps. 3,001 million, up by 13.8% over 2010, as a result of higher revenues and relatively minor growth in expenses, resulting in greater operating efficiency.

Taxes

Income tax provisions for 2011 were Ps. 964 million, showing an increase of 20.0% over the Ps. 803 million provisioned for in 2010. It is important to note that we now pay taxes within the fiscal framework of the two new countries in which we operate.

Deferred income tax resulted in a loss of Ps. 40 million in 2011, compared to a gain of Ps. 48 million the previous year.

Net Earnings

Net earnings in 2011 were Ps. 1,997 million, up by 6.1% from the Ps. 1,883 million generated in 2010. This result was a consequence of the larger loan portfolio, improved margins and greater operating efficiency.

Earnings per share (EPS.) were Ps. 1.2, also up by 6.1% over the 2010 EPS. of Ps. 1.1.

12 and 13. This figure refers to Compartamos Banco, whose data is more detailed than that of Compartamos, S.A.B.

General Balance Sheet

Liquidity

Total cash and investments in 2011 were Ps. 2,111 million, reflecting an increase of 86.6% over the Ps. 1,131 million registered in 2010. The increase was the result of our financial strategy, which favors strong liquidity, especially in times of economic uncertainty, in order to ensure sources of funding to support operations and further growth.

Liquid assets accounted for 12.0% of total assets in 2011, 10.1% more than in 2010. The debt market maintained the positive trend observed since 2010.

Total Loan Portfolio

The total loan portfolio in 2011 amounted to Ps. 14,480 million, having grown by 48.4% from Ps. 9,760 million in 2010, as a result of organic growth in Mexico and Guatemala and the incorporation of new operations in Peru.

Average client balance also increased, from Ps. 4,975 in 2010 to Ps. 5,897 in 2011. This was mainly due to the incorporation of the operations of Financiera CREAR in Peru, where housing and consumer loans show a higher average balance than in our Mexican operations.

Asset Quality

Maintaining asset quality is an important factor in the sustainability of our business, so we work to keep our non-performing loans ratio as low as possible. At the end of 2011, non-performing loans totaled Ps. 383 million, up from Ps. 193 million in 2010. The non-performing loans ratio rose to 2.65% in 2011, compared to 1.98% the previous year.

Another important indicator is the coverage ratio (risk provision/non-performing loans), which went from 145.6% in 2010 to 179.4% in 2011. This last figure has been calculated according to the methodology of the National Banking and Securities Commission (Comisión Nacional Bancaria y de Valores, or CNBV), which establishes different reserves coverage for each loan, the number of payments to be made.

Other Assets

Deserving a mention among other assets, are the accounts receivable, which totaled Ps. 166 million in 2011, down by 3.5% from the Ps. 172 million registered in 2010.

Total Liabilities

Starting in 2009, following the issue of long-term bank bonds, we have seen a rise in liabilities. This is a consequence of our strategy of maintaining strong liquidity and of financing short-term assets with long-term liabilities. As a result, total liabilities amounted to Ps. 10,181 million at the end of 2011, reflecting growth of 79.3% over the previous year.

As we have mentioned, we continue to diversify our sources of funding, in line with a financial vision that emphasizes guaranteeing resources in order to maintain growth. We have achieved this by making the most of the opportunities offered by the debt market, as well as the institutions' other strengths. The sources of funding of Compartamos, SAB. are centered on:

1. The solidity of its equity structure.
2. Short-term debentures.
3. Long-term bank bonds.
4. Lines of credit with banks and other institutions.

Equity

At the end of 2011, the total equity of the institution was Ps. 7,376 million, up by Ps. 1,812 million, or 32.6%, over 2010, when total equity stood at Ps. 5,564 million. Total equity has increased by Ps. 3,315 million since 2009.

The asset to equity ratio went from 49.5% in 2010 to 42.0% in 2011.

Financial Indicators and Ratios ROE and ROA

The return on equity in 2011 was 30.4%, compared to 39.1% the previous year, while the return on assets stood at 13.4% at the end of 2011, down from 18.4% in 2010.

Efficiency

Our policy of controlling expenses is reflected in the institution's efficiency ratio (operating expenses/net operating income), which has evolved as follows over the past three years: 52.6% in 2009, 51.7% in 2010, and 56.6% in 2011, the increase being due to strategic projects carried out during the past year.

Stock Market Performance

The past year has been one of volatility, economic crisis and financial uncertainty in the world's major economies, translating into high volatility in general and widespread stock market declines. The Bolsa Mexicana de Valores was no exception to this trend, in spite of the underlying strength of its economic variables.

In this context, the share price of Compartamos SAB dropped by 36.2%. Nevertheless, the share was heavily traded during the entire year (ranking 20th over all), and therefore maintained its place on the IPC, the BMV's benchmark index.

An important development was the inclusion of Compartamos on the BMV's Sustainability Index, owing to the sustainable management of its operations and the timely communication of its activities in the areas of social responsibility, corporate governance and the environment. This fact reflects the stronger presence and greater visibility of the company on the Stock Exchange.

STOCK MARKET PERFORMANCE	2011	2010	VAR. %
PRICES (PS.)	17.1	26.8	-36.6%
AVERAGE DAILY AMOUNT TRADED (PS. MILLION)[14]	68.5	47.5	44.2%
AVERAGE DAILY VOLUME TRADED (PS. MILLION)	3.27	1.79	82.4%
EQUITY (PS. MILLON)	7,377	5,564	32.9%
IPC (POINTS)	37,077.5	38,550.8	-3.8%
MARKET CAPITALIZATION (PS. MILLION)	27,650	43,364.6	-36.2%

14. Since Compartamos SAB began to be traded on 24 December 2010, the numbers of the operating data for the year 2010 are low .


Compartamos Banco
Tu especialista en

Human value

We believe in the person and in the importance of their integral development. ***That is why we constantly support the growth of our clients and employees,*** *the essential foundation of our sustainability.*

Our results were:

- A total of 14,561 employees work in Mexico, Guatemala and Peru

- Ps. 49.7 million invested in training, which impacts positively on the personal and professional development of our employees, in the three countries where Compartamos operates

- We created 3,880 new jobs in 2011

- We gave 112 business workshops and held 385 committee meetings for our clients

human value

- We occupied first place in the Mexico ranking of the Great Place to Work Institute for the second year in a row, also gaining a place on the list of the Best Companies for Women to Work at in Mexico

- All of our employees in Mexico and Guatemala are certified by the Institution's Ethics and Conduct Code. Full certification is in process in Peru

- The Department of Labor and Social Benefits of the Distrito Federal (Mexico City) has given Compartamos Banco a distinction as a, Socially Responsible Company for the Family, based on its workplace practices carried out on behalf of the development of employees and their families

Our Principles and Philosophy laid the foundations of our growth. ***This is how our training projects, for employees and clients, make a positive impact*** *on the communities where we are present.*

CONSOLIDATED HUMAN VALUE Compartamos SAB	Number of employees 2011	Turnover rate	Investment in training (Ps. millions)	New jobs created in 2011
COMPARTAMOS BANCO	13,298	40.0%	47	3,525
FINANCIERA CRÉDITOS AREQUIPA S.A.	1,199	9.3%	2.5	291
COMPARTAMOS S.A.	64	28.1%	.20	64
TOTAL	14,561	25.8% (average)	49.7	3,880

Local talent has been fundamental to each one of these institutions.

PYXIS Programs: Training inspiring leaders

Integral Service Model: the Compartamos leadership style.

With our strategy, inspiring leadership is seen as a key element in ensuring that our mission and vision statements are experienced by each one of our employees. This gave rise to the Pyxis Programs, designed to train inspiring leaders who, **through their experience** and willingness to **serve others, achieve** both **self-awareness** and at the same time, accomplish maximum generation of social, economic and human value.

Under the slogan 'Better people make a better Compartamos,' 446 employees have participated in the Pyxis Programs since they were created in 2009. This leadership program has been implemented in all the business units of Compartamos. This inspiring leadership style has led us to consolidate growth in the generation of social, economic and human value, as conceived in our mission and vision statements.

Mexico

Growing together with our clients

We develop the skills of our clients and offer them the tools necessary for their personal growth and that of their business. Through business workshops, committee meetings and the magazine Compartips, we have made an impact on 2,334,440 clients and their families.

HUMAN DEVELOPMENT PROGRAMS FOR BANCO COMPARTAMOS CLIENTS MEXICO Program	Number of events	Number of participants	Coverage
BUSINESS WORKSHOPS	112	4,275	All of Mexico
COMMITTEE EVENTS	385	94,601	All of Mexico

OTHER ACTIVITIES FOR CLIENTS AND THEIR FAMILY MEMBERS

Events for Clients	Description
DRAWING CONTEST	10,294 children expressed by means of a drawing, how their parents' business contributes to the care of the environment. Ten children were chosen as winners and together with their parents spent a day at the best-known amusement park in Mexico City. They received their prizes at the best ceremony and remained in Mexico City for three days and two nights, all expenses paid.
BACK TO CLASS PROMOTION	600 kits of school supplies (with the image of Chavitos) were awarded to children who received an average of 9.0 or higher on their report card for the 2010-2011 school year. More than 2,500 report cards were submitted between July and September of 2011.
'CLÍNICA ATLANTE' A DAY WITH THE 'AMÉRICA' SOCCER TEAM	There were 120 winners of this event, in which children and adults had a chance to go to the soccer stadium to see their favorite players practice, to attend photo and autograph sessions, and to play with their favorite stars.

Growing together with our employees

Growth is a constant variable in the functioning of the institution. Our values and philosophy are the guiding axis that allows us to generate human value among our employees, whom we fundamentally understand

- In 2011 the number of employees in our Mexican operations grew by 36.1%.
- 52% of our employees are women.
- We have an equitable and efficient compensation system.

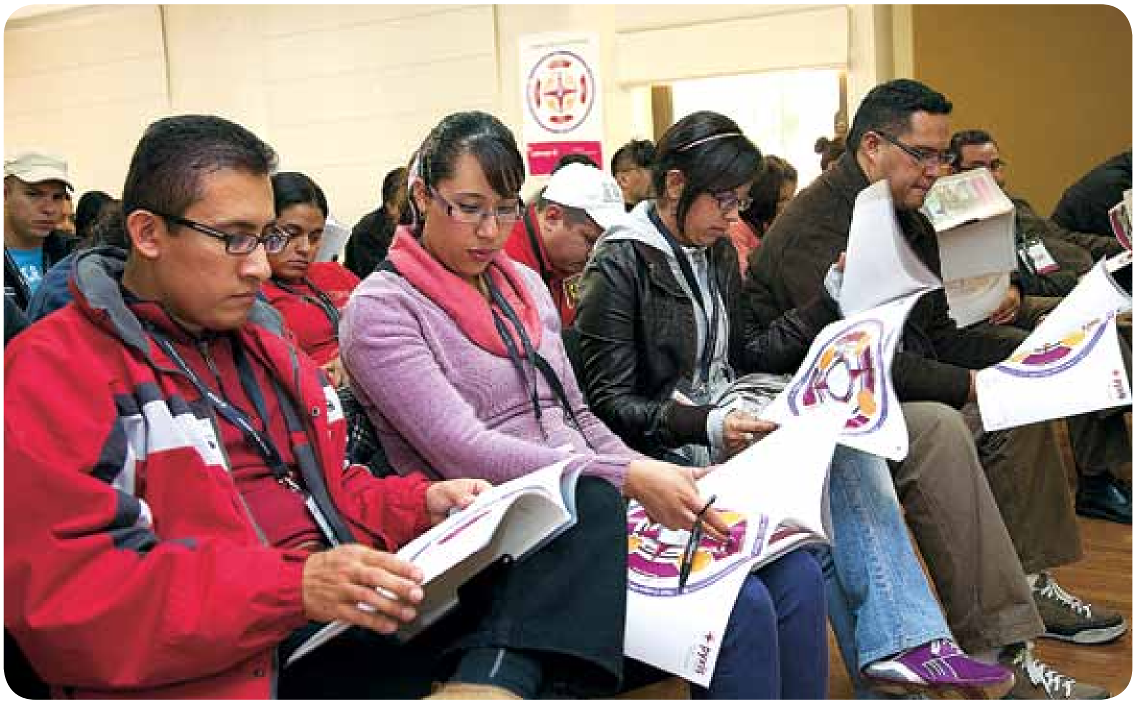
CATEGORY	2009	2010	2011
TOTAL EMPLOYEES	7,364	9,773	13,298
MEN	46.0%	48.0%	48.0%
WOMEN	54.0%	52.0%	52.0%
AVERAGE AGE	29 years	29 years	29 years
AVERAGE SENIORITY	2.5 years	1.8 years	1.7 years

PERSONNEL BROKEN DOWN BY ACTIVITY	2009	2010	2011
SALES FORCE	90.1%	89.5%	89.8%
ADMINISTRATIVE SUPPORT	9.9%	10.5%	10.2%
TOTAL	100%	100%	100%

PERSONNEL BROKEN DOWN BY SCALE OF OPERATIONS	TOTAL NUMBER	PERCENTAGE 2011
EXECUTIVES	86	0.6%
MANAGERS	626	4.6%
ADMINISTRATIVE PERSONNEL	1,571	11.7%
SALES FORCE	11,205	83.1%
TOTAL	13,298	100%

TURNOVER PERCENTAGE BY AGE	Employees 2010	Percentage 2010	Employees 2011	Percentage 2011
FROM 18 TO 25 YEARS OLD	804	24.5%	1,156	34.3%
FROM 26 TO 35 YEARS OLD	1,884	57.3%	1,834	54.4%
OVER 35 YEARS OLD	599	18.2%	382	11.3%

REMUNERATION SYSTEM Employee benefits	
END-OF-YEAR BONUS	30 days.
VACATIONS	
FIRST YEAR	8 days.
SECOND YEAR	9 days.
THIRD YEAR	10 days.
FOURTH YEAR	12 days.
VACATION BONUS	25%.
SHOPPING VOUCHERS	12% of salary, with a maximum of one minimum general salary.
SAVINGS FUND	4%.
IMSS	
INFONAVIT	
LIFE INSURANCE	48 months of base salary.
MAJOR MEDICAL EXPENSES	Applies to all main office personnel, the sales force, branches,' managers and regional managers.
SAVINGS FUND	Voluntary - at least Ps.100 twice a month.
MORTGAGE LOAN	
SPECIAL LEAVE	
BIRTH OF A CHILD	5 days.
DEATH OF CLOSE FAMILY MEMBER	2 days.
MARRIAGE	5 days.
DISCRETIONAL LEAVE	2 days a year; seniority required.
FLEXIBLE FRIDAY	Working hours until 2:00 p.m.
GYMNASIUM	In the main office.



Training

The various training programs developed for our employees are permanent. Through them, we seek both client satisfaction and the integral growth of people and our institution.

- More than Ps.47 million was invested in various training programs: technical, operative and staff, along with career acceleration, English courses and others.
- 5,269 loan officers of 'Crédito Mujer' received an average of 51 hours of training, for a total of 268,719 hours in the three training models applied to this position: online courses, virtual classroom and field training.
- All of our new employees receive an induction into the institution, our philosophy and our business model. This induction program consists of an online course and a live session with the 'Guardian of the Principles', which includes a symbolic act of commitment and certification in the Ethics and Conduct Code and Money Laundering Prevention.

All training programs are designed to make the institution, its philosophy and its ethical viewpoint better known, *along with the products and services we offer, from a perspective oriented toward the development of the skills needed for each position.*

PROGRAMS DESIGNED TO DEVELOP SKILLS

Name	Description	2011 results
'JENGIBRE'	Through the implementation of a specific plan, this program seeks to monitor and raise awareness among middle management, in order to hold on to the best employees. It emphasizes areas of opportunity and contributes to reducing turnover.	Turnover rate: 40.0%
STAFF TRAINING	Aimed at fostering the personal development of employees through workshops	71.7% of employees participated
BALANCED LIFESTYLE PRACTICES	Flexible Fridays, physical exercise in our gymnasium (with no restrictions on use), and psychological support through our Employee Attention Program (EAP).	655 employees attended EAP
PERFORMANCE EVALUATION	Monitors fulfillment of goals in accordance with institutional objectives.	100% of employees with more than three months in the institution were evaluated
SUCCESSION PLANS	Selects employees with high potential and follows up on their performance with a view to possible promotions.	970 employees have succession plans
CAREER SPEED UP	Fosters the professional development of employees through scholarships and financial aid.	187 scholarships
COMPENSATION	Our compensation package is competitive, with employee benefits superior to those required by law in Mexico, including monthly incentives and performance bonuses.	Not applicable
EMPLOYEE SHARE PURCHASING	Employees with more than six months of seniority can spend between Ps.1,000 and half a month's salary (every six months) on Compartamos shares. This contributes to their financial education and reinforces their sense of belonging to the institution.	145 employees participated
COMPARTAMOS FAMILY DAY	Employees' family members visit our offices to get to know what their relatives do every day.	643 participants
ETHICAL CRITERIA WORKSHOP	These workshops study real, practical case histories in order to analyze the application, presence, or absence of the general principles outlined in our Ethics and Conduct Code. The workshops have several advantageous characteristics: they are led by an employee working in the Ethical Education area, who monitors discussion and presents conclusions; they deal with real cases raised by the employees themselves; and most importantly, they are adapted to the profiles and positions of participating employees.	602 employees participated
'CÍRCULO PECES'	Through various institution programs, employees assume their roles as agents of change, encouraging and fostering the sense of purpose and priniciples of their fellow employees, clients and the community in general.	Animators: 217 employees; Reporters: 119 employees; Instructors: 295 employees

Integral growth

We seek to make better people. We created a talent management department in 2011 to consolidate information gathered annually about performance and competence. Along with a diagnosis of the workplace climate, to determine the real needs of our employees. This will allow us to identify the talent we have and the measures required to empower the integral growth of our employees.

In 2011 Compartamos Banco carried out a complete re-engineering of its incentive system, making it easier and more understandable. All of the incentives in place were re-examined, with the result that payment of incentives to loan officers went from 40% in 2010 to 60% in 2011, reflecting a larger number of clients and stronger revenues.

We also developed a project to include employees with different abilities. Four such new employees joined Compartamos Banco. The CRADLE program for pregnant women was also implemented, benefitting 150 new mothers, who were given various benefits and opportunities, allowing them to balance their professional lives and their responsibilities as mothers.

Guatemala

In Guatemala, the integration of our successful business model with local talent is the key to our success.

We are committed to the generation of human value in every country where we operate. In Guatemala, we opened four new branches in 2011, hiring exclusively local talent and so fostering the economic development of the region and of 64 families.

PERSONNEL BROKEN DOWN BY ACTIVITY	Total number	2011 percentage
EXCECUTIVES	0	0
MANAGERS	1	1.6%
ADMINISTRATIVE PERSONAL	5	7.8%
SALES FORCE	58	90.6%
TOTAL	64	100%

TOTAL EMPLOYEES	2011
EMPLOYEES TOTAL	64
MEN	54.7%
WOMEN	45.3%
AVERAGE AGE	27 years
AVERAGE SENIORITY	Not applicable[1]

PERSONNEL BROKEN DOWN BY ACTIVITY	2011
SALES FORCE	58
ADMINISTRATIVE SUPPORT	6
TOTAL	64

TURNOVER PERCENTAGE BY AGE	Number of employees 2011	Percentage 2011
FROM 18 TO 25 YEARS OLD	3	16.7%
FROM 26 TO 35 YEARS OLD	14	77.8%
OVER 35 YEARS OLD	1	5.5%

1. Local talent was hired. Compartamos, S.A., is in its first year of operations in Guatemala.

REMUNERATION SYSTEM Employee benefits	
END-OF-YEAR BONUS	30 days.
VACATION TIME	15 days from the first year.
BONUS	Ps. 446 monthly.
BONUS 14	Bonus of 30 days' salary every year.
OPERATING BONUS	For loan officers.
IGSS	Instituto Guatemalteco de Seguridad Social (Guatemalan Social Security Institute).
IRTRA	Instituto de Recreación de los Trabajadores de la Empresa Privada de Guatemala (Recreational Institution of Private Sector Workers of Guatemala).
INTECAP	Instituto Técnico de Capacitación y Productividad (Technical Training and Productivity Institute).

Training

The training offered in Guatemala is for all of the positions in the branches. It has been developed in two models: live classroom training and field training, as described below.

Classroom training

All loan officers, coordinators, systems administrators and managers receive a live induction course about who we are at Compartamos: our philosophy, mission, vision, and sense of purpose our history and our Ethics and Conduct Code. The training includes an introduction to the features of our products: methodology, polices, uses of formats and prevention of money laundering.

Field training

Loan officers receive a week of field training, accompanied by other loan officers with experience in the operation of the products. Systems administrators and auxiliary administrators receive instruction in the use of the system.

Peru

Expansion involves adaptation. In Peru, this process has been our greatest strength.

With the integration of this new business unit to Compartamos, we sought to position the group as a key player in the micro-finance sector in Latin America, guided as always by the commitment to generating social, economic and human value. We have worked with employees in Peru to 'tropicalize' our criteria in accordance with the Peruvian culture and market, with a view to developing a philosophy based on the person.

- Employees in both Mexico and Peru traveled in 2011 to make the integration process more efficient.
- We have a turnover percentage of 9.3%.
- The average age of our employees is 29, with two years of seniority on average.
- We focus on identifying and retaining talent within Financiera CREAR, and on building and living out a philosophy based on the person. To this end, we have developed workplace climate studies that allow us to identify windows of opportunity.
- Institutional mail, a bimonthly bulletin and an integration meeting on the first Friday of every month, are some of the measures implemented to strengthen communication and integration in the processes of change and organizational vision.

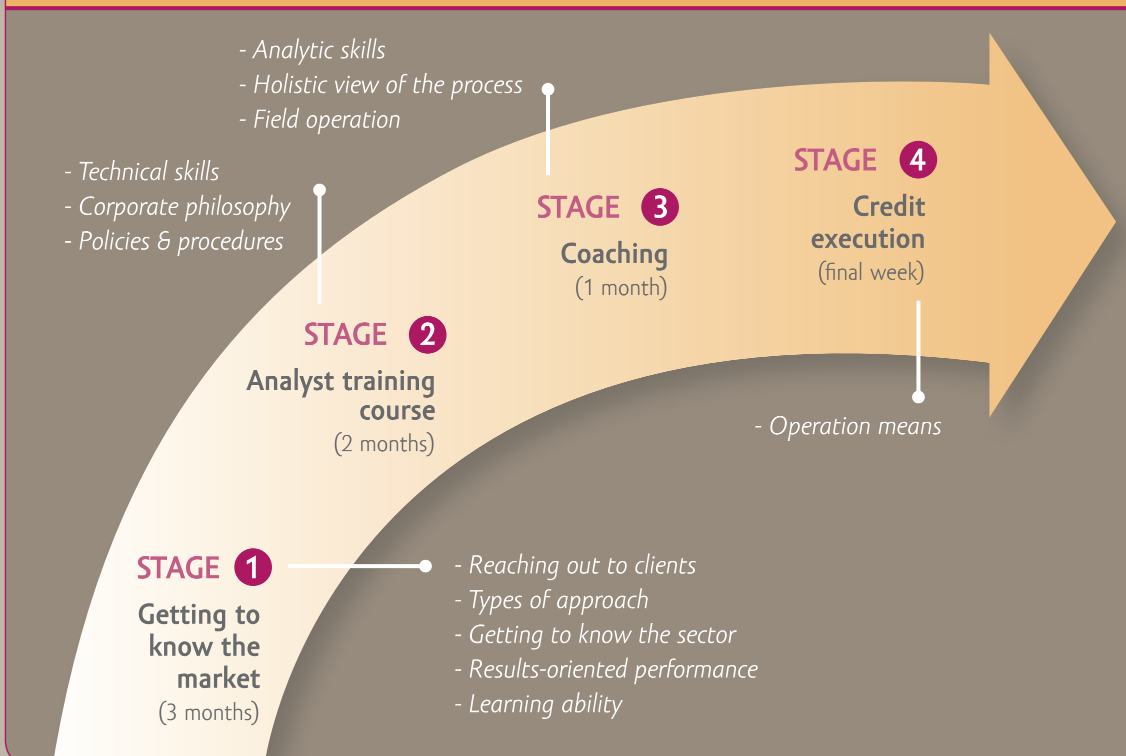
  291 new jobs were created.
- Ps. 2.7 million was invested in employee training.

Training

Through its Formation program for young talents, Financiera CREAR, provides its sales-force with the necessary training so that it can match both corporate and personal growth.

The following image illustrates the stages and points out thematic guidelines for each one:

TRAINING PROGRAM



CATEGORY	2011
TOTAL EMPLOYEES	1,199
MEN	52.6%
WOMEN	47.4%
AVERAGE AGE	29 years
AVERAGE SENIORITY	2 years

PERSONNEL BROKEN DOWN BY SCALE OF OPERATIONS	Total number	2011 percentage
EXECUTIVES	11	1%
MANAGERS	41	3%
ADMINISTRATIVE PERSONNEL	234	20%
INTERNS	110	9%
SALES FORCE	803	67%
TOTAL	1,199	100%

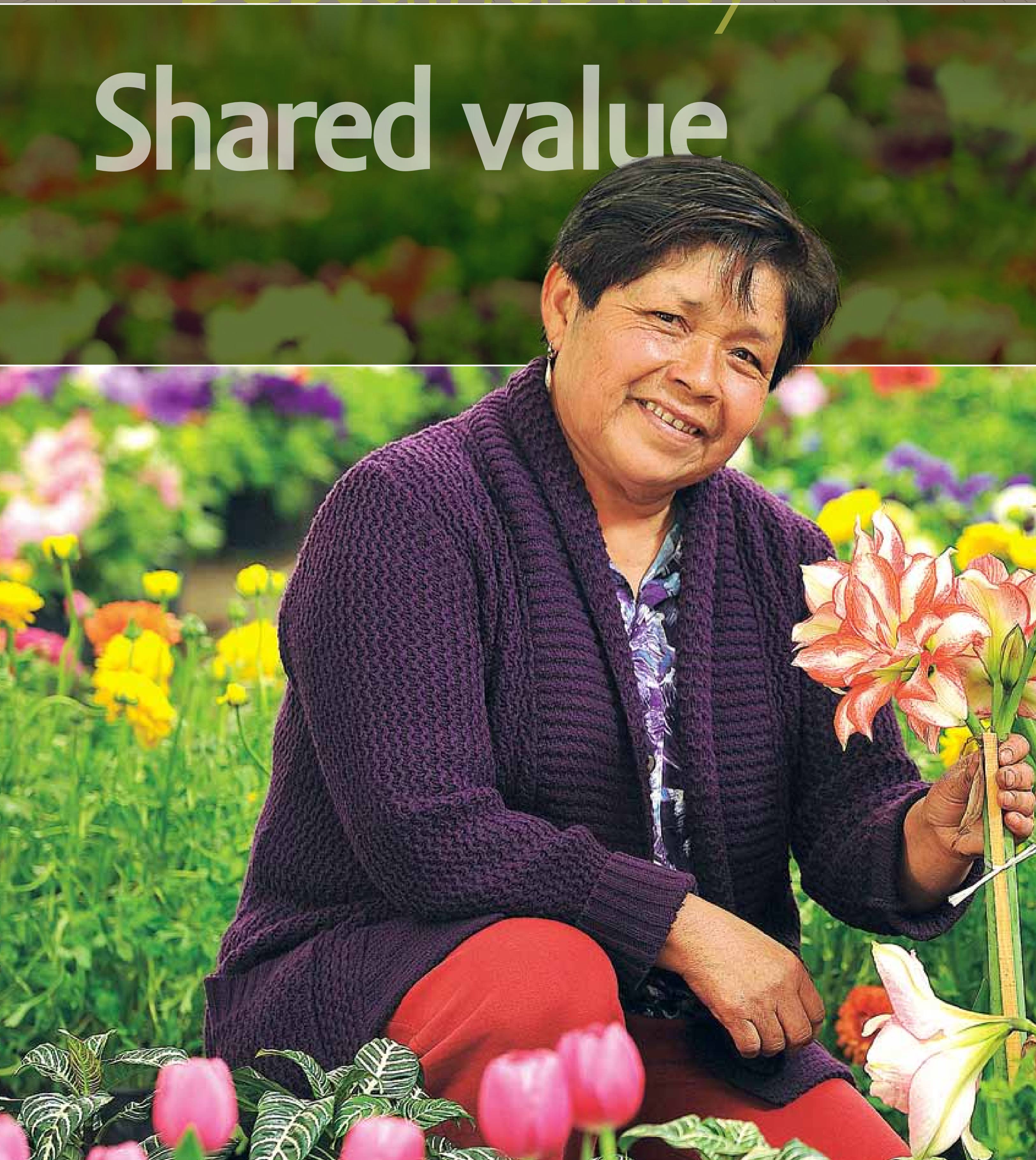
PERSONNEL BROKEN DOWN BY ACTIVITY	2011
SALES FORCE	803
ADMINISTRATIVE PERSONNEL	396
TOTAL	1,199

TURNOVER PER AGE	Employees 2011	Percentage 2011
FROM 18 TO 25 YEARS OLD	190	44%
FROM 26 TO 35 YEARS OLD	221	51%
OVER 35 YEARS OLD	22	5%

REMUNERATION SYSTEM Employee benefits	
BONUSES	July and December: extra-ordinary bonuses.
REMUNERATION	For days off and holidays (including May 1st).
ALLOWANCES	Family allowance.
LIFE INSURANCE	With 4 years of seniority.
HEALTH INSURANCE	Including cover for incapacity, maternity & paternity leave, vacations, etc.
DAMAGES	For unused vacation time and arbitrary dismissal.
PROFIT SHARING	In the case of full time employment.
OTHER	Paid leave and a Christmas hamper

Sustainability

Shared value

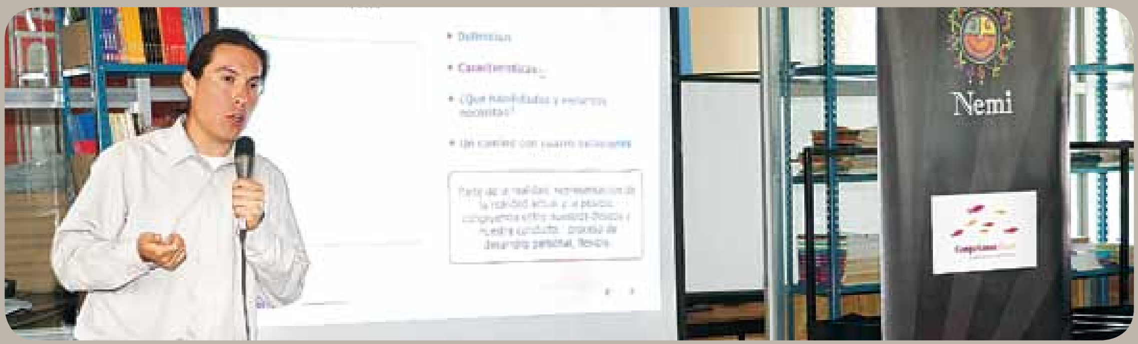


We seek to be consistent *with the values that direct us and our duty as responsible corporate citizens.*

Our results were:

- Through Compartamos with the Family Open Call, we supported 15 different institutions
- More than Ps. 2.9 million were channeled into social projects, making a positive impact on the education and quality of life of more than 938,711 people
- 24 'Compartamos with the Community Days' benefitted approximately 66,713 people through movie nights, the rehabilitation of public spaces, health brigades and financial education
- The work of 9,648 volunteers in 358 different activities benefitted 32,194 people in 2011

- 2,000 pine trees and 3,000 other plants were planted with the support of 381 volunteers
- We established a system of environmental performance indicators in our main office, with the help of a study carried out by the Universidad Nacional Autónoma de México
- In the wake of the flooding in Manzanillo, Colima, 2,000 food packages worth Ps.150,000 were distributed to residents affected by the disaster
- 174 computers in good condition were donated to various organizations, improving the education and access to technology of 3,219 Mexican children and young people



Compartamos Foundation

In 2011 Compartamos Foundation was created, with the aim of strengthening and empowering the social responsibility of Compartamos and its different business areas. Essentially, it is along the lines of the Compartamos Principles and Philosophy that are the basis of our growth and success.

The Foundation is in charge of administering 2% of the annual revenues of Compartamos, which it channels into support for families and people with fewer opportunities for development, through a range of social programs and projects.

In 2011, only Compartamos Banco contributed revenues, but all of the institution's areas of business are expected to soon join in the effort.

COMPARTAMOS FOUNDATION

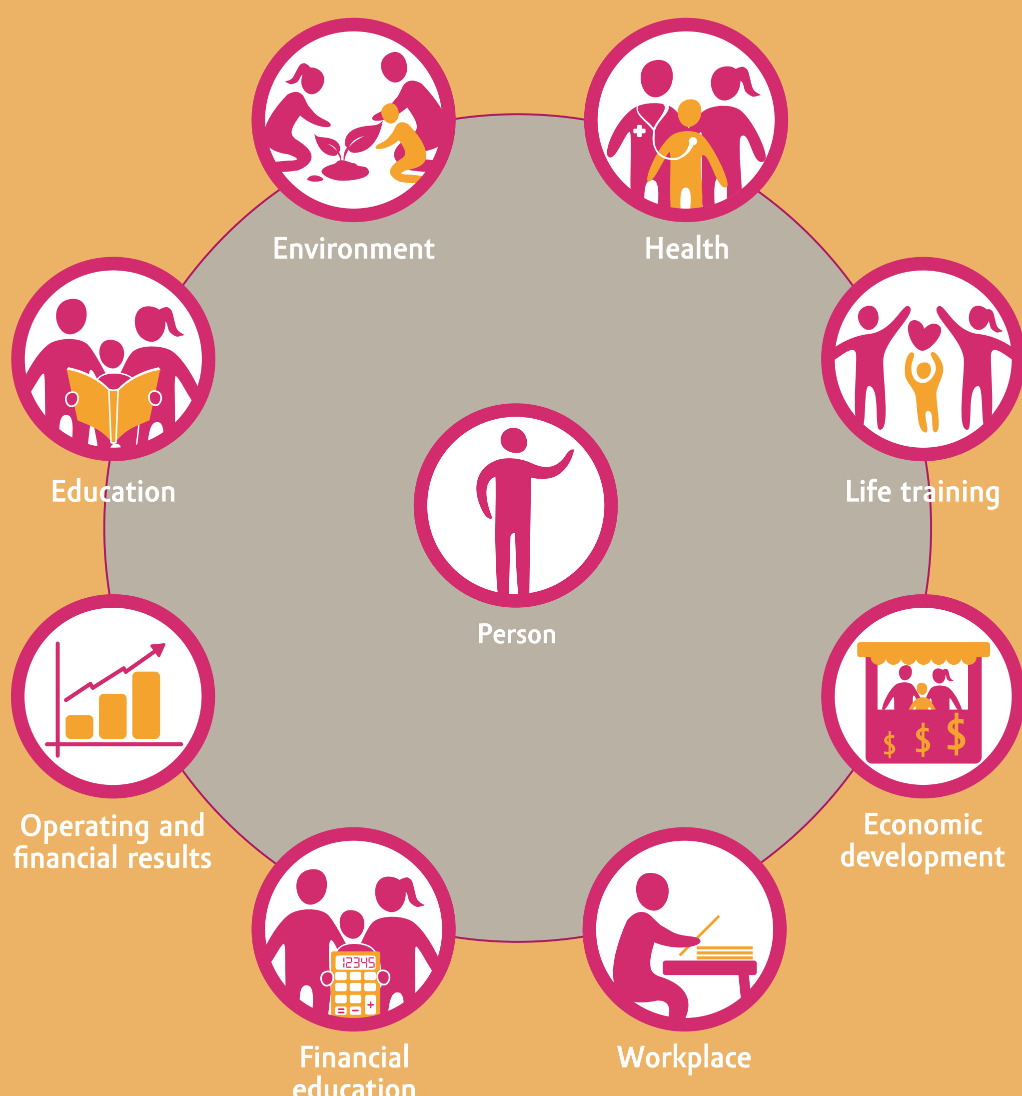
Organization	Description	Amount	Number of people benefitted
FONDO PARA LA PAZ	Project to foster community development in the municipality of Tequila, Veracruz, consisting of the construction of Eco-technics: dry toilets, water collection cisterns, environmentally friendly wood-burning stoves, and care of family nutrition.	Ps. 1,039,035	308
FUNDACIÓN NEMI, A.C.	The theater play Compartiendo Aventuras (Sharing Adventures) performed in elementary schools.	Ps. 760,000	55,061
FUNDACIÓN ORIGEN	Center of Integral Development designed to improve the quality of life of women and their families living in poverty.	Ps. 1,507,102	430
QUIERA	Scholarship for middle school and junior high school students.	Ps. 379,200	79
VIDA Y FAMILIA NACIONAL	Project designed to foster family integration through the sponsorship of 30 couples who wish to adopt a child.	Ps. 540,000	30
WORLD EDUCATION AND DEVELOPMENT FUND MÉXICO, A.C.	Scholarships of intensive English courses for teachers in Guerrero, Chiapas, Aguascalientes, Durango and Sinaloa.	Ps. 2,463,258.60	120
UN-ASSIGNED DONATION EXPENSES	Compartamos Foundation and administration	Ps. 6,042,342	N/A

Social Responsibility and Sustainability Fund

Since 2010, Compartamos has channeled 2% of its net revenues to the support of sustainable development and corporate responsibility projects, that create opportunities for the integral development of people and the community.

With this contribution of 2% of net annual revenues, in line with our policy of support for sustainable development and corporate responsibility, the Social Responsibility and Sustainability Fund was created. The Fund distributes the resources through two channels: the Compartamos with the Family Open Call and the establishment of Corporate Social Responsibility Alliances. In 2011, more than Ps. 37.6 million was channeled into these programs.

In order to establish a clear direction of action and an iconography to facilitate communication, the concept of 'Growing Together' was designed. With this concept, the Family is positioned as the core of all change and social well being. 'Growing Together' includes the social and sustainable actions of Compartamos Banco, as well as its areas of activity:



Commitment to the community. . . Commitment to the person

Compartamos with the Family Open Call

With the aim of supporting civil society organizations that develop sustainable social responsibility projects, more than Ps. 8.0 million was channelled into financing the initiatives of 15 institutions in 2011. These institutions were chosen from the 140 participants in the third annual Compartamos with the Family Open Call.

The Family Open Call promotes actions undertaken on behalf of families in the lower-income sectors of the population, with an emphasis on health and education. In 2011, a total of 11,861 people in 12 different states and the Distrito Federal (Mexico City) benefitted.

We would like to thank the jurors of the Compartamos with the Family Open Call, who helped us administer the resources available in an fair and efficient manner:

- Alfredo Iván Bretón Escobedo
- David Calderón Martín del Campo
- Miguel Széekely Pardo (chairman of the jury)
- Javier Tello Díaz
- Gabriela Warkentin de la Mora
- Rafael Zuñiga Rodríguez

COMPARTAMOS WITH THE FAMILY OPEN CALL

Organization	Amount	
ASOCIACIÓN DE AYUDA A NIÑOS CON TRASTORNOS EN EL DESARROLLO, A.C. (ASTRA)	Ps.	227,750.00
CENTRO DE EDUCACIÓN INFANTIL PARA EL PUEBLO, I.A.P.	Ps.	126,383.67
CENTRO OPERACIONAL PARA EL FORTALECIMIENTO DE INICIATIVAS SOCIALES, A.C. (COFIDES)	Ps.	634,700.00
CREESER, A.B.P.	Ps.	725,010.50
EDNICA, I.A.P.	Ps.	454,544.90
FONABEC, A.C.	Ps.	704,000.00
FONDO PARA LA PAZ, I.A.P.	Ps.	899,000.00
FONDO PARA NIÑOS DE MÉXICO, A.C.	Ps.	732,000.00
FUNDACIÓN ANA, I.A.P.	Ps.	319,600.00
FUNDACIÓN LUIS MARÍA MARTÍNEZ, I.A.P.	Ps.	612,924.00
FUNDACIÓN ZÍCARO, A.C.	Ps.	332,800.00
INSTITUTO NUEVO AMANECER, A.B.P.	Ps.	447,166.00
INSTITUTO PARA EL DESARROLLO SUSTENTABLE EN MESOAMÉRICA, A.C.	Ps.	614,000.00
MIEL SOLIDARIA CAMPESINA, A.C.	Ps.	730,000.00
YA BATSI TO'MI RI MFATS'I, A.C.	Ps.	448,245.00
TOTAL INVESTMENT	**Ps.**	**8,008,124.07**

Alliances

Compartamos was founded on a spirit of deep social commitment. This is why we recognize the importance of our participation in the creation of social and human value. We strive to be consistent with the values that guide us and with our duty as responsible corporate citizens, by supporting various organizations that focus on education, financial education, health and the environment. We believe in creating shared values.

In 2011, a total of Ps. 29,634,243.74 was channeled into various strategic alliances that had a positive impact on the improvement of education, health, the environment and the quality of life of 938,711 people.

EDUCATION

Organization	Description	Amount	Number of people benefitted
ASHOKA EMPRENDEDORES SOCIALES, A.C.	Selection process and 3 years of financial aid for 4 entrepreneurs who make an impact with health, education and environmental initiatives in Mexico.	Ps. 1,778,402.26	2
BÉCALOS, FIDEICOMISO	Donation to finance middle school scholarships for young people and training for elementary school teachers across Mexico.	Ps. 3,600,000.00	3,048
FUNDACIÓN NEMI, A.C.	Support for the production of the theater play Compartiendo Aventuras (Sharing Adventures) in various communities.	Ps. 336,470.00	4,587
FUNDACIÓN NEMI, A.C.	'Life Project and Financial Education' lectures for secondary school students.	Ps. 950,000.00	62,546
FUNDACIÓN TELEVISA, A.C.	Dissemination of values and financial aid for the printing of 560,000 books and calendars on values for public elementary schools.	Ps. 1,900,000.00	560,000
MATERIAL EDUCATIVO EMPRENDEDORES	Educational material for the entrepreneurs program.	Ps. 384,610.02	16,000
NUESTROS PEQUEÑOS HERMANOS	Formal education, health care, food and upkeep for 45 secondary school students.	Ps. 2,147,198.65	45
PROMOCIÓN Y ORGANIZACIÓN DE EVENTOS CULTURALES, A.C.	Support for the organizagion of the Homage to John Paul II event.	Ps. 43,103.45	70,000
PROYECTO SÍNTESIS, S.C.	Seminars on financial education for employees as part of the Regional meetings 2011.	Ps. 116,376.00	10,015
QUIERA, FUNDACIÓN DE LA ASOCIACIÓN DE BANCOS DE MÉXICO, A.C.	Annual contribution to social programs: Scholarships for children and young people and for young workers at risk of living or working on the street, under the aegis of CSOs engaged in various educational and health programs, as well as support for continuity in the operation of their programs.	Ps. 39,917.00	4

HEALTH

Organization	Description	Amount	Number of people benefitted
Fundación Interamericana Anáhuac para el Desarrollo Social I.A.P.	Health services for Compartamos with the Community Day 2011, 22 locations.	Ps. 1,301,000.00	4,948
Tecnología Mexicana, S.A de C.V.	Health services for Compartamos with the Community Day 2011, 2 locations.	Ps. 110,000.00	248

THE ENVIRONMENT AND NATURAL DISASTER AID

Organization	Description	Amount	Number of people benefitted
AO-KLEAN	Restoration and maintenance of the Insurgentes traffic island.	Ps. 65,400.00	N/A
FONDO PRO CUENCA VALLE DE BRAVO, A.C.	Donation for the construction of Eco-technics and environmental education to families in the disaster zone of El Rosario, in Angangueo, Michoacán, in February 2010.	Ps. 250,000.00	142
NUEVA WAL MART DE MÉXICO	2,000 food packages sent to victims of hurricanes in Jalisco and Colima.	Ps. 150,000.00	2,000
REDES DE AVENTONES, S.A. DE C.V.	Car pool project and reduction of environmental impact among employees.	Ps. 50,064.00	193
REFORESTAMOS MÉXICO, A.C.	Adoption of a green area measuring 1.5 hectares for 5 years, with the planting of 2,000 trees and hiring of 50 workers responsible for care of the zone.	Ps. 145,020.00	50
UNAM	Environmental study of both the main office and branches in order to determine concrete actions to achieve environmental sustainability within the bank, involving employees in the effort.	Ps. 560,400.00	N/A

PHILANTHROPY

Organization	Amount	Number of people benefitted
Donations to institutions engaged in: - Renovation of the roof of a church in Cuajimalpa. - Construction of 4 houses for families living in extreme poverty in Xochimilco. - Food support for 7 organizations. - Purchase of didactic material, creation of a grocery fund, and payment of maintenance expenses for 1 organization.	Ps. 411,600.00	2,230

ADMINISTRATIVE EXPENSES

Organization	Description	Amount	Number of people benefitted
VARIOUS	Consulting, administrative and operating expenses, printing, communication, video, etc.	Ps. 2,587,334.76	146,767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Compartamos with the Community Day

These days are intended to strengthen Compartamos employees' sense of belonging to the institution by bringing them together in activities on behalf of the community. They also extend the institution's sense of social responsibility to suppliers and clients, thereby strengthening ties of trust and support.

During the 24 events held in 2011, numerous public spaces, including parks, schools and sporting facilities, were rehabilitated. Participating in the initiatives were employees, their family members and friends, clients and members of the community, who received health services and enjoyed a theater play on the subject of financial education and the practice of saving. There was also a free movie night. These events allowed Compartamos employees to be agents of change in the communities where they work every day, showing their family members their workplace and enjoying the opportunity to spend time with employees from other branches.

	2011
NUMBER OF EVENTS	24
PARTICIPATING VOLUNTEERS	2,919 volunteers: employees, their family members, clients, and members of the community
NUMBER OF PEOPLE INDIRECTLY BENEFITTED IN THE COMMUNITIES [1]	66,713
MEDICAL CHECKUPS	3,219
MOVIE AUDIENCES	9,160
THEATER AUDIENCES	4,667

Volunteer work

All of our branches receive financial support so that they can carry out at least one volunteer activity during the year. Guidelines for these activities are set out in our volunteer policy, which allows employees to become directly involved in the solution of problems facing their communities.

	2011
NUMBER OF BRANCHES WITH ACTIVITIES	313
PARTICIPATING VOLUNTEERS	6,729
TOTAL NUMBER OF VOLUNTEER ACTIVITIES	358
NUMBER OF PEOPLE BENEFITTED BY VOLUNTEER ACTIVITIES	32,194

Some of the activities that were carried out in 2011 included:

- The 2011 Volunteer Fair with the participation of 358 employees and 6 institutions.
- Activities of the Good Neighbor campaign, which included the renovation of the Chapel of La Candalaria in Cuajimalpa (Distrito Federal), benefitting 2,150 people, and the construction of four houses in Xochimilco (Distrito Federal), in collaboration with the housing organization 'Un Techo para mi País'.
- Compartamos employees contributed to the Teletón by collecting a total of Ps. 950,000 through 450 collection baskets.
- In collaboration with 'Humanízate', donations of toys and blankets were delivered to four different charitable institutions at Christmas, benefitting 448 people.

1. Approximate figure (calculated on the basis of INEGI data and letters signed by those in charge of the events).

‘Humanízate’


Te regalo un abrazo

'Círculo Peces'

The 'Círculo Peces' is a group of employees who, as agents of change, guide, animate, and disseminate our Sense of Purpose and Principles among fellow employees, clients, and the general community, through various institutional programs.

In 2011, the programs in which the group participated included:

Volunteer Work. Animators are members of the group who undertook to organize and raise awareness of volunteer activities in their branches.

Reporters. Volunteers who wrote up the events held in the various branches.

Financial Education Instructors. Certified personnel who work voluntarily as instructors, offering courses in financial education and entrepreneurial culture to clients and the community in general. The following table shows the number of employees involved, broken down by the type of activity they performed.

	Active	Total
ANIMATORS TRAINED	99	217
REPORTERS TRAINED	114	119
INSTRUCTORS TRAINED	270	295
TOTAL	**483**	**631**

All participants in the program ***took an online training course on the subject, in order to better perform their activities.***

The Environment

Sustainability Policies and the Environment

In order to promote our policies and to raise awareness among employees of the best environmental practices, we had an Environmental Diagnosis of Installations performed by a team from the Universidad Nacional Autónoma de México.

This environmental study represents the greatest effort so far made by Compartamos to precisely determine the conditions under which its main office in Mexico City is operating, and to begin to understand the conditions of its branches all over Mexico. With this information, a table of environmental indicators was drawn up, on the basis of which actions in the area of environmental sustainability can be monitored.

AREAS	OBJECTIVES
ENERGY	To carry out the Compartamos energy diagnosis and to propose strategies and actions for energy efficiency.
WATER	To determine demand for water, as well as the quality and contribution of wastewater, to evaluate water use practices and the technologies employed, and to propose measures for efficient use of the resource.
SOLID WASTE	To minimize the generation and maximize the proper re-use, of solid waste produced by the buildings in which Compartamos operates, according to criteria of environmental, technological, economic and social efficiency, based on a diagnosis of the institution's handling of solid waste.
GREEN PURCHASES	To design the Compartamos strategy of Responsible Consumption, to be reflected in a reduction of the institution's environmental impact.

The report submitted by the Universidad Nacional Autónoma de México provided the following data on the consumption, generation and management of resources. This information constitutes the basis for the table of indicators by which we can gauge and identify the environmental performance of our offices and employees.

ENVIRONMENTAL PERFORMANCE[2]		
Indicator	Net	Per employee
CONSUMPTION		
FUEL (L.)	944,492.0	96.643
ELECTRICITY (MWH)	5,336.5	0.546
WATER (M3)	116,240.1	11.894
PAPER (UNITS)	18,461	1.889
ELECTRONIC EQUIPMENT (NUMBER OF PIECES)	7,347	0.752
AIRPLANE TRIPS (NUMBER)	4,016	0.411
MANAGEMENT		
RENEWABLE ENERGY SOURCES (GJ)	-	-
WATER REUSED (M3)	-	-
PAPER AND CARDBOARD (T)	99.0	0.010
PLASTICS (T)	73.8	0.008
GLASS (T)	7.0	0.001
GENERATION		
TOTAL GHG EMISSIONS (T CO2 EQ)	6,217.9	0.636
DIRECT GHG EMISSIONS (T CO2 EQ)	1,632.3	0.167
INDIRECT GHG EMISSIONS (T CO2 EQ)	2,698.7	0.276
OTHER GHG EMISSIONS (T CO2 EQ)	1,886.9	0.193
WASTEWATER (M3)	110,428.1	11.299
TOTAL WASTE (T)	312.0	0.032
SANITARY WASTE (T)	59.8	0.006
NON-RECYCLABLE INORGANIC WASTE (T)	35.6	0.004
ORGANIC WASTE (T)	33.9	0.003

2.Data was collected, unified, and analyzed in 2010 and 2011.

A work team was formed by employees from different areas of the institution, with the task of proposing initiatives and supervising compliance with the environmental policies established as a result of the aforementioned study and indicators. In this way, the institution's environmental performance can be followed closely.

Another of the projects undertaken in 2011 at the main office of Compartamos has been designed to reduce the use of automobiles. The car pool program 'Aventones' encourages employees to share a car for their journey to work in order to reduce the environmental impact of automobile use.

We also have a ***Manual of Social Responsibility and Sustainability Commissions,*** which lays down operational guidelines in the areas of social responsibility and sustainability, as applied to all levels and areas of the institution.

Reinforcing its commitment to the environment, Compartamos undertook two massive tree-planting campaigns in which 381 volunteers (employees, their family members and other guests) planted 2,000 pine trees in the area around the Nevado de Toluca in Estado de México and 3,000 plants in the Sierra de Guadalupe nature reserve in the same state.

Disaster aid

In the wake of the damage caused by flooding in Manzanillo, Colima, Compartamos decided to help the community as part of its policy to lend aid to zones affected by natural disasters. Some 2,000 food aid packages were delivered, equivalent to the sum of Ps. 150,000, to clients (70%) and other members of the community (30%) in Manzanillo (Colima) and Cihuatlán, Melaque, and La Pinal (Jalisco). Compartamos was assisted in this effort by Bodega Aurrerá, the Mexican Armed Forces, the Centro Cultural de Cihuatlán, and employees in its branch in Manzanillo, Colima.

EQUIPMENT DONATED	STATES	NUMBER OF PEOPLE BENEFITTED	ORGANIZATIONS SUPPORTED
174 pieces of computer equipment	Puebla, Michoacán, Oaxaca y Edo. de México	3,219 children and young people	5 Civil Organizations

Donations of fixed assets

Committed to the education of children and young people in the most vulnerable zones of Mexico, Compartamos undertook, in 2011 as it has done before, to donate computer equipment in good condition to schools and communities. The criteria applied to determine the destination of the donations included losses of fixed assets as a result of natural disasters, lack of educational development, the greatest number of potential beneficiaries, and the presence of Compartamos clients in the zone.

Financial Education

At Compartamos Banco we are interested in empowering people to take decisions that contribute to their financial , personal and family well being. That is why we invest in financial education as an effective tool with which to develop financial skills among our clients, employees and the community in general, using concepts and examples that can be applied didactically to everyday life.

In 2011 we continued to promote financial education as a tool for generating social, economic and human value, especially for our employees, clients and their communities, fulfilling in this way, our commitment to social responsibility.

Our financial education program was implemented through various channels in 2011, including magazines, courses, workshops, events, brochures, capsules and lectures.

Through 2011, our financial education program has only been available in Mexico, to clients, employees and members of the community close to Compartamos Banco. We have begun to adapt the program to the conditions in Guatemala and Peru, where it will soon be implemented.

Mexico

- 5,800,000 copies of the magazine Compartamos Consejos, which contains financial education material for clients.
- 210 courses for entrepreneurs given by 205 employees in 29 different states, to the benefit of 4,277 people.
- An alliance with BBVA Bancomer to give workshops to 11,346 employees and their family members and friends, focused on the subject of savings and credit, as part of the 'Onward with Your Future' financial education program.
- 63,900 copies of the in-house magazine Compartips, which includes financial information.
- On Compartamos with the Community Day, we handed out 9,160 instructive film advertisements and brochures containing financial education material.
- The lecture on 'Life Project and Financial Education' was delivered to 10,015 employees on the course of Regional meetings.
- The lecture on 'The Value of Your Example,' delivered at Committee Meetings, was heard by 99,970 clients, raising awareness of the importance of financial planning and budgeting.
- In 2011 a total of 355,713 person hours of training in the area of financial education was provided to employees, clients and members of the general community.

‘Ecocientízate’


Compartamos Banco
ECOCIENTÍZATE 2011
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TARGET AUDIENCE	PROJECT	OBJECTIVE AND DESCRIPTION	NUMBER OF PEOPLE BENEFITTED
EMPLOYEES	Adelante con tu futuro (Onward with Your Future) in alliance with BBVA Bancomer	To strengthen the financial skills of our employees through an alliance with BBVA to offer the Savings and Credit workshops of the Adelante con tu future (Onward with Your Future) financial education program.	11,346 people
CLIENTS	Life Project and Financial Education	To create awareness of the importance of financial education in one's personal and family life, and in relationships with our clients, from an ethical perspective, with insight into its impact on both professional, personal and family wellbeing.	10,015 people
	Entrepreneurs Course	To foster and promote an entrepreneurial spirit and other aspects of business culture among clients of the bank. Courses were given voluntarily by 205 Compartamos employees.	4,277 people
	Committee Meetings	To raise awareness among clients of the importance of budgeting and financial planning. The seminars, given during the Committee Meetings, were supported with audio-visual material and learning activities that allowed clients to reflect on the importance of applying this knowledge in their daily lives.	94,601 people
	Financial Education in Methodology	To prevent over-indebtedness, improve the administration of financial resources, and encourage the practice of saving. A total of 368 employees from 20 different branches were trained to repeat the workshop, entitled 'Improving My Personal Finances,' which was given to clients in the first cycle of the 'Crédito Mujer'. A total of 275 groups were trained.	3,377 people
COMMUNITY	Theater play Compartiendo Aventuras (Sharing Adventures) for elementary schools	To disseminate messages about the importance of saving and the care of the environment.	132,444 public elementary school students
	Life Project lecture for secondary schools	To raise awareness among teenagers of the contribution that financial education can make to their own life projects, understanding savings and budgeting as tools to be used in achieving their personal dreams.	62,456 public secondary school students
	TOTAL NUMBER OF PEOPLE BENEFITTED		**323,885 people**

Communication strategy

Our strategy seeks to efficiently disseminate, through a range of media, the basic concepts of financial education and practical advice that can be applied to everyday life. Our information is aimed at clients, employees and members of the general community.

MEDIA	TARGET AUDIENCE	PRINT RUN
COMPARTIPS MAGAZINE	Employees	63,900 copies
COMPARTAMOS CONSEJOS MAGAZINE	Clients	5,800,000 copies
INSTRUCTIVE FILM ADVERTISEMENTS AND BROCHURES ON FINANCIAL EDUCATION HANDED OUT ON COMPARTAMOS WITH THE COMMUNITY DAY	Members of the community benefited by Compartamos with the Community Day	9,160 copies

Corporate Governance

The corporate governance of Compartamos ***is one of the central pillars of the growth, efficiency, and control of the business.***

Our Board of Directors:

- 69% of our directors are independent
- The Board of Directors is made up of four committees, three of them chaired by independent directors
- The directors are compensated in line with market standards
- Directors with responsibilities for the management of the company do not receive compensation for their participation on the Board of Directors
- The Board of Directors of Compartamos Banco is part of the Companies Circle of Companies of the Latin American Corporate Governance Roundtable

corporate governance

- Each business has its own Board of Directors
- We have reinforced the areas of control and information. The Board of Directors now receives comprehensive information in a shorter time period
- The Board of Directors ensures that the philosophy, mission and values of Compartamos are adhered to and are communicated to all the institutions in the group

As a consequence of our recent growth in other countries, the areas of control and information have been reinforced. As a result, the Board of Directors and its committees receive the relevant information quicker and can therefore meet their objectives on time. In Peru, the Board of Directors of Financiera Créditos Arequipa, S.A. is made up of highly qualified personnel with wide experience in the market, as well as by Compartamos executives. The Board of the Peruvian operations also has its respective committees. Compartamos, S.A. in Guatemala also has its own Board of Directors, as do Compartamos Banco and Yastás in Mexico.

Board of Directors

The Board of Directors of Compartamos SAB is made up of people with professional careers distinguished by excellence and a wide experience in various areas, especially business, finance and economics. They maintain constant communication with the executives of the institution so that they can share information, offer advice and continually oversee the good performance of the organization. They listen to the expectations and needs of our interest groups and stay informed about the general progress of business.

The most important responsibilities of the Board of Directors are: to advise on important institutional decisions; to collaborate in the con-

PRINCIPAL DIRECTORS	ALTERNATE DIRECTORS
Álvaro Rodríguez Arregui*	Carlos Eduardo Castello*
Carlos Antonio Danel Cendoya	Javier Fernández Cueto González de Cosio
Carlos Labarthe Costas	Óscar Iván Mancillas Gabriele
Fernando Álvarez Toca	Enrique Majós Ramírez
Guillermo José Simán Dada*	Pedro Fernando Landeros Verdugo*
John Anthony Santa Maria Otazua*	Juan Ramón Félix Castañeda*
José Ignacio Ávalos Hernández	Juan Carlos Letayf Yapur
José Manuel Canal Hernando*	Manuel Constantino Gutiérrez García*
Juan Ignacio Casanueva Pérez*	Santiago Casanueva Pérez*
Juan José Gutiérrez Chapa*	Juan Carlos Domenzain Arizmendi*
Luis Fernando Narchi Karam*	Charbel Christian Francisco Harp Calderoni*
Luis Fernando Velasco Rodríguez*	Alejandro González Zabalegui*
Martha Elena González Caballero*	Jerónimo Luis Patricio Curto de la Calle*

*Independent directors: In accordance with Article 26 of the Mexican Securities Market Law (Ley de Mercado de Valores), independent directors are to be chosen for their experience, ability, and professional prestige, on the understanding that, in addition to these characteristics, they can perform their work free from any conflicts of interest and without being subject to personal, vested, or economic interests. Under no circumstances may people not meeting the preceding description be appointed or act as independent directors.

Note: All of the directors assumed their posts in 2011.

ceptualization of the general business outlook; to analyze and approve institutional goals and general strategy; to consider risks derived from operations; and to guarantee compliance with the standards and sustainability policies of Compartamos. In this way is ensures that the philosophy, mission and values of Compartamos are adhered to and communicated to the group, in addition to its role as a constant reference in the decision making and daily work.

MAKEUP OF THE CORPORATE GOVERNANCE BODIES

CHAIRMAN
Álvaro Rodríguez Arregui

SECRETARY
Manuel de la Fuente Morales

ALTERNATE SECRETARY
Raquel Reyes Cubillo

The Board of Directors of Compartamos SAB is made up of people with professional careers distinguished by excellence *and a wide experience in various areas, especially business, finance and economics. They maintain constant communication with the executives of the institution so that they can share information.*

MAKEUP OF THE COMMITTEES OF THE BOARD OF DIRECTORS:

AUDIT COMMITTEE

Martha Elena González Caballero / CHAIRWOMAN

Jerónimo Luis Patricio Curto de la Calle / MEMBER

Manuel Constantino Gutiérrez García / MEMBER

Luis Fernando Velasco Rodríguez / MEMBER

COMPANY PRACTICES COMMITTEE

José Manuel Canal Hernando / CHAIRMAN

Juan Ramón Félix Castañeda / MEMBER

Martha Elena González Caballero / MEMBER

Luis Fernando Narchi Karam / MEMBER

EXECUTIVE COMMITTEE

Álvaro Rodríguez Arregui / CHAIRMAN

Fernando Álvarez Toca / MEMBER

José Ignacio Ávalos Hernández / MEMBER

Carlos A. Danel Cendoya / MEMBER

Juan José Gutiérrez Chapa / MEMBER

Carlos Labarthe Costas / MEMBER

FINANCE AND PLANNING COMMITTEE

Carlos Antonio Danel Cendoya / CHAIRMAN

Fernando Álvarez Toca / MEMBER

Juan Carlos Domenzain Arizmendi / MEMBER

Juan José Gutiérrez Chapa / MEMBER

Álvaro Rodríguez Arregui Luis / MEMBER

Guillermo José Simán Dada / MEMBER

Luis Fernando Velasco Rodríguez / MEMBER

Audit Committee

The responsibilities of the Audit Committee includes financial information and accounting practices and policies, internal controls, external and internal audits, oversight of compliance with the Ethics and Conduct Code, as well as complaints, transactions with related parties, and compliance with legal provisions and the obligations stipulated by the Mexican Market Securities Law (Ley de Mercado de Valores) for this committee.

Company Practices Committee

The work of the Company Practices Committee include suggesting criteria to the Board of Directors includes the appointment or removal of Senior executives, as well as their evaluation and compensation; ensuring that adequate mechanisms are in place for the development and maintenance of key personnel of Compartamos; formulating appropriate succession plans; proposing general policies in the area of employee salaries and compensation; as well as the obligations stipulated by the Mexican Market Securities Law (Ley de Mercado de Valores) for this committee.

Executive Committee

The Executive Committee is responsible for: (i) evaluating and, where necessary, suggesting investment policies for Compartamos; (ii) assisting the management in the analysis and discussion of strategic affairs or matter of great importance to Compartamos, especially during periods when the Board of Directors is not in session; (iii) analyzing and discussing communication practices and interaction with the authorities and other stakeholders; (iv) reviewing opportunities for mergers and acquisitions, without this implying approval thereof; (v) approving the participation of the institution in non-binding processes, providing the approval of the Board of Directors is not required, owing to the material importance of the matter, and providing the process falls within the strategic plan approved by the Board; (vi) following up on institutional strategies; and (vii) serving as a link and affording greater communication between the Board of Directors and company management.

Finance and Planning Committee

The Finance and Planning Committee is responsible for: (i) evaluating and, where applicable, suggesting policies for investment of Compartamos' cash surpluses; (ii) evaluating and, where applicable, suggesting financing policies (of equity or debt) of Compartamos; (iii) reviewing the premises of Compartamos' annual budget and submitting it to the Board of Directors for approval; (iv) assisting the Board of Directors in its review of financial forecasts and ensuring their coherence with Compartamos' strategic plan; (v) proposing strategies and policies to the Board of Directors to govern the purchase of financial derivatives; (vi) proposing policies to the Board of Directors to govern the payment of dividends; and (vii) proposing policies to the Board of Directors for the acquisition and placement of its own shares.

EXECUTIVE BODY

Carlos Labarthe Costas
EXECUTIVE PRESIDENT OF COMPARTAMOS S.A.B.

Carlos Antonio Danel Cendoya
EXECUTIVE VICE-PRESIDENT OF COMPARTAMOS S.A.B.

Fernando Álvarez Toca
CEO OF COMPARTAMOS BANCO

Javier Fernández Cueto González de Cosío
INTERNATIONAL EXECUTIVE DIRECTOR

Jorge Ernesto Grajeda Grajeda Bradna
CEO OF YASTÁS

Lilian Ayleen Margarita Cortés Sandoval
CEO OF COMPARTAMOS FOUNDATION

Corporate Citizenship

Since its beginnings, one of the most important commitments of Compartamos has been that of sharing its experience and business model, thereby promoting the development of the micro-finance sector in different ways. We are convinced that it is only from a broad and inclusive perspective that more people can benefit by our activities in the shortest possible time.

On 20 October 2010, Compartamos Banco became a member of the Companies Circle of the Latin American Corporate Governance Roundtable, founded in 2005 by the OECD (Organisation for Economic Co-operation and Development) and the IFC (International Financial Corporation).

The Companies Circle is made up of 19 companies from different Latin American countries that have demonstrated leadership and adopted good corporate governance practices, thereby contributing to the strength of their businesses.

Belonging to the Companies Circle allows Compartamos Banco to participate actively in the important task of fostering better corporate governance practices in Mexico and Latin America.

As responsible corporate citizens, we have undertaken various activities and have maintained constant communication with all the agents capable of influencing our sector, whether they be in the regulatory ambit, the area of public policy, the media, etc., or part of various Mexican or international industry groups.

We are also listed on the Sustainability and Social Responsibility Index of the Bolsa Mexicana de Valores (Mexican Stock Exchange, or BMV), whose object is to help identify Mexican companies that are best positioned in terms of their commitment to the environment, to their principal stakeholders, and to sound corporate governance practices.

Principal associations to which we belong:

- A Favor de lo Mejor, A.C.
- Asociación de Bancos de México, A.C. (ABM)
- Asociación Mexicana de Comunicadores, A.C. (AMCO)
- Asociación Mexicana de Directores de Recursos Humanos, A.C. (AMEDIRH)
- Asociación Mexicana de Relación con Inversionistas, A.C (AMERI)
- Confederación Patronal de la República Mexicana, S.P. (COPARMEX)
- Consejo de la Comunicación, A.C.
- Microfinance Information Exchange Mix Market
- MicroFinance Network
- Prodesarrollo Finanzas y Microempresa, A.C.
- RED ACCION
- Unión de Instituciones Financieras Mexicanas (UNIFIM)
- Unión Social de Empresarios de México, A.C. (USEM)
- World Economic Forum
- World Microfinance Forum Geneva

Perú

- **We abide by the standards of the SBS, the General Companies Law (Ley General de Sociedades), and the Peruvian Banks Law (Ley de Bancos de Perú).**

Principal Directors

Relevant information about the members of the Board of Directors

FERNANDO ÁLVAREZ TOCA

A graduate of the Business Administration program of the Universidad Iberoamericana, with a Master's in Business Management from the Instituto Panamericano de Alta Dirección de Empresa (IPADE) and post-graduate studies in the development of private financial institutions from Harvard University. Currently a Member of the Board and CEO of Banco Compartamos, S.A. Institución de Banca Múltiple and a Member of the Board of Compartamos, S.A.B. de C.V. He occupied the position of Finance Director for Banco Compartamos from March 2005 to January 2010.

JOSÉ IGNACIO ÁVALOS HERNÁNDEZ

A graduate of the Business Administration program of the Universidad Anáhuac. Currently Chairman of the Board of Promotora Social México, A.C., Un Kilo de Ayuda, A.C., COFAS, I.A.P., COFAT, A.C., Cooperación y Desarrollo, A.C., Desarrollo, Ayuda y Alimentos, S.A., Alimentos en Zonas Rurales, A.C., and Impulsora Social, S.A., and a Member of the Board of Compartamos, S.A.B. de C.V., Banco Compartamos, S.A. Institución de Banca Múltiple, Sistema Integral de Abasto Rural, S.A. de C.V., and Mexicanos Primero, A.C.

JOSÉ MANUEL CANAL HERNANDO

A Certified Public Accountant, he graduated from Universidad Autónoma de México (UNAM). Currently a Member of the Board of Compartamos, S.A.B. de C.V., Banco Compartamos, S.A. Institución de Banca Múltiple, Fomento Económico Mexicano, S.A.B. de C.V. (Coca-Cola FEMSA), and Grupo KUO, S.A.B. de C.V., and Statutory Officer of BBVA Bancomer.

JUAN IGNACIO CASANUEVA PÉREZ

A Certified Public Accountant, he graduated from the Universidad Iberoamericana. Currently Chairman of the Board of Holding Casanueva Pérez and a Member of the Board of Compartamos, S.A.B. de C.V., Banco Compartamos, S.A. Institución de Banca Múltiple, Kio Networks, Grupo Axo, Finacces México, Iké Asistencia Argentina, Iké Asistencia Brasil, Únete, Hombre Naturaleza A.C., and Endeavor.

CARLOS ANTONIO DANEL CENDOYA

An Architect who graduated from the Universidad Iberoamericana, with a Master's in Business Administration from the Instituto Panamericano de Alta Dirección de Empresa (IPADE) and studies in micro-finance at The Economics Institute (Boulder, CO) and Harvard Business School. Currently Executive Vice-President and a Member of the Board of Compartamos, S.A.B. de C.V., a Member of the Board of Banco Compartamos, S.A. Institución de Banca Múltiple, Compartamos, S.A. (Guatemala), Financiera Créditos Arequipa, S.A., Vida y Familia, A.C., and Visita Propiedades, S.A. de C.V., and a Member of the Investment Committee of Ignia Partners L.L.C.

MARTHA ELENA GONZÁLEZ CABALLERO

A Certified Public Accountant who graduated from the Universidad Iberoamericana. Currently a Member of the Board of Compartamos, S.A.B. de C.V., and Banco Compartamos, S.A. Institución de Banca Múltiple, a member of the Audit Committee of Infonavit and of the Instituto Mexicano de Contadores Públicos, and Statutory Officer of SD Indeval and of Contraparte Central de Valores.

JUAN JOSÉ GUTIÉRREZ CHAPA

An Industrial and Systems Engineer who graduated from the Instituto Tecnológico de Estudios Superiores de Monterrey. Currently a Member of the Board of Compartamos, S.A.B. de C.V., Banco Compartamos, S.A. Institución de Banca Múltiple, FOMEPADE, S.A. de C.V. SOFOM, Unión de Crédito Industrial y Comercial de Oaxaca, S.A. de C.V., Consejo Mexicano de Uniones de Crédito, AC., and Promoción al Fortalecimiento Económico, S.A. de C.V. SOFOM, among other institutions.

CARLOS LABARTHE COSTAS

An Industrial Engineer who graduated from the Universidad Anáhuac, with post-graduate studies at The Economics Institute (Boulder, CO), Harvard Business School, and the Instituto Panamericano de Alta Dirección de Empresa (IPADE). Currently Executive President and a Member of the Board of Compartamos, S.A.B. de C.V., a Member of the Board of Banco Compartamos, S.A. Institución de Banca Múltiple, Compartamos, S.A. (Guatemala), Financiera Créditos Arequipa, S.A., World Education y Development Fund Mexico A.C., Microfinance Network, S.C., Universidad Pontificia de México, A.C., and Promoción Escolar, S.C.

LUIS FERNANDO NARCHI KARAM

A graduate of the Business Administration program of the Universidad Anáhuac. CEO of Narmex, S.A. de C.V., Chairman of the Board of Directors of Promotora de Espectáculos Deportivos de Oaxaca, S.A. de C.V. and Direct Marketing Solutions, S.A. de C.V., a Member of the Board of Compartamos, S.A.B. de C.V., Banco Compartamos, S.A. Institución de Banca Múltiple, Grupo Martí, S.A. de C.V., Sport City, S.A. de C.V., Sistema Integral de Abasto Rural, S.A. de C.V. (Mi Tienda), and Internacional de Cerámica, S.A.B. de C.V. (Interceramic), and a member of the Advisory Council of Grupo Financiero Banamex, S.A.

ÁLVARO RODRÍGUEZ ARREGUI

An economist who graduated from the Instituto Tecnológico Autónomo de México (ITAM) and Harvard Business School. Co-Founder and Associate Director of Promotora IGNIA, S.A. de C.V., and a Member of the Board of Compartamos, S.A.B. de C.V., Banco Compartamos, S.A. Institución de Banca Múltiple, Redit Metronet, S.A.P.I. de C.V., Primedic, S.A.P.I. de C.V., Mexicana de Servicios para la Vivienda, S.A.P.I. de C.V., Distribuidora Mexicana de Agua Purificada en Red, S.A.P.I. de C.V., Granjas Orgánicas de Chiapas, S.A.P.I. de C.V., Finestrella, S.A.P.I. de C.V., and Servicios Caseteros, S.A.P.I. de C.V.

JOHN ANTHONY SANTA MARÍA OTAZÚA

A graduate of the Business Administration program of the Southern Methodist University (Dallas, TX). Currently Director of Coca-Cola Femsa Sudamérica and a Member of the Board of Compartamos, S.A.B. de C.V. and Banco Compartamos, S.A. Institución de Banca Múltiple.

GUILLERMO JOSÉ SIMÁN DADA

A graduate of the Administration and Economics programs of Loyola University (New Orleans, LA), with a Master's in Administration from the Sloan School of Management at the Massachusetts Institute of Technology (M.I.T.). Currently Vice-Chairman of the Board and Executive Vice-President of Almacenes Siman/Alsicorp, Regal Forest Holding, a Member of the Board and Vice-President of GS1-El Salvador, and a Member of the Board of Compartamos, S.A.B. de C.V., Banco Compartamos, S.A. Institución de Banca Múltiple, and El Puerto de Liverpool, S.A.B. de C.V.

LUIS FERNANDO VELASCO RODRÍGUEZ

A Civil Engineer who graduated from the Universidad Anáhuac, with a Master's in Administration from Harvard University. Currently a Member of the Board of Compartamos, S.A.B. de C.V., Banco Compartamos, S.A. Institución de Banca Múltiple, Sistema Integral de Abasto Rural, S.A. de C.V. (Mi Tienda), Seguros Monterrey New York Life, Fianzas Monterrey New York Life, Worldfund (New York, NY), and International Bridges To Justice (Geneva, Switzerland). He is also Chairman of the Finances and Investment Committee of Promotora Social Mexico, A.C.

Alternate Directors

CARLOS EDUARDO CASTELLO

A graduate of the International Administration program of Union College (Schenectady, NY), with a Master's in Economics and Development from Georgetown University (Washington, DC). Currently a Member of the Board of Compartamos, S.A.B. de C.V. and Banco Compartamos, S.A. Institución de Banca Múltiple, with more than 25 years of experience in the international micro-finance sector.

SANTIAGO CASANUEVA PÉREZ

A graduate of the Industrial Relations program of the Univerisdad Iberoamericana. Currently CEO of Reasinter Intermediario de Reaseguro, S.A. de C.V., and a Member of the Board of Compartamos, S.A.B. de C.V., Banco Compartamos, S.A. Institución de Banca Múltiple, Casanueva Pérez, S.A. de C.V., and Awa Holding Company, S.A. de C.V.

JERÓNIMO LUIS PATRICIO CURTO DE LA CALLE

A Certified Public Accountant who graduated from the Universidad Iberoamericana. A Member of the Board of Compartamos, S.A.B. de C.V. and Banco Compartamos, S.A. Institución de Banca Múltiple, a member of the Audit Committee of Mexder and a member of the Audit Sub-Committee of Asigna.

JUAN CARLOS DOMENZAIN ARIZMENDI

A graduate of the Business Administration program of the Universidad Anáhuac, with post-graduate studies at the Instituto Pan-americano de Alta Dirección de Empresa (IPADE) and at McGill University. Partner-director of Administración de Riesgos Argos. Currently CEO of Promotora Social México, S.A. de C.V., and a Member of the Board of Compartamos, S.A.B. de C.V., Banco Compartamos, S.A. Institución de Banca Múltiple, Sistema Integral de Abasto Rural, S.A. de C.V. (Mi Tienda), Un Kilo de Ayuda, A.C., Programa Integral de Nutrición, A.C., and Cooperación y Desarrollo, A.C.

JUAN RAMÓN FÉLIX CASTAÑEDA

An Industrial and Systems Engineer who graduated from the Instituto Tecnológico de Estudios Superiores de Monterrey, with post-graduate studies in Business Administration at the Instituto Panamericano de Alta Dirección de Empresa (IPADE), at Thunderbird–The Garvin School of International Management, and at the Instituto Tecnológico de Estudios Superiores de Monterrey. He is currently Director of New Business' at Coca-Cola FEMSA México and a Member of the Board of Compartamos, S.A.B. de C.V., Banco Compartamos, S.A. Institución de Banca Múltiple, Jugos Del Valle, and Estrella Azul.

JAVIER FERNÁNDEZ CUETO GONZÁLEZ DE COSÍO

A graduate of the Business Administration program of the Instituto Tecnológico Autónomo de México (ITAM), with a Master's in Business Management from the Instituto Panamericano de Alta Dirección de Empresa (IPADE). He has also received training in micro-finance at the Harvard Institute for International Development (1998), The Economics Institute (1998), Bankakademie International (2000), and the Harvard Business School (2008) and in micro-insurance at the Micro-insurance Centre (2004). Currently a Member of the Board and Executive International Director of Compartamos, S.A.B. de C.V., and a Member of the Board of Banco Compartamos, S.A. Institución de Banca Múltiple, Financiera Créditos Arequipa, S.A., and Controladora Cliden, S.A. de C.V.

ALEJANDRO GONZÁLEZ ZABALEGUI

A graduate of the Business Administration program of the Universidad Anáhuac, with a second degree in Marketing from the same university. Executive Vice-President of Operadora OMX, S.A. de C.V. (Officemax), Chairman of the Board of Directors of Bed Bath & Beyond, and a Member of the Board of Compartamos, S.A.B. de C.V., Banco Compartamos, S.A. Institución de Banca Múltiple, Sistema

Integral de Abasto Rural, S.A. de C.V. (Mi Tienda), Finaccess de México, S.A. de C.V., Grupo Mifel, S.A. de C.V., Acciones y Valores Banamex, S.A. de C.V. Casa de Bolsa, Controladora Comercial Mexicana, Fundación Beca, and Lumni.

MANUEL CONSTANTINO GUTIÉRREZ GARCÍA

A Certified Public Accountant who graduated from the Instituto Tecnológico Autónomo de México (ITAM) and certified by the Instituto Mexicano de Contadores Públicos, he has specialized in the studies of taxes and administration in both Mexico and abroad. Currently a Member of the Board and a member of the Compensation and Evaluation Committee of Laboratorios Senosiain, S. A. de C. V., Statutory Officer of Grupo Kasa, a Member of the Board and Consultant of Grupo de la Riva, a Member of the Board and Chairman of the Advisory Committee of Vista Propiedades, S. A., An Alternate Board Member and Member of the Audit Committee of Banco Compartamos, S.A. Institución de Banca Múltiple, a Single Administrator of Inmobiliaria Pedrujerrín, S. A. de C. V., a Shareholder and Member of the Board of Protección Patrimonial Unión de Crédito, S. A. de C. V., and an Alternate Board Member of Consorcio Ara.

CHARBEL CHRISTIAN FRANCISCO HARP CALDERONI

A graduate of the Business Administration program of the Universidad Anáhuac del Sur. Currently President of Santo Domingo Films Animations and Santo Domingo Films, Vice-Chairman of the Fundación Alfredo Harp Helú, A.C., and a Member of the Board of Compartamos, S.A.B. de C.V. and Banco Compartamos, S.A. Institución de Banca Múltiple.

PEDRO FERNANDO LANDEROS VERDUGO

A graduate of Universidad Iberoamericana Law School, with post-graduate studies in Political Philosophy and Comparative Government at Harvard University, Political Science at Universidad Católica de Chile, and a Master's in The Humanities from Universidad Anáhuac. Currently General Director of Fundación México Unido and Chairman of the Fundación TELETON. He has received various honors and distinctions, including the José María Velasco Award from the state government of Estado de México and a doctorate honoris causa from the Universidad Anáhuac for his philanthropic work.

JUAN CARLOS LETAYF YAPUR

An Industrial Engineer who graduated from the Universidad Anáhuac, with post-graduate studies in Business Management at the Instituto Panamericano de Alta Dirección de Empresa (IPADE) and a Master's in Administration from Harvard University (OPM 35). Currently Associate Director General of Grupo Industrias Ideal and a Member of the Board of Compartamos, S.A.B. de C.V. and Banco Compartamos, S.A. Institución de Banca Múltiple.

ENRIQUE MAJÓS RAMÍREZ

An Electro-mechanical Engineer who graduated from the Universidad Panamericana, with a Master's in Business Management from the Instituto Panamericano de Alta Dirección de Empresa (IPADE). With more than fifteen years of experience in the financial sector, he currently serves as a Member of the Board and Executive Business Director of Banco Compartamos, S.A. Institución de Banca Múltiple and a Member of the Board of Compartamos, S.A.B. de C.V. and Compartamos, S.A. (Guatemala).

ÓSCAR IVÁN MANCILLAS GABRIELE

An Industrial Engineer who graduated from the Universidad Anáhuac. Currently a Member of the Board and Executive Leadership Director of Compartamos, S.A.B. de C.V. and a Member of the Board of Banco Compartamos, S.A. Institución de Banca Múltiple and Financiera Créditos Arequipa, S.A.

About this report

This report details the results, actions and progress achieved by Compartamos, S.A.B. de C.V. during 2011 in the areas of finance and economics, stakeholder relations, the environment and relations with the community. The report was prepared in accord with the international methodology of the Global Reporting Initiative (GRI), which Compartamos has been using since 2008. For its 2011 report, version 3.0 of the guide for preparing sustainability reports has been used.

Reports are prepared annually. The 2010 Annual and Sustainability Report was published in April of 2011 and it is important to underline that neither the techniques nor the figures presented in 2011 and previous years have undergone significant changes in terms of methodology, scope or coverage.

In order to determine the materiality of this report, a process of internal research and analysis of the most relevant aspects of the activities of Compartamos, S.A.B. de C.V. was carried out, in collaboration with McBride Sustainability. These included economic, social and environmental aspects, as well as the relations of Compartamos with its various stakeholders and its impact on them.

All of the information and data reported in this document consolidate the operations of Compartamos, S.A.B. de C.V. during fiscal year 2011 in the different countries in which it operates (Mexico, Guatemala, and Peru). Interviews with employees, field visits, and meetings with clients were carried out in order to prepare the report.

In calculating the figures contained in this report, the accounting rules and practices accepted in the countries in which Compartamos S.A.B. de C.V. operates were used, along with audited financial statements and internal data gathered in the areas of personnel, training and other social and environmental indicators.

This annual report has been externally verified by Redes Sociales, A.C.

Report on the independent review of COMPARTAMOS *Generating Social, Economic and Human Value* Annual and Sustainable Report 2011

Scope of our work
The present independent verification consists of a review of the contents and performance indicators presented in *Generating Social, Economic and Human Value* Annual and Sustainable Report 2011 by COMPARTAMOS. Our review is based on the standards (IASE) and methodology of version 3.1 (GRI G3.1) of the Global Reporting Initiative for the preparation of sustainability reports.

Verification process
The responsibility of Redes Sociales LT, S.A. de C.V. consisted of reviewing the contents of the document. To this end, interviews were conducted with personnel from different areas of the institution who had participated in the drafting of the report. Various analytical procedures and sample review tests were also carried out, as outlined below:

- Analysis of the information gathering and validation processes.
- Verification of the main indicators contained in the report.
- Verification of quantitative and qualitative information, based on a selection of indicators contained in the GRI Index.

Conclusions
On the basis of our review, we can assert that:

- *Generating Social, Economic and Human Value* Annual and Sustainable Report 2011 by COMPARTAMOS has been prepared in accord with the Guide for drawing up Sustainability Reports of the Global Reporting Initiative, version 3.1 (GRI G31).
- There is no indication that the information contained in this report, whether in the case of the indicators reviewed or the account of the institution's sustainability processes and actions contains errors.

The review process demonstrates that the performance indicators selected for verification are presented and communicated in the present report in a balanced and timely manner.

Generating Social, Economic and Human Value Annual was prepared in accord with version 31 (G31) of the GRI Guide for drawing up Sustainability Reports, with a level of application graded B+.

Recommendations
As a result of our review, we make the following recommendations:

- To detail more explicitly on Human Rights Indicators
- Standardize line business about Peru and Guatemala
- To deal in greater depth with the Labor Practices and Decent Work

Lic. Martha Amaya Noguez
Redes Sociales en LT S.A. de C.V.

The external verification of the contents of the Sustainability Report constitutes a review that can in no way be understood as an audit report, since we assume no responsibility for the internal control and management systems and processes by which the information was obtained. The self-declaration of the level of application in accord with version 3.1 (G31) of the GRI Guide is the responsibility of COMPARTAMOS.

As part of the OS network of GRI, Redes Sociales en LT, S.A. de C.V. can participate in the verification process of sustainability reports of any institution required of it.

GRI Index

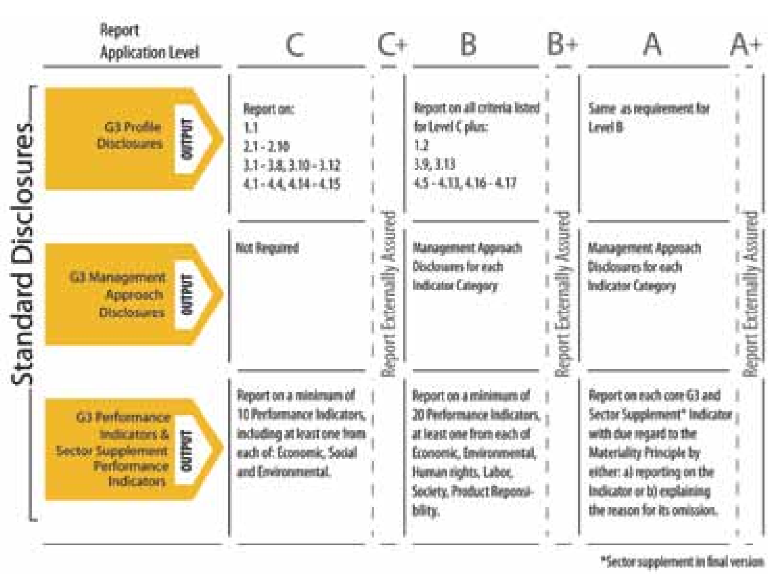
PROFILE DISCLOSURE	DESCRIPTION	REPORTED	REFERENCE/ NUMBER OF PAGE	REASONS FOR THE OMISSION	EXPLANATION
	1. STRATEGY AND ANALYSIS				
1.1	Statement from the most senior decision-maker of the organization	Fully	Fold out, 4-7		
1.2	Description of key impacts, risks, and opportunities	Fully	4-7		
	2. ORGANIZATIONAL PROFILE				
2.1	Name of the organization	Fully	Front		
2.2	Primary brands, products, and/or services	Fully	17, 22-25		
2.3	Operational structure of the organization, including main divisions, operating companies, subsidiaries, and joint ventures	Fully	1, 4-7		
2.4	Location of organization's headquarters	Fully	Fold out, 1		
2.5	Number of countries where the organization operates, and names of countries with either major operations or that are specifically relevant to the sustainability issues covered in the report	Fully	Fold out, 14, 19 y 21		
2.6	Nature of ownership and legal form	Fully	Fold out 1-3		
2.7	Markets served (including geographic breakdown, sectors served, and types of customers/beneficiaries)	Fully	14-17, 19-21		
2.8	Scale of the reporting organization	Fully	Fold out, 1		
2.9	Significant changes during the reporting period regarding size, structure, or ownership	Fully	1, 12 and Fold out		
2.10	Awards received in the reporting period	Fully	30, 31, 45 y 80		
	3. REPORT PARAMETERS				
	MEMORY PROFILE				
3.1	Reporting period (e.g., fiscal/calendar year) for information provided	Fully	90		
3.2	Date of most recent previous report (if any)	Fully	90		
3.3	Reporting cycle (annual, biennial, etc.)	Fully	90		
3.4	Contact point for questions regarding the report or its contents	Fully	Fold out and 90		
	REPORT SCOPE AND BOUNDARY				
3.5	Process for defining report content	Fully	90		
3.6	Boundary of the report	Fully	90		
3.7	State any specific limitations on the scope or boundary of the report	Fully	90		
3.8	Basis for reporting on joint ventures, subsidiaries, leased facilities, outsourced operations, and other significantly affect comparability from period to period and/or between organizations	Fully	Fold out 1 and 12		
3.9	Data measurement techniques and the bases of calculations, including assumptions and techniques underlying estimations applied to the compilation of the Indicators and other information in the report	Fully	90		
3.10	Explanation of the effect of any re-statements of information provided in earlier reports, and the reasons for such re-statement	Fully	90		
3.11	Significant changes from previous reporting periods in the scope, boundary, or measurement methods applied in the report	Fully	90		
	CONTENTS				
3.12	Table identifying the location of the Standard Disclosures in the report	Fully	92-96		
	ASSURANCE				
3.13	Policy and current practice with regard to seeking external assurance for the report	Fully	90		
	4. GOVERNANCE, COMMITMENTS, AND ENGAGEMENT				
	GOVERNANCE				
4.1	Governance structure of the organization, including committees under the highest governance body responsible for specific tasks, such as setting strategy or organizational oversight	Fully	82-85		
4.2	Indicate whether the Chair of the highest governance body is also an executive officer	Fully	85		
4.3	For organizations that have a unitary board structure, state the number and gender of members of the highest governance body that are independent and/or non-executive members	Fully	82		
4.4	Mechanisms for shareholders and employees to provide recommendations or direction to the highest governance body	Fully	82-85		
4.5	Linkage between compensation for members of the highest governance body, senior managers, and executives	Fully	82-85		
4.6	Processes in place for the highest governance body to ensure conflicts of interest are avoided	Fully	82-85		
4.7	Process for determining the composition, qualifications, and expertise of the members of the highest governance body and its committees, including any consideration of gender and other indicators of diversity	Fully	82-83		
4.8	Internally developed statements of mission or values, codes of conduct, and principles relevant to economic, environmental, and social performance and the status of their implementation	Fully	Fold out		
4.9	Procedures of the highest governance body for overseeing the organization's identification and management of economic, environmental, and social performance, including relevant risks and adherence or compliance with internationally agreed standards, codes of conduct, and principles	Fully	82-83		
4.10	Processes for evaluating the highest governance body's own performance, particularly with respect to economic, environmental, and social performance	Fully	82-83		
	COMMITMENTS TO EXTERNAL INITIATIVES				
4.11	Explanation of whether and how the precautionary approach or principle is addressed by the organization	Fully	Fold out, 82, 84, 85, 50-51, 53-54		

PROFILE DISCLOSURE	DESCRIPTION	REPORTED	REFERENCE/ NUMBER OF PAGE	REASONS FOR THE OMISSION	EXPLANATION
4.12	Externally developed economic, environmental, and social charters, principles, or other initiatives to which the organization subscribes or endorses	Fully	32, 58-77		
4.13	Memberships in associations and/or national/international advocacy organizations in which the organization:	Fully	85		
	STAKEHOLDER ENGAGEMENT				
4.14	List of stakeholder groups engaged by the organization	Fully	Fold out, 12, 13, 16, 19, 20, 26, 27 and 32		
4.15	Basis for identification and selection of stakeholders with whom to engage	Fully	Fold out and 1		
4.16	Approaches to stakeholder engagement, including frequency of engagement by type and by stakeholder group	Fully 34 y 62	Fold out, 1, 16, 26-27, 34 and 60-61		
4.17	Analysis results of stakeholders and organizational response	Parcial	Fold out, 1, 4-7, 16, 26-27 and 60-61		The analysis of stakeholders results in the sustainability model of the organization, in which the relation is expressed graphically, along with the implementation of various initiatives aimed at satisfying their expectations.
	ECONOMIC PERFORMANCE INDICATORS				
EC1	Direct economic value generated and distributed	Fully	3		
EC2	Financial implications and other risks and opportunities for the organization's activities due to climate change	Parcially	70-72		Study of the carbon footprint has begun
EC3	Coverage of the organization's defined benefit plan obligations	Fully	44-55		
EC4	Significant financial assistance received from government			Not applicable	Compartamos has not received financial aid from any government
	MARKET PRESENCE				
EC5	Range of ratios of standard entry level wage by gender compared to local minimum wage at significant locations of operation	Not		Not material	Information not taken into account in the materiality of the report. There are operations all over Mexico, as well as in Peru and Guatemala, which makes analysis difficult
EC6	Policy, practices, and proportion of spending on locally-based suppliers at significant locations of operation	Fully			Since Compartamos is a service company, local suppliers are favored
EC7	Procedures for local hiring and proportion of senior management hired from the local community at significant locations of operation	Parcially	52-53		The number of local people hired has been given, but the hiring process is not detailed, for reasons of confidentiality
	INDIRECT ECONOMIC IMPACTS				
EC8	Development and impact of infrastructure investments and services provided primarily for public benefit through commercial, in-kind, or pro bono engagement	Fully	60-77		
EC9	Understanding and describing significant indirect economic impacts, including the extent of impacts	Fully	3, 60-77		
	INDICATORS OF ECONOMIC AND SOCIAL IMPACT				
	ENVIRONMENTAL PERFORMANCE INDICATORS				
	ENERGY				
EN1	Materials used by weight or volume	Fully	71		
EN2	Percentage of materials used that are recycled input materials	Not		Not material	Information not taken into account in the materiality of the report
EN3	Direct energy consumption by primary energy source	Fully	71		
EN4	Indirect energy consumption by primary source	Not		Not material	Information not taken into account in the materiality of the report
EN5	Energy saved due to conservation and efficiency improvements	Parcially			Energy savings derive from the efficient use of Led lamps and the use of more air conditioning systems, but results have not been quantified
EN6	Initiatives to provide energy-efficient or renewable energy based products and services, and reductions in energy requirement as a result of these initiatives	Parcially	70-72		Renewable sources of energy are not used
EN7	Initiatives to reduce indirect energy consumption and reductions achieved	Parcially	70-72		Indirect consumption of energy has not been measured
	WATER				
EN8	Total water withdrawal by source	Fully	71		
EN9	Water sources significantly affected by withdrawal of water	Fully			We use public water supply
EN10	Percentage and total volume of water recycled and reused	Fully	71		
	BIODIVERSITY				
EN11	Location and size of land owned, leased, managed in, or adjacent to protected areas and areas of high biodiversity value outside protected areas	Fully			There are no service offices in natural spaces
EN12	Description of significant impacts of activities, products, and services on biodiversity in protected areas and areas of high biodiversity value outside protected areas	Fully			Given our economic activity, we do not make a significant impact on biodiversity
EN13	Habitats protected or restored	Fully			We do not operated in protected or restored habitats
EN14	Strategies, current actions, and future plans for managing impacts on biodiversity	Fully	64		Support through alliances with CSOs
EN15	Number of IUCN Red List species and national conservation list species with habitats in areas affected by operations, by level of extinction risk	Fully			Given our economic activity, we do not make a significant impact on endangered species
	EMISSIONS, EFFLUENTS AND WASTE				
EN16	Total direct and indirect greenhouse gas emissions by weight	Fully	71		

PROFILE DISCLOSURE	DESCRIPTION	REPORTED	REFERENCE/ NUMBER OF PAGE	REASONS FOR THE OMISSION	EXPLANATION
EN17	Other relevant indirect greenhouse gas emissions by weight	Fully	71		
EN18	Initiatives to reduce greenhouse gas emissions and reductions achieved	Parcially	64, 70-72		Does not include reductions achieved through the initiatives
EN19	Emissions of ozone-depleting substances by weight	Fully			Given our economic activity, we do not use gases of any kind, and most of our air conditioning equipment has been recently manufactured, which ensures that we do not use gases
EN20	NOx, SOx, and other significant air emissions by type and weight	Fully			Given our economic activity, we do not use gases of any kind
EN21	Total water discharge by quality and destination	Fully	71		Water is used only in bathrooms and the cleaning of the offices and therefore goes into the public sewage system. Accounting does not include all operations
EN22	Total weight of waste by type and disposal method	Parcially	71		The method and treatment of the residues are not specified
EN23	Total number and volume of significant spills	Fully			Given our economic activity, there is no risk of leaks
EN24	Weight of transported, imported, exported, or treated waste deemed hazardous under the terms of the Basel Convention	Fully			Given our economic activity, we do not transport residues of any kind
EN25	Identity, size, protected status, and biodiversity value of water bodies and related habitats significantly affected by the reporting organization's discharges of water and runoff	Fully			Given our economic activity, we do not make a significant impact on biodiversity or affect habitats
	PRODUCTS AND SERVICES				
EN26	Initiatives to mitigate environmental impacts of products and services and extent of impact mitigation	Fully	64, 70-72		
EN27	Percentage of products sold and their packaging materials that are reclaimed by category	Fully			Given our economic activity, the sale of materials is not significant
	COMPLIANCE				
EN28	Monetary value of significant fines and total number of non-monetary sanctions for non-compliance with environmental laws and regulations	Fully			No fines have been issued for environmental reasons
	TRANSPORT				
EN29	Significant environmental impacts of transporting products and other goods and materials used for the organization's operations, and transporting members of the workforce	Fully	70-72		
	OVERALL				
EN30	Total environmental protection expenditures and investments by type	Parcially	64		Only support given to NGOs dedicated to the care of the environment is described
	SOCIAL PERFORMANCE INDICATORS				
	INDICATORS OF THE LABOR PRACTICES AND DECENT WORK				
	EMPLOYMENT				
LA1	Total workforce by employment type, employment contract, and region, broken down by gender	Parcially	46, 48, 52, 54 and 55		Lack of information on breakdown by type of contract
LA2	Total number and rate of new employee hires and employee turnover by age group, gender, and region	Fully	46, 48, 52, 54 and 55		
LA3	Benefits provided to full-time employees that are not provided to temporary or part-time employees, by major operations	Parcially	49, 53 and 55		Information not taken into account in the materiality of the report. There are operations all over Mexico, as well as in Peru and Guatemala, which makes analysis difficult
	LABOR/MANAGEMENT RELATIONS				
LA4	Percentage of employees covered by collective bargaining agreements	Not		Not material	Information not taken into account in the materiality of the report
LA5	Minimum notice period(s) regarding significant operational changes, including whether it is specified in collective agreements	Not		Not material	Information not taken into account in the materiality of the report
	OCCUPATIONAL HEALTH AND SAFETY				
LA6	Percentage of total workforce represented in formal joint management-worker health and safety committees that help monitor and advise on occupational health and safety programs	Not		Not material	Information not taken into account in the materiality of the report
LA7	Rates of injury, occupational diseases, lost days, and absenteeism, and number of work-related fatalities by region and by gender	Parcially			Given our economic activity, we are considered to have a low occupational hazard risk
LA8	Education, training, counseling, prevention, and risk-control programs in place to assist workforce members, their families, or community members regarding serious diseases	Not		Not material	Information not taken into account in the materiality of the report
LA9	Health and safety topics covered in formal agreements with trade unions	Not		Not material	Information not taken into account in the materiality of the report
	TRAINING AND EDUCATION				
LA10	Average hours of training per year per employee by gender, and by employee category	Parcially	50		Only hours of training in Mexico are provided
LA11	Programs for skills management and lifelong learning that support the the continued employability of employees and assist them in managing career endings	Fully	46, 51-54		
LA12	Percentage of employees receiving regular performance and career development reviews, by gender	Parcially	50-54		Only Mexican data is provided

PROFILE DISCLOSURE	DESCRIPTION	REPORTED	REFERENCE/ NUMBER OF PAGE	REASONS FOR THE OMISSION	EXPLANATION
	DIVERSITY AND EQUAL OPPORTUNITY				
LA13	Composition of governance bodies and breakdown of employees per employee category according to gender, age group, minority group membership, and other indicators of diversity	Parcially	82-85		No breakdown by age or minorities is provided
LA14	Ratio of basic salary and remuneration of women to men by employee category, by significant locations of operation	Not		Not material	Information not taken into account in the materiality of the report
LA15	Return to work and retention rates after parental leave, by gender	Not		Not material	Information not taken into account in the materiality of the report
	PERFORMANCE INDICATORS HUMAN RIGHTS				
	INVESTMENT AND PROCUREMENT PRACTICES				
HR1	Percentage and total number of significant investment agreements and contracts that include clauses incorporating human rights concerns, or that have undergone human rights screening	Parcially	Fold out, 2 and 3		In new business investments, ethical conduct and standards of respect for human rights were reviewed and then brought into line with the principles of the institution
HR2	Percentage of significant suppliers, contractors and other business partners that have undergone human rights screening, and actions taken	Parcially			Suppliers sign a code of ethics in Mexico and Guatemala
HR3	Total hours of employee training on policies and procedures concerning aspects of human rights that are relevant to operations, including the percentage of employees trained	Parcially	1, 50-54		Hours of training are not provided
	NON-DISCRIMINATION				
HR4	Total number of incidents of discrimination and corrective actions taken	Not		Not material	Information not taken into account in the materiality of the report
	FREEDOM OF ASSOCIATION AND COLLECTIVE BARGAINING				
HR5	Operations and significant suppliers identified in which the right to exercise freedom of association and collective bargaining may be violated or at significant risk, and actions taken to support these rights	Parcially			Given the nature of our activities, there are no significant risks in this area
	CHILD LABOR				
HR6	Operations and significant suppliers identified as having significant risk for incidents of child labor, and measures taken to contribute to the effective abolition of child labor	Not		Not material	Information not taken into account in the materiality of the report
	PREVENTION OF FORCED AND COMPULSORY LABOR				
HR7	Operations and significant suppliers identified as having significant risk for incidents of forced or compulsory labor, and measures to contribute to the elimination of all forms of forced or compulsory labor	Fully			Given our structure of contractual values, no operations with these characteristics have been identified
	SECURITY PRACTICES				
HR8	Percentage of security personnel trained in the organization's policies or procedures concerning aspects of human rights that are relevant to operations	Not		Not material	Information not taken into account in the materiality of the report
	INDIGENOUS RIGHTS				
HR9	Total number of incidents of violations involving rights of indigenous people and actions taken	Fully			No incidents of this nature have been registered
	ASSESSMENT				
HR10	Percentage and total number of operations that have been subject to human rights reviews and/or impact assessments	Parcially	Fold out		All employees know, sign and agree to commit themselves to compliance with the code of ethics, which prohibits this type of conduct
HR11	Number of grievances related to human rights filed, addressed and resolved through formal grievance mechanisms	Fully			No incidents of this nature have been registered
	LOCAL COMMUNITIES				
SO1	Percentage of operations with implemented local community engagement, impact assessments, and development programs	Not		Not material	Information not taken into account in the materiality of the report
	CORRUPTION				
SO2	Percentage and total number of business units analyzed for risks related to corruption	Not		Not material	Information not taken into account in the materiality of the report
SO3	Percentage of employees trained in organization's anti-corruption policies and procedures	Fully	50-54		
SO4	Actions taken in response to incidents of corruption	Parcially	50-54		No incidents of this nature have been registered
	PUBLIC POLICY				
SO5	Public policy positions and participation in public policy development and lobbying	Fully	85		Public policy stands are decided on through collaboration with other entities in the sector
SO6	Total value of financial and in-kind contributions to political parties, politicians, and related institutions by country.	Fully			No contributions are made to political organizations
	ANTI-COMPETITIVE BEHAVIOR				
SO7	Total number of legal actions for anti-competitive behavior, anti-trust, and monopoly practices and their outcomes	Fully			We participate in a market with a large number of competitors, in which there are strict regulations and no market monopoly

PROFILE DISCLOSURE	DESCRIPTION	REPORTED	REFERENCE/ NUMBER OF PAGE	REASONS FOR THE OMISSION	EXPLANATION
	COMPLIANCE				
SO8	Monetary value of significant fines and total number of non-monetary sanctions for non-compliance with laws and regulations	Not		Not material	Information not taken into account in the materiality of the report
SO9	Operations with significant potential or actual negative impacts on local communities	Fully			Given the nature of our activities, there are no significant risks in this area
SO10	Prevention and mitigation measures implemented in operations with significant potential or actual negative impacts on local communities	Fully			Given the nature of our activities, there are no significant risks in this area
	SOCIAL: PRODUCT RESPONSIBILITY				
	CUSTOMER HEALTH AND SAFETY				
PR1	Life cycle stages in which health and safety impacts of products and services are assessed for improvement, and percentage of significant products and services categories subject to such procedures	Fully			The products and services of Compartamos do not affect the health or safety of its customers
PR2	Total number of incidents of non-compliance with regulations and voluntary codes concerning health and safety impacts of products and services during their life cycle, by type of outcomes	Not		Not applicable	The products and services of Compartamos do not affect the health or safety of its customers
	PRODUCT AND SERVICE LABELLING				
PR3	Type of product and service information required by procedures, and percentage of significant products and services subject to such information requirements	Fully	16		This information can be found on our webpage www.compartamos.com
PR4	Total number of incidents of non-compliance with regulations and voluntary codes concerning product and service information and labeling, by type of outcomes	Not		Not material	Information not taken into account in the materiality of the report
PR5	Practices related to customer satisfaction, including results of surveys measuring customer satisfaction	Parcially	16		The results needs translation of customer satisfaction studies have not been included
	MARKETING COMMUNICATIONS				
PR6	Programs for adherence to laws, standards, and voluntary codes related to marketing communications, including advertising, promotion, and sponsorship	Fully	16		
PR7	Total number of incidents of non-compliance with regulations and voluntary codes concerning marketing communications, including advertising, promotion, and sponsorship by type of outcomes	Not		Not material	Information not taken into account in the materiality of the report
PR8	Total number of substantiated complaints regarding breaches of customer privacy and losses of customer data	Not		Not material	Information not taken into account in the materiality of the report
	COMPLIANCE				
PR9	Monetary value of significant fines for non-compliance with laws and regulations concerning the provision and use of products and services	Not		Not material	Information not taken into account in the materiality of the report



Consolidated **financial statements**

December 31, 2011 and 2010 (with Independent Auditors Report Thereon)
(Free Translation from Spanish Language Original)

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INDEPENDENT AUDITOR'S REPORT

(Free Translation from Spanish Language Original)

KPMG
cutting through complexity

The Board of Directors and Stockholders Compartamos, S. A. B. de C. V. and Subsidiaries:

(Millions of Mexican pesos, except otherwise noted)

We have examined the consolidated balance sheet of Compartamos, S. A. B. de C. V. and Subsidiaries, (Compartamos) as of December 31, 2011, and the related consolidated statements of income, changes in stockholders' equity and cash flows, for the year then ended. These financial statements are the responsibility of Compartamos management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. The consolidated financial statements as of December 31, 2010 and for the initial period from December 24 to December 31, 2011, prepared under Mexican Financial Reporting Standards ("Mexican FRS") issued by the Mexican Board of Financial Reporting Standards, were audited by other independent auditors, who issued an unqualified opinion thereon, dated March 28, 2011.

We conducted our audit in accordance with auditing standards generally accepted in Mexico. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement and are prepared, as explained in the following paragraph, in accordance with the accounting criteria for credit institutions in Mexico. An audit consists of examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting criteria used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As explained in note 2 to the consolidated financial statements, since Compartamos is a public entity which main subsidiary carries out banking activites under the supervision of the National Banking and Securities Commission (the Commission), Compartamos must prepare and present its financial statements beginning in March 2011, in accordance with the accounting criteria set forth by the Commission for credit institutions in Mexico, which in general conform to Mexican FRS.

The adoption of the aforementioned accounting criteria did not have material impact in the consolidated financial statements, as the main differences with Mexican FRS relate primarily to presentation. Consequently, the consolidated financial statements as of and for the initial period from December 24 to December 31, 2010, were reclassified to conform with the presentation of the consolidated financial statements as of and for the year ended December 31, 2011.

As explained in notes 1 and 21 to the consolidated financial statements, on June 16, 2011, Compartamos completed the acquisition of 82.7% of the shares of Financiera Créditos Arequipa S. A. (Financiera Crear), an entity incorporated and operating following the regulations of the Republic of Peru, by paying $741. The difference between the fair value of the transaction and the net assets at the acquisition date was recorded as goodwill in "Other assets, deferred charges and intangibles, net".

In addition, per the agreement entered into on March 28, 2011 by Compartamos and the shareholders of Financiera Crear related with the aforementioned acquisition, the minority shareholders, whose equity represents 17.3% of Financiera Crear's paid-in capital and Compartamos agreed call option to purchase/sale shares as follows: (i) Compartamos may exercise the purchase over all the shares owned by minority shareholders and (ii) minority shareholders may exercise the sale over all the shares owned by them. Such options may be exercised by any of the parties considering the following: (i) 15% of the minority interest (represented by 552,l74 shares) exercisable at either 18, 24, 36 and 48 months following the day after the agreement is closed, considering the highest price per share between 57.05 nuevos soles ($243.29 pesos at December 31, 2011) or 3.5 times the net stockholders' equity per share, to the extent that such value is not greater than 114.09 nuevos soles ($486.54 pesos at December 31, 2011) (ii) 2.3% of the minority interest (represented by 84,666 shares) will be exercisable beginning 18 months and up to 5 years after the agreement is closed, considering the highest price per share between 57.05 nuevos soles ($243.29 pesos at December 31, 2011) or 3.5 times the net stockholders' equity per share, among other considerations.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Compartamos, S. A. B, de C. V. and subsidiaries as of December 31, 2011, and the results of their operations, the changes in their stockholders' equity and cash flows for the year then ended, in conformity with the accounting criteria established by the Commission for credit institutions in Mexico, as described in note 2 to the consolidated financial statements.

KPMG CARDENAS DOSAL, S. C.

C.P.C. Alejandro De Alba Mora

February 20, 2012.

CONSOLIDATED BALANCE SHEETS

December 31, 2011 y 2010 (Millions of mexican pesos)

ASSETS	2011	2010
Cash and cash equivalents (note 6)	$ 1,606	732
Investment securities (note 7):		
Trading	501	399
Debtors on repurchase/resell agreements (note 8)	4	-
Current loan portfolio (note 10)		
Commercial loans:		
Business and commercial	191	-
Consumer loans	13,870	9,567
Residential mortgages	36	-
Total current loan portfolio	14,097	9,567
Past due loan portfolio (note 10):		
Commercial loans:		
Business and commercial	7	-
Commercial loans:	375	193
Residential mortgages	1	-
Total past-due loan portfolio	383	193
Total loan portfolio	14,480	9,760
Less:		
Allowance for loan losses (note 10)	(687)	(281)
Total loan portfolio, net	13,793	9,479
Other accounts receivable, net (note 11)	166	152
Property, furniture and equipment, net (note 12)	499	274
Deferred taxes, net (note 17)	105	146
Other assets, deferred charges and intangibles, net (note 13)	883	45
Total assets	$ 17,557	11,227

MEMORANDUM ACCOUNTS	2011	2010
Other contingent liabilities	$ 1,086	666
Uncollected interest accrued on past due loans (note 10)	39	14
Other memorandum accounts	5,500	4,142

LIABILITIES AND STOCKHOLDERS' EQUITY	2011	2010
Liabilities		
Deposit funding (note 14):		
Demand deposits	$ 186	-
Time deposits:		
General public	117	-
Money market	202	-
Debt securities issued	4,516	2,511
	5,021	2,511
Bank and other loans (note 15):		
Short-term	1,763	919
Long-term	2,720	1,688
	4,483	2,607
Other accounts payable (note 18):		
Income tax payable	19	73
Employee statutory profit sharing payable (note 17)	106	68
Sundry creditors and other accounts payable	519	383
	644	524
Deferred credits and prepayments	32	36
Total liabilities	10,180	5,678
Stockholders' equity (note 20):		
Paid-in capital:		
Capital stock	4,629	4,629
Additional paid-in capital	897	710
	5,526	5,339
Earned capital:		
Statutory reserve	3	-
Prior years' results	11	-
Cumulative translation adjustment	163	-
Year and initial period result (net of interim dividends for $452 in 2011)	1,492	52
	1,669	52
Non-controlling interest	182	158
Total stockholders' equity	7,377	5,549
Commitments and contingent liabilities (note 21)		
Total liabilities and stockholders' equity	$ 17,557	11,227

The historical capital stock at December 31, 2011 and 2010, amounts to $4,629.

The accompanying notes are an integral part of these consolidated financial statements.
"These consolidated balance sheets were prepared in accordance with the accounting criteria for credit institutions issued by the National Banking and Securities Commission based on Article 78 of General Provisions applicable to issuers of Securities and other Securites Markets participants applied on a consistent basis. Accordingly, they reflect the transactions carried out by the Institution through the dates noted above. Furthermore, these transactions were carried out and valued in accordance with sound banking practices and the applicable legal and administrative provisions."

"These consolidated balance sheets were approved by the Board of Directors under the responsibility of the following officers."

Ing. Carlos Labarthe Costas Chief Executive Officer	Lic. Patricio Diez de Bonilla García Vallejo Chief Financial Officer	C.P.C. Oscar Luis Ibarra Burgos General Internal Auditor	C.P.C. Marco Antonio Guadarrama Villalobos Subdirector of Financial Information S.A.B

http://compartamos.com/wps/portal/InformacionFinanciera

CONSOLIDATED STATEMENTS OF INCOME

Year ended December 31, 2011 and initial period from December 24 to December 31 2010 (Millions of mexican pesos, except earning per share)

	2011	2010
Interest income (note 23)	$ 8,022	158
Interest expense (note 23)	(477)	(7)
Financial margin	7,545	151
Provision for loan losses (note 10)	(537)	(9)
Financial margin after provision for loan losses	7,008	142
Commissions and fees income	232	4
Commissions and fees expense	(337)	(6)
Financial intermediation result (note 23)	(12)	-
Other operating income (expenses), net (note 23)	20	12
Administrative and promotional expenses (note 22)	(3,909)	(85)
Operating income and income before income tax (IT)	3,002	67
Current IT (note 17)	(964)	(15)
Deferred IT (note 17)	(41)	1
Net income	1,997	53
Non-controlling interest	(53)	(1)
Controlling interest net income	$ 1,944	52
Earninig per share (in pesos)	$ 1.17	0.03

The accompanying notes are an integral part of these consolidated financial statements.

"These consolidated statements of income were prepared in accordance with the accounting criteria for credit institutions issued by the National Banking and Securities Commission based on Article 78 of General Provisions applicable to issuers of Securities and other Securites Markets participants applied on a consistent basis. Accordingly, they reflect the revenues and disbursements relating to the transactions carried out by the Institution through the dates noted above. Furthermore, these transactions were carried out and valued in accordance with sound banking practices and the applicable legal and administrative provisions."

"These consolidated statements of income were approved by the Board of Directors under the responsibility of the following officers."

Ing. Carlos Labarthe Costas
Chief Executive Officer

Lic. Patricio Diez de Bonilla García Vallejo
Chief Financial Officer

C.P.C. Oscar Luis Ibarra Burgos
General Internal Auditor

C.P.C. Marco Antonio Guadarrama Villalobos
Subdirector of Financial Information S.A.B

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CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS´EQUITY

Year ended December 31, 2011 and initial period from December 24 to December 31 2010 (Millions of mexican pesos)

	PAID-IN CAPITAL		EARNED CAPITAL					
	CAPITAL STOCK	ADDITIONAL PAID-IN CAPITAL	STATUTORY RESERVES	PRIOR YEARS´ RESULTS	CUMULATIVE TRANSLATION ADJUSTMENT	NET INCOME	NON-CONTROLLING INTEREST	TOTAL STOCKHOLDERS' EQUITY
Change resulting from stockholders' decisions:								
Agreement resolution on November 10, 2010- Increase in capital stock	$ 4,629	710	-	-	-	-	-	5,339
Change related to the recognition of comprehensive income:								
Net income	-	-	-	-	-	52	1	53
Non-controlling interest	-	-	-	-	-	-	157	157
Balances at December 31, 2010	4,629	710	-	-	-	52	158	5,549
Changes resulting from stockholders' decisions:								
Agreement resolution on March 31, 2011:								
Additional paid-in capital, net of placement expenses	-	178	-	-	-	-	-	178
Agreements resolution on April 29, 2011:								
Appropriation of prior year's net income (note 20)	-	-	-	52	-	(52)	-	-
Constitution of statutory reserve (note 20)	-	-	3	(3)	-	-	-	-
Total	-	178	3	49	-	(52)	-	178
Change related to change in accounting estimates:								
Recognition of change on he allowance model for the loan portfolio (note 4)	-	-	-	(38)	-	-	(1)	(39)
Changes related to the recognition of comprehensive income:								
Net income	-	-	-	-	-	1,944	53	1,997
Cumulative translation adjustment of subsidiaries	-	-	-	-	163	-	-	163
Result from valuation of cash flows hedging derivatives (note 9)	-	9	-	-	-	-	-	9
Total	-	9	-	-	163	1,944	53	2,169
Change resulting from stockholders' decisions:								
Dividends payment (note 20)	-	-	-	-	-	(452)	-	(452)
Non-controlling interest	-	-	-	-	-	-	(28)	(28)
Balances at December 31, 2011	$ 4,629	897	3	11	163	1,492	182	7,377

The accompanying notes are an integral part of these consolidated financial statements.

"These consolidated statements of changes in stockholders' equity were prepared in accordance with the accounting criteria for credit institutions issued by the National Banking and Securities Commission based on Article 78 of General Provisions applicable to issuers of Securities and other Securites Markets participants applied on a consistent basis. Accordingly, they reflect all the stockholders' equity account entries relating to the transactions carried out by the Institution through the dates noted above. Furthermore, these transactions were carried out and valued in accordance with sound banking practices and the applicable legal and administrative provisions."

"These consolidated statements of changes in stockholders' equity were approved by the Board of Directors under the responsibility of the following officers."

Ing. Carlos Labarthe Costas Chief Executive Officer	Lic. Patricio Diez de Bonilla García Vallejo Chief Financial Officer	C.P.C. Oscar Luis Ibarra Burgos General Internal Auditor	C.P.C. Marco Antonio Guadarrama Villalobos Subdirector of Financial Information S.A.B

http://compartamos.com/wps/portal/InformacionFinanciera

CONSOLIDATED STATEMENTS OF CASH FLOWS

Year ended December 31, 2011 and initial period from December 24 to December 31 2010 (Millions of mexican pesos)

	2011	2010
Net income	$ 1,944	52
Adjustment for items not requiring cash flows:		
Depreciation and amortization	116	2
Provisions	242	-
Current and deferred income taxes	1,005	14
Shares placement expenses	(10)	-
Result from valuation of cash flows hedging derivatives	9	-
	1,362	16
Operating activities		
Change in investment securities	(102)	(399)
Change in debtors on resell/repurchase agreements	(4)	-
Change in loan portfolio (net)	(2,742)	(9,479)
Change in other operating assets (net)	(38)	(357)
Change in deposit funding	2,321	2,511
Change in bank and other loans	403	2,607
Change in other operating liabilities	(1,114)	560
Net cash flows from operating activities	2,030	(4,489)
Investment activities		
Payments for acquisition of subsidiaries	(634)	-
Proceeds from the disposal of property, furniture and equipment	3	-
Payments in the acquisition of property, furniture and equipment	(309)	(276)
Net cash flows from investment activities	(940)	(276)
Financing activities		
Capital increase	-	4,629
Dividends payments in cash	(452)	-
Increase in additional paid-in capital	188	710
Increase in non-controlling interest	24	158
Net cash flows from financing activities	(240)	5,497
Net increase in cash and cash equivalents	850	732
Effects on changes in cash and cash equivalents	24	-
Cash and cash equivalents at the beginning of the year	732	-
Cash and cash equivalents at the end of the year	$ 1,606	732

The accompanying notes are an integral part of these consolidated financial statements.

"These consolidated statement of cash flows was prepared in accordance with the accounting criteria for credit institutions, issued by the National Banking and Securities Commission, based on Article 78 of General Provisions applicable to issuers of Securities and other Securites Markets participants applied on a consistent basis. Accordingly, they reflects the cash inflows and outflows arising from transactions carried out by the Institution during the periods noted above. Furthermore, these transactions were carried out and valued in accordance with sound banking practices and the applicable legal and administrative provisions."

These consolidated statements of cash flows were approved by the Board of Directors under the responsibility of the following officers."

Ing. Carlos Labarthe Costas
Chief Executive Officer

Lic. Patricio Diez de Bonilla García Vallejo
Chief Financial Officer

C.P.C. Oscar Luis Ibarra Burgos
General Internal Auditor

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(1) DESCRIPTION OF BUSINESS AND SIGNIFICANT TRANSACTIONS -

These consolidated financial statements have been translated from the Spanish language original for the convinience of forenign/ English speaking readers.

DESCRIPTION OF BUSINESS -

Compartamos S. A. B. de C. V. (Compartamos), is a Mexican corporation with indefinite life, incorporated through public registration number 47,284 dated March 23, 2010, being dully incorporated with the Public Registry of Property and Commerce in Mexico City on May 24, 2010, beginning operations on December 24, 2010.

Compartamos is a corporation which purpose is to promote, organize and manage all types of civil or commercial entities, including but not limited to, multiple banking entities with the purpose of providing banking and credit services pursuant to the Law of Credit Institutions, as well as other financial entities, both domestic and foreign.

Compartamos is aware of the opportunities offered by the domestic and foreign markets, mainly in the micro-finance industry, thus it is not its purpose to restrict its activity to a single market or economic segment. Compartamos looks for a broader corporate flexibility to enter into other markets (domestic and foreign) and improve its operating and administrative structure, resulting in a better competitive position to seek for new investment opportunities. Likewise, Compartamos seeks to achieve its purpose through the corporate structure and operate as a public entity.

On December 24, 2010, Compartamos acquired the majority of the shares of Banco Compartamos, S. A. (the Bank) through a public offering.

The Ministry of Finance and Public Credit (SHCP for its acronym in Spanish), by official letter 101-340 dated May 17, 2006, authorized the organization and operation of Banco Compartamos, S. A. (the Bank) as a Multiple Banking Institution, which in accordance with the Law for Credit Institutions, is authorized to carry out multiple banking activities which comprise, among others, granting loans, receipt of deposits, operation with securities and other financial instruments. Compartamos owns 99.98% of the Bank's capital stock.

2011 SIGNIFICANT TRANSACTIONS -

I. On March 9, 2011, Compartamos, S. A. (Compartamos Guatemala) was incorporated in Guatemala, being its main activity, among others, granting loans and financing individuals or entities in Guatemala as well as obtaining funds to achieve its corporate purpose.

II. On June 16, 2011, Compartamos completed the acquisition of 82.7% of the shares of Financiera Créditos Arequipa S. A. (Financiera Crear) an entity incorporated and operating following the regulations of the Republic of Peru. Financiera Crear's purpose is to operate as a financial services entity, and is allowed to carry out all transactions and provide all services through applicable channels as permitted by the regulations of financial services entities in conformity with Peruvian regulations (See commitment in note 21).

   Compartamos paid 174 million nuevos soles ($741 at June 30, 2011) for its 82.7% stake in Financiera Crear, of which 35 million nuevos soles were transferred to a trust managed by FIDUPERU, who will refund such amount to the sellers in 4 years, provided the former shareholders comply with the terms and conditions set forth in the respective agreement.

   The fair value of the amount paid for 100% of the shares of Financiera Crear amounts to 207 million nuevos soles, which compared with net assets for 54 million nuevos soles resulted in a goodwill of 153 million nuevos soles at an exchange rate of $4.2645 Mexican pesos per nuevo sol ($790 as of December 31, 2011), which was recorded as part of "Other assets, deferred charges and intangibles, net" and is subject to impairment testing.

III. On July 21, 2011, Red Yastás, S. A. de C. V. (Red Yastás) was incorporated in Mexico, being its purpose to: a) enter into agreements to provide services, either mandates or commercial commission with credit institutions to engage with other people on behalf of the credit institutions the commissions or services mandated, complying with applicable regulation on each transaction or banking service, b) service credit institutions as manager of commission agents with the purpose of organizing service providers' networks or banking commission agents to carry out certain activities and c) receive, process and distribute all types of funds or economic resources through electronic, manual or telephonic transfers or online though any other means of communication, among others.

IV. On July 11 2011, Compartamos Servicios S. A. de C. V. (Compartamos Servicios) was incorporated in Mexico, which purpose is to provide advisory on planning, organization and management of companies, human resources supervision, personnel management, payroll handling as well as to provide with the human resources and personnel required by companies to carry out their businesses, among others. Compartamos Servicios started operations on January 1st 2012.

(2) AUTHORIZATION AND BASIS OF PRESENTATION -

On February 20, 2012, the following officers approved the issuance of the accompanying audited consolidated financial statements and their related notes.

Carlos Labarthe Costas	Chief Executive Officer
Patricio Diez de Bonilla García Vallejo	Chief Financial Officer
Óscar Luis Ibarra Burgos	General Internal Auditor
Marco Antonio Guadarrama Villalobos	Sudirector of Financial Information S.A.B.

Shareholders of Compartamos are empowered to modify the consolidated financial statements after issuance. The accompanying 2011 consolidated financial statements were authorized for issuance by the Board of Directors.

On March 16, 2011, the National Banking and Securities Commission (the Commission) issued the "Resolution that modifies the general regulations applicable to securities issuers and other securities market participants", which establishes that securities issuers which, through its subsidiaries, carry out mainly financial activities subject to the supervision of Mexican authorities, have to prepare and audit its financial statements under the same basis applicable to such subsidiaries, with the purpose of ensuring that the financial information of both entities is comparable. The aforementioned is determined when such activities represent more than 70% of consolidated assets, liabilities or total revenues at the prior year-end.

Consequently, since the Bank comprises virtually the total consolidated assets and revenues as of and for the year ended December 31, 2010, respectively, the accompanying consolidated financial statements as of and for the year ended December 31, 2011, have been prepared in conformity with the accounting criteria established by the Commission for credit institutions in México. The consolidated financial statements as of December 31, 2010, which were presented originally under Mexican Financial Reporting Standards (Mexican FRS) issued by the Mexican Board of Financial Reporting Standards (CINIF – Spanish abbreviation) were reclassified based on the accounting criteria established by the Commission so that the 2010 consolidated financial statements are comparable with the consolidated financial statements as of and for the year ended December, 31, 2011.

The "Accounting criteria for credit institutions" include particular rules, mainly presentation for specific captions and specialized operations, which in some cases depart from Mexican FRS (note 3).

The accounting criteria referred to in the prior paragraph, establish that the Commission will issue particular rules for specialized operations, however, the procedure for the supplementary use of other accounting principles and standards as provided for in Mexican FRS A-8 will be followed. This procedure will only be applicable in the event that the International Financial Reporting Standards referred to by Mexican FRS A-8 do not provide guidance with respect to the accounting treatment, in which case another set of established accounting standards may be used in the following order: generally accepted accounting principles in the United States of America ("US GAAP") and any other formal and recognized accounting standards, provided such standards comply with the requirements of the criteria of the Commission.

For the purposes of disclosure in the notes to the consolidated financial statements, pesos or "$" refer to millions of Mexican pesos, and when reference is made to of dollars, it means dollars of the United States of America.

The financial statements of the subsidiaries have been translated from its recording currency, prior to consolidation, to the accounting criteria set forth by the Commission, to present financial information as required by such criteria.

The financial statements of the foreign subsidiaries have been translated into Mexican pesos (reporting currency) considering that their recording and functional currency are the same, resulting in the use of the following exchange rates: a) month-end for monetary and non-monetary assets and liabilities ($5.1734 pesos per nuevo sol and $1.7857 pesos per quetzal as of December 31, 2011), b) historical for stockholder's equity and c) weighted average of the period ($4.7586 pesos per nuevo sol and $1.6187 pesos per quetzal) for revenues, costs and expenses. Translation effects are presented as part of stockholders' equity.

(3) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES -

The preparation of the consolidated financial statements requires management to make estimates and assumptions that affect the recorded amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of income and expenses during the reporting period. The most significant captions subject to these types of estimates and assumptions include allowances for loan losses, valuation of securities and hedge derivatives financial instruments, liability relating to employee benefits and realization of deferred tax asset. The volatility seen in debt and capital markets as well as the economic situation in Mexico and worldwide can lead to differences in the book values of the assets and liabilities and their future realizable values at settlement. Consequently, actual results may differ from these estimates and assumptions.

The accompanying consolidated financial statements recognize assets and liabilities arising from investment securities and derivative financial instruments on the trade date, regardless of the settlement date.

Following is a summary of the most significant accounting criteria followed in the preparation of the accompanying consolidated financial statements, which have been applied on a consistent basis for the years presented, unless otherwise noted.

(a) RECOGNITION OF THE EFFECTS OF INFLATION -

The accompanying consolidated financial statements include the recognition of inflation effects in the financial information through December 31, 2007, based on the measurement factor derived from the value of the Investment Unit (UDI – Spanish abbreviation) which is a unit of measurement, which value is determined by Banco de México (the Central Bank) as a result of inflation, given that beginning the year 2008, in accordance with the Mexican FRS B-10 "Effects of Inflation", Compartamos operates a non-inflationary economic environment (accumulated inflation in the prior three-year period less than 26%). The percentage of accumulated inflation in the prior three-year period, yearly inflation and the value of UDI at each of the year end are shown as follows:

			INFLATION	
DECEMBER 31		UDI	YEARLY	CUMULATIVE
2011	$	4.6898	3.61%	11.62 %
2010		4.5263	4.29%	15.09 %
2009		4.3401	3.72%	14.55 %

(b) BASIS OF CONSOLIDATION -

The accompanying consolidated financial statements as of December 31, 2011 include the balances of Compartamos and its subsidiaries, mentioned below. All significant balances and transactions between them have been eliminated upon consolidation.

COMPANY	EQUITY	FUNCTIONAL CURRENCY
Bank	99.98%	Mexican pesos
Compartamos Guatemala	99.99%	Quetzales
Financiera Crear	82.70%	Soles
Red Yastás	99.99%	Mexican pesos
Compartamos Servicios	99.00%	Mexican pesos

As of December 31, 2010 and for the initial period from December 24 to December 31, 2010, the only subsidiary of Compartamos was the Bank.

(c) CASH AND CASH EQUIVALENTS -

This caption is comprised of cash, bank accounts in local and foreign banks, bank loans with original maturities of up to three days ("Call Money"), and deposits with the Central Bank, which are recognized at face value and cash and cash equivalents in foreign currency are valued at exchange rated issued by the Central Bank at the date of presentation of the consolidated financial statements. Interest gained from cash and cash equivalents are recognized in the income statement on accrual basis.

The restricted cash and cash equivalents includes the Deposit of Monetary Regulation with the Central Bank in accordance with the Law, in order to regulate the money market liquidity, such deposit bears interest at interbank funding rate.

Call Money operations with maturities up to three days as well as the saving fund of the bank employees are recognized as restricted cash and cash equivalents.

(d) INVESTMENT SECURITIES -

Investment securities consist of government and banking securities, listed and unlisted, which are classified in accordance with the intention of use that Compartamos assigns at the date of their acquisition in "trading securities".

Trading securities which are held for operation in the market are carried at fair value using current prices obtained from specialists in the supply and price calculation to value securities portfolios, authorized by the Commission, known as "price vendors", in case it is unable to determine a reliable and representative fair value, market prices of financial instruments with similar characteristics are used as reference, which used prices calculated based on formal and widely accepted valuation techniques. The fair value is the amount at which interested parties are willing to exchange for the financial instrument, in an uninfluenced transaction. Valuation effects of trading securities are recognized directly in the income statement under the caption "Financial intermediation result".

Expenses incurred in the acquisition of trading securities are recognized in the income of the year. Interest income is recognized in the results of the year as they are accrued.

During the years ended December 31 2011 and 2010, Compartamos did not carry out transfers between categories.

(e) REPURCHASE/RESELL AGREEMENTS -

The repurchase/resell agreements that do not comply with the terms of the criteria C-1 "Recognition and withdrawals of financial assets", are treated as collateralized financing transactions, which reflects the economic substance of those transactions. This treatment is adopted regardless of whether it is a "cash oriented" or "securities-oriented" repurchase/resell agreements.

Compartamos acting as a seller on resell agreements recognizes cash received or a debit settlement account is created as well as a payable account valued at the price at origination agreed, which represents the obligation to repay the cash to the seller reclassifying the financial assets given as collateral presenting it as restricted. While Compartamos acting as a buyer on resell agreements recognizes the out flow of cash and cash equivalentes or a credit settlement account booking an account receivable for the agreed price, which represents the right to recover the cash given and recognizes the collateral in memorandum accounts.

Throughout the life of the repurchase/resell agreements the account payable or receivable is presented in the consolidated balance sheet as debtors or creditors on repurchase/resell agreements as appropriate and are valued at amortized cost by recognizing the interest in for repurchase/resell agreements on the years' income as earned according to the effective interest method.

Interest earned by repurchase/resell agreements of the transaction is presented in the caption "Interest income or interest expense" whichever is applicable. The differential if any, generated by the sell or lieu of warranty colateral will be presented in the caption "Financial intermediation result".

(f) DERIVATIVES -

Derivative financial instruments classified for hedging purposes are recognized at contract value and subsequently adjusted at fair value.

Recognition or cancellation of assets and liabilities related to transactions with derivative financial instruments are recognized in the financial statements on the day the transactions are entered into, regardless of the settlement date.

Open-risk position of a hedging derivative transaction consists of purchasing or selling derivative financial instruments with the purpose of mitigating the risk of a transaction or pool of transactions. These operations must meet all hedging requirements, documenting their designation at the beginning of the hedging transaction, describing the objective, primary position, risk to be hedged, types of derivatives and effectiveness measurement, characteristics and accounting recognition.

Hedging derivative financial instruments of Compartamos are recognized as follows:

OPTIONS -

Compartamos management entered into an option agreement (CAP) to hedge the volatility of the upward trend of the interest rate of Banking Stock Certificate (Cebures in Spanish abbreviation) (note 14), whereby the holder has the right, but not the obligation, to purchase the underlying asset. The option would be exercised when the interbank rate (TIIE Spanish abbreviation) exceeds 8% in each of the maturity dates of the Cebures coupons.

The exercising price is that agreed in the option and it will be exercised if it is convenient for Compatamos. The instrument on which the price is set is the reference or underlying value. The premium is the price paid by Compartamos to the issuer for the right conferred by the option.

The option premium was recorded as an asset on the date on which the operation was entered into. The effective portion of valuation to market value of the option premium of hedge transactions designated as cash flows is recognized in stockholders' equity under the caption "Result of valuation of cash flows hedging activities", while the ineffective portion of change in fair value is recognized in the income of the year.

Compartamos suspends hedge accounting when a derivative financial instrument has expired, has been sold, is exercised or terminated or the hedge does not meet the requirements of effectiveness to offset the changes in the fair value or cash flows of the instrument hedged, or when the hedging designation is revoked.

Upon suspension of the accounting of cash flow hedging, the accumulated gain or loss relating to the effective portion of the hedge derivative financial instruments recorded in stockholders' equity as part of comprehensive income remains in stockholders' equity up to the time in which the effects of the forecasted transaction or firm commitment affect the results. In the event the firm commitment or forecasted transaction are no longer likely to occur, the gain or loss recognized in the comprehensive income account is immediately applied to results of the year. When hedging of a forecasted transaction was shown as prospectively satisfactory and is subsequently shown not to be highly effective, the accrued effects on comprehensive income in stockholders' equity are proportionately applied to results of the year, to the extent that the forecasted asset or liability affects results of the year.

(g) LOAN PORTFOLIO -

Represents the unpaid balances of the amounts granted to borrowers (including financed insurances), plus uncollected interest earned. Outstanding loan and interest balances are classified as past due according to the criteria listed below:

Commercial loans with one principal amortization and interest payment – 30 days after due date.

Consumer loans – 90 or more days past due.

Mortagage loans – 90 or more days past due.

In addition, a loan is classified as past due when the debtor files for bankruptcy protection.

The amount of the credit facilities that Compartamos has granted and has not been used is recorded in memorandum accounts under the caption of "Credit commitments".

Consumer loans are granted based on an analysis of the customer's application, the socioeconomic study conducted and the consultations made at the credit information bureaus. In some cases, an analysis is conducted to the borrower's financial position, the economic feasibility of the investment projects and other general characteristics established in the Credit Institutions Law, Compartamos' manuals and internal policies.

Loans are controlled by periodic visits to the client by Compartamos personnel, and by daily monitoring of the payments through the system, where the personnel in question can follow-up on late payments.

Loans are collected weekly, biweekly or monthly, when clients make loan payments in the form of deposits in accounts contracted by Compartamos at other multiple banking institutions solely for that purpose, as well as correspondents to conduct this type of operations.

Evaluation and follow-up on the credit risk of each client is handled by verifying their credit history with Compartamos, and checking clients' credit ratings with the credit bureaus.

Compartamos policy for avoiding risk concentration is based mainly on setting maximum amount limits on loans by borrower.

Interests are recognized as income as they are accrued. However, the accumulation of interests is supended when a loan is transferred to past due loan portfolio and is recorded in memorandum accounts. When such interests are collected, they are recognized as income. Reserves are created for the total balance of non-collected accrued ordinary interest, related to the loans transferred to past due loans, at the moment of transfer.

Past due loans are transferred to current loans when the outstanding balances of past-due loans (principal and interest, among others) are totally settled. Mexican FRS does not establish the classification of loans in current and past-due.

Commissions on late payment of loans are recognized in the income statement when the delay occurs.

As of December 31, 2011 and 2010, Compartamos had mainly a short-term loan portfolio (note 10).

(h) ALLOWANCE FOR LOAN LOSSES -

An allowance for loan losses is maintained which, in management's opinion, is sufficient to cover credit risks associated with the loan portfolio, as well as other credit risks.

Allowances for loan losses are based on analytical studies of the portfolio in accordance with the "General dispositions applicable to credit institutions" prescribed by the Commission.

For the commercial portfolio, the loan was evaluated in accordance with the methodology prescribed by the Commission.

As of December 31, 2011, the commercial loan has a balance less than four million of UDI, therefore the commercial loan was evaluated using the collective credit rating methodology and was stratified as Portfolio 1 in accordance to the Appendix 17 of the dispositions prescribed by the Commission. The percentage of allowance was assigned in accordance with the following table:

MONTHS AFTER THE FIRST DEFAULT	PORCENTAGE OF ALLOWANCE FOR LOAN LOSSES PORTFOLIO 1	PORCENTAGE OF ALLOWANCE FOR LOAN LOSSES PORTFOLIO 2
0	0.5%	10%
1	5%	30%
2	15%	40%
3	40%	50%
4	60%	70%
5	75%	85%
6	85%	95%
7	95%	100%
8 or more	100%	100%

Troubled loans – Commercial loans with a high probability of not being collected. As of December 31, 2011, Compartamos has troubled loans of $7 which come from Financiera Crear. These loans are fully reserved.

Through February 28, 2011, consumer and residential loans were collectively evaluated for credit impairment, calculating provisions based on the percentages established on the dispositions prescribed by the Commission. Beggining March 1, 2011, the calculation of the allowance for loan losess for consumer loans is made in conformity with the modifications to the dispositions prescribed by the Commission, published in the Official Gazette dated October 25, 2010 (note 4).

Due to the change to above, multiple banking institutions were authorized by the Commission to apply the result of the change against prior years results, which departs from Mexican FRS, which establish that changes to accounting estimates have to be recognized in income statement in the period of change.

Allowances for loan losses are established according to the degree of assigned risk, is shown as follows:

DEGREE OF RISK	PERCENTAGE RANGES OF ALLOWANCE	
A - Mimimum	0.50	0.99
B – Low	1.00	19.99
C – Medium	20.00	59.99
D – High	60.00	89.99
E – Loss	90.00	100.0

Compartamos periodically evaluates if a past due loan should remain in the balance sheet, or be written off once their collection is determined to be impractical. When applicable, write offs are conducted by canceling the unpaid balance of the loan against the allowance for loan losses. In the event the loan balance to be written off exceeds that corresponding to the related reserve, prior to the write off, such reserve is increased up to the amount of the difference.

Recoveries related to written off loans or loans eliminated from the balance sheet are recognized in income of the year.

The last rating of the loan portfolio was conducted as of December 31, 2011 and Management considers that the allowances resulting from such rating are sufficient to absorb the portfolio's loan loss risks.

The Mexican FRS do not consider specific methodologies for the establishment of the allowance for credit risks and therefore entities must develop methodologies using cash flows estimated to be recoverable by the borrowers. Furthermore, the Mexican FRS do not consider the gradual recognition of additional reserves required.

(i) OTHER ACCOUNTS RECEIVABLE -

This caption represents, among others, loans to employees and items directly related to the loan portfolio, such as trial expenses and accounts receivable from correspondents.

For the loans to employees and other receivables, including accounts receivable from correspondents, related to identified debtors with maturity exceeding 90 calendar days, a reserve is created for the total unpaid balance (60 days if balances are unidentified), except for those related to recoverable tax balances and clearing accounts. The Mexican FRS require, if needed, the creation of a reserve for doubtful accounts, after the analysis and evaluation of the real probability of recovery of the accounts receivable that reflects its irrecoverable degree.

Management considers that the reserve for doubtful accounts is sufficient to absorb losses in accordance with Compartamos' policies.

(j) PROPERTY, FURNITURE AND EQUIPMENT -

Property, furniture and equipment, including acquisitions from financial leases, are stated as follows: i) acquisitions conducted from January 1, 2008 at their historical cost, and ii) domestic acquisitions made up to December 31, 2007 at their restated values, determined applying factors derived from the UDI, to their acquisition costs up to December 31, 2007.

Depreciation is calculated using the straight-line method, based on the estimated assets' useful life determined by Compartamos management.

The leases are capitalized if the contract terms substantially transferred all inherent risks and benefits of ownership of the leased asset. The capitalized value is the value of the leased asset or the present value of minimum lease payments, whichever is less at lease inception. Beginning 2011, in the case of new capital lease agreements, the interest rate used for calculating the present value of minimum payments is implicit in the related agreement. If interest rate is not available, the incremental rate as established on Mexican FRS D-5 is used.

The related liability with the lessor is included in the consolidated balance sheet as an obligation for capitalized lease. The financial costs of the financing granted by the lessor to acquire the leased assets are recognized in the consolidated income statement as they are accrued. Lease payments are allocated between finance charges and reduction of the lease obligation in order to achieve a constant interest rate on the remaining balance of the liability. Assets held under capitalized leases are included in property, furniture and equipment, and its depreciation is calculated according to the term of the lease.

(k) INCOME TAXES (INCOME TAX (IT) AND FLAT RATE BUSINESS TAX (IETU)) AND EMPLOYEE STATUTORY PROFIT SHARING (ESPS) -

IT and IETU incurred during the year are determined according to current tax legislation.

Deferred tax is recognized using the assets and liabilities method, which compares their accounting and tax values. Deferred tax assets and liabilities are recognized for future tax consequences attributable to temporary differences between the value reflected in the financial statements of existing assets and liabilities and their respective tax bases, as well as for operating losses and tax credit carryforwards.

Deferred assets and liabilities derived from deferred IT and IETU are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect of changes in tax rates on deferred IT and IETU assets and liabilities are recognized in results of the period in which they were enacted.

Deferred asset or liability derived from the ESPS is not determined, given that the ESPS is calculated based on Article 127, Section III, of the Federal Labor Law.

(l) OTHER ASSETS, DEFERRED CHARGES AND INTANGIBLES -

This caption is mainly comprised of guarantee deposits, insurance and expenses paid in advance, as well as expenses for debt issuance. Amortization is made using the straight-line method during the life of each transaction. For the year ended December 31, 2011, the charge to the results for amortization amounted to $11.

(m) IMPAIRMENT OF LONG-LIVED ASSETS -

Compartamos evaluates periodically the net carrying amount of land, furniture and equipment and intangibles assets, to determine whether there is an indication that the carrying amount exceeds the recoverable amount. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of the asset to future net revenues reasonably expected to be generated by the asset. If the net carrying amount of the asset exceeds the recoverable amount, Compartamos records the necessary provisions. When Compartamos has the intention to sell such assets, these are reported in the consolidated balance sheet at the lower of net carrying amount or realizable value.

Long lived-assets, both tangible and intangible, are subject to impairment testing, in the case of assets with an indefinite life, impairment testing is annually and assets with a definite life are only subject to impairment testing when there are signs of impairment.

(n) DEPOSIT FUNDING -

Liabilities arising from deposit funding including demand deposits, Cetificates of Deposit (CEDES for its abbreviation in Spanish) and Cebures are recorded at placement cost, plus interest expense, determined by the straight-line method as they are accrued.

Issuance expenses are initially recognized as deferred charges and amortized against results for the period, according to the term of the debt issuance from which they derived.

(o) BANK AND OTHER LOANS -

Bank and other loans comprise loans from banks and financing provided by development banking institutions and development funds specialized in financing economic, productive or development activities. The bank and other loans are recorded at the value of the contractual obligation, interest is recognized on an accruals basis in the results for the year.

(p) PROVISIONS -

Provisions for liabilities represent present obligations arising from past events, likely to require the use of economic resources to settle the obligation in the short term. These provisions have been recorded under Management's best estimate.

(q) EMPLOYEE BENEFITS -

The benefits granted by Compartamos to its employees are described as follows:

Direct benefits (salaries, vacations, holidays and paid leave of absence, among others) are applied to income as they arise and the related liabilities are stated at their nominal value, due to their short-term nature. Absences payable under legal or contractual provisions are non-cumulative.

Employee benefits upon termination of employment for reasons other than restructuring (severance), as well as retirement benefits (seniority premium) are recorded based on actuarial studies conducted by independent experts by the projected unit credit method, considering projected salaries.

The net cost for the period of each benefit plan is recognized as an operating expense in the year as accrued, which includes, among other items, amortization of the labor cost of past services, financial cost and prior years' actuarial gains or losses.

The actuarial gain or loss for termination benefits are recognized directly in the results for the year as they are accrued, while the retirement benefits are recognized in the results based on the average remaining labor life of employees.

(r) STOCKHOLDERS' EQUITY -

Capital stock, statutory reserves and prior years' results are stated as follows: i) movements made beginning January 1, 2008 at their historical cost, and ii) movements made prior to January 1, 2008, at their restated values determined by applying factors derived from UDI to their historical values through December 31, 2007.

(s) COMPREHESIVE INCOME -

Comprehensive income comprises the net income, unrealizaed loss from valuation of cash flow hedging instruments and items required by specific accounting standards to be included in the stockholders' equity, such items do not constitute capital contributions, reductions or distributions.

(t) REVENUE RECOGNITION -

Interest gained from cash and cash equivalents and investments in securities are recognized in income statement as they are accrued, in the latter case, as per the straight-line method.

Loan portfolio interest is recognized as it is accrued, except as those related to past-due portfolio, which are recognized in income when they are collected.

Income from sales of furniture and equipment is recognized in income when all of the following requirements are met: a) the risks and benefits of the goods have been transferred to the buyer and no significant control thereon is retained; b) income, costs incurred or costs to be incurred are determined on a reliable basis, and c) Compartamos is likely to receive economic benefits from the sale.

(u) INTEREST EXPENSE -

This caption comprises interest accrued on financing received to fund the operations of Compartamos and the interest accrued from the time deposits received, Cebures issued and bank and other institutions loans.

(v) OTHER OPERATING INCOME (EXPENSE) -

This caption includes income and expenses such as recoveries of loan portfolio, financing cost of capital lease, charges for doubtful accounts, write offs, donations and result in the sale of furniture and equipment.

(w) EARNING PER SHARE -

This caption represents the result of dividing the profit for the period by the weighted average number of current shares. For the periods ended on December 31, 2011 and 2010, the earning per share is $1.17 and $0.03, respectively.

(x) CONTRIBUTIONS TO THE BANKS SAVINGS PROTECTION INSTITUTE (IPAB) -

Contributions made by multiple banking institutions to the IPAB are in order to establish a system to protect the banking savings of parties conducting guaranteed operations in the terms and with the restrictions stipulated in the Bank Savings Protection Law, as well as to regulate the financial support granted to multiple banking institutions for the protection of the interests of the savings of the public.

Contributions made for this concept for the year ended December 31, 2011 amounted to $18, which were charged directly to results for the year.

(y) FOREING CURRENCY TRANSACTIONS -

The accounting records are maintained in both Mexican pesos and foreign currencies, which for financial statement presentation purposes, currencies other than dollars are translated to the dollar equivalent as established by the Commission. For the dollar translation into Mexican pesos, the exchange rate determined by the Central Bank for the settlement in México of transactions denominated in foreign currencies is used. Exchange gains and losses are recognized in the results of operations.

(z) CONTINGENCIES -

Liabilities or important losses related to contingencies are recorded when it is probable that a liability has been incurred and the amount of the assessment and/or remediation can be reasonably estimated. When a reasonable estimation cannot be made, qualitative disclosure is provided in the notes to the consolidated financial statements. Contingent income, earnings or assets are not recognized until their realization is virtually certain.

(aa) SEGMENT INFORMATION -

The accounting criteria prescribed by the Commission establishes that multiple banking institutions must segregate their activities in order to identify the different operating segments, which as mimimum includes: i) loan operations; ii) treasury and investment banking operations, and iii) operations conducted on behalf of third parties. In addition, due to materiality, additional operating segments and sub-segments can be identified. The Mexican FRS do not require such predetermined desegregation (note 23).

The accounting criteria prescribed by the Commission do not require disclosure per geographic area where Compartamos operates, from which the segment identified derives income or maintains productive assets as it is required under the Mexican FRS (note 10).

(ab) CONSOLIDATED STATEMENT OF INCOME -

Compartamos presents the statement of income as required by the accounting criteria for credit institutions in Mexico, which departs from the Mexican FRS, which require the presentation of the statement of income classifying the revenues, costs and expenses as ordinary and not ordinary, The income statement for the beginning period from December 24 through December 31, 2010, was reclassified to conform with the presentation of the income statement for the year ended December 31, 2011.

(4) ACCOUNTING CHANGES AND RECLASSIFICATIONS -

I. On October 25, 2010, the SHCP published in the Official Gazette the resolution that modified the General dispositions applicable to credit institutions with regard to the allowance for loan losses for consumer and residential mortgage loans.

The modifications are related to the change in the model of creation of allowance based on the incurred loss to a model of expected loss, which enters into effect on March 1, 2011. The new model establishes that the allowance for loan losses for consumer loans is based on the probability of default, severity of loss and exposure at default, considering for the calculation of the reserve the figures at the last day of each month, regardless of the scheme of payment. This new methodology considers factors such as: i) amount receivable, ii) payment made, iii) past-due days, iv) total term, v) remaining term, vi) the original loan amount, vii) the original value of the property, viii) credit balance and ix) the type of credit and for residential mortgage loans the following factors are considered: i) amount receivable, ii) payment made, iii) collateral value, iv) loan balance, v) past-due days, vi) type of loan and vii) credit file.

Additionally, when non-revolving consumer loans have guarantees, the covered and exposed parts must be separated, whereas if cash collateral and / or liquid collateral assignment in the severity of the loss of 10% to the exposed part and in case mortgage collaterals may be assigned a severity of the loss of 60% to the exposed part.

Derived from the change to the methodology of the allowance for loan losses for consumer loans, Compartamos, for the year ended Decmber 31, 2011, recognized a charge of $39 (includes $11 of deferred tax asset, fully reserved), in the prior years' results.

On January 27, 2011, was published in the Official Gazette the resolution that amended the accounting criteria applicable to credit institutions, which replaced the accounting criteria for credit institutions and entered into force the day following its publication, establishing that credit institutions, for comparative effects and for the preparation of their quarterly and annual financial statements, should present financial information for the first quarter of 2011, based on the accounting criteria, contained in the resolution. Among others, it establishes the changes mentioned in the following page.

a) STANDARD A-3 "APPLICATION GENERAL STANDARDS"-

- It incorporates restricted assets the assets of operations that are not settled the same day. For margin accounts provided it clarifies the enforcement to the standard B-5 "Derivatives and hedging operations".
- It incorporates the treatment for due payable operations (liabilities) in clearing accounts until its corresponding settlement.
- It specifies that must be evaluated if the ownership of certificates of a trust gives control or significant influence for consolidation recognition or apply the equity method.
- It clarifies the concept of materiality focusing on the established concepts in the Mexican FRS for better accuracy in its application (professional judgment).

b) STANDARD D-1 "BALANCE SHEET"-

- Collateral debtors granted in cash will be presented under the caption "Other receivables, net".
- Collateral creditors received in cash are presented under the caption "Other accounts payable".
- Eliminates from the caption "Deferred credits and prepayments" the interest collected in advance, commission for the initial granting and annuity commissions on credit cards.

c) STANDARD D-2 "STATEMENT OF INCOME"- It restructures the income statement in accordance to Mexican FRS and International Financial Reporting Standards.

- Eliminates minimum captions of the income statement related to:
  - Total income (expense) of the operation.
  - Profit before participation in non-consolidated subsidiaries and affiliates.
- It brings the caption of "administration and promotion expenses "after the financial margin adjusted for loan losses along with other concepts (commission and fees income and expense, the financial intermediation and other income (expense) of the operation).
- It is considered into income (expense) of operation, concepts that comprised the "Other income (expense)" by eliminating this caption.

- It presents the participation in the result of unconsolidated subsidiaries and affiliates after the "result of the operation" and before "result before income taxes".
- It modifies the name of the concept of "noncontrolling interests" by "Consolidated statement of income". This concept presents the segregation of the portion of net income related to noncontrolling interest when the consolidated statement of income is presented.

d. **STANDARD D-4 "STATEMENT OF CASH FLOWS"-** It modifies the concept of "cash" to "cash and cash equivalents" in accordance to Mexican FRS.

   - It modifies the name of "adjustment at the cash flow for variances in the exchange rate and inflation levels" to "effects of changes in the value of cash and cash equivalents".
   - It is incorporated into this concept the effects on cash balances for valuation at fair value.
   - Clarifies that the cash flows between all entities within the economic entity that consolidates should be eliminated for the presentation of the consolidated statement of cash flows.
   - Includes the same disclosures as those established by Mexican FRS B-2.

The initial adoption of the changes to the general dispositions applicable to credit institutions generated effects mainly of presentation in the income and cash flows statements.

The following Mexican FRS and revisions issued by the CINIF entered into force on January 1, 2011, specifying, in each case, its prospective or retrospective application.

a) **FRS C-5 "PREPAYMENTS"-** FRS C-5 is effective beginning January 1, 2011, with retrospective application, supersedes Bulletin C-5, and includes primarily the changes shown in the following page.

   - Advances for purchase of furniture and equipment and intangible assets (non-current assets), among others, must be reported under prepayments provided the benefits and risks inherent in the assets to be acquired or the services to be received have not yet been transferred to the entity. Furthermore, prepaid expenses must be reported based on the nature of the item to be acquired, either under current assets or non-current assets.
   - Among other aspects, the following must be disclosed in notes to financial statements: breakdown of prepayments, accounting policies for recognition and impairment losses, as well as relevant reversal of impairments.

     Effects derived from the application of this new FRS were inmaterial in the consolidated financial statements of Compartamos.

b) **FRS C-6 "PROPERTY, PLANT AND EQUIPMENT"-** FRS C-6 is effective beginning January 1, 2011. The accounting changes resulting from the initial application of this FRS must be prospectively recognized. The principal changes with respect to the superseded Bulletin C-6 include the following:

   - The bases for determination of the residual value of a component are added.
   - The requirement to assign an appraised value to property, plant and equipment acquired at no cost or at an inadequate cost is eliminated.
   - Depreciation for components representative of a property, plant and equipment item is mandatory, independently of the depreciation of the rest of the item as if it were a single component.
   - Depreciation of idle components must continue, unless depreciation is determined based on the activity.

   Effects derived from the application of this new FRS were inmaterial in the consolidated financial statements of Compartamos.

c) **2011 FRS REVISIONS -**
   In December 2010, the CINIF issued the document referred to as "2011 FRS Revisions", which contains precise modifications to some FRS. The modifications that bring about accounting changes are listed in the following page.

   - FRS B-1 "Accounting Changes and Error Corrections"- FRS B-1 requires the presentation of the initial statement of financial position when there are retrospective adjustments, as well as the presentation in the statement of changes in stockholders' equity of previously reported initial balances, the effects of retrospective application and restated initial balances. These improvements were effective beginning January 1, 2011 and were retrospectively applicable.

Revisions to the FRS C-3 "Accounts receivable", FRS C-10 "Derivative financial instruments and hedging operations", FRS C-13 "Related parties" and FRS D-5 "Leases", had no effects in the financial statements of Compartamos given that there are specific accounting criteria established by the Commission.

(5) FOREIGN CURRENCY POSITION -

Central Bank regulations establish the following standards and caps for operations in foreign currencies carried out by the credit institutions:

1. The (short or long) position in US dollars must not exceed a maximum of 15% of Compartamos net capital.

2. The foreign currency position by currency must not exceed 2% of net capital, except that which concerns the dollar or currencies referred as dollar, which can reach up to 15% of the basic capital.

3. Liabilities in foreign currency must not exceed 1.83 times Compartamos basic capital.

4. The foreign currency operations investment regulations make it necessary to hold a minimum amount of liquid assets, in accordance with a calculation mechanism established by Central Bank, based on the maturity of operations in foreign currency.

As of December 31, 2011 and 2010, the Bank had a long position of 51,734 dollars and 24,387 dollars, respectively. The net assets at December 31, 2011 of Compartamos S. A. and Financiera Crear represent a long position of 10,435,207 dollars and 80,399,133 dollars, respectively.

As of December 31, 2011 and 2010 the exchange rate determined by the Central Bank and used by Compartamos to value its assets in foreign currency was $13.9476 pesos to the dollar ($12.3496 pesos to the dollar in 2010). As of February 20, 2012 date issuance of the consolidated financial statements the exchange rate of the peso to the dollar was $12.6793.

(6) CASH AND CASH EQUIVALENTS -

At December 31, 2011 and 2010, cash and cash equivalents consist of the following:

	2011	2010
Cash on hand	$ 8	-
Mexican banks	46	66
Foreign banks	361	-
Restricted funds:		
Monetary regulation deposit with Central Bank	204	204
Bank loans whit maturity up to three days		
	883	459
Other funds	104	3
	$ 1,606	732

At December 31, 2011 and 2010, the monetary regulatory deposits with Central Bank has no established term and bears interest at the rate of bank deposit funding. For the year ended December 31, 2011 interest obtained from monetary regulatory deposits amount to $9.

At December 31, 2011 and 2010, other restricted funds correspond to guarantee deposits with financial institutions in Peru incurred by Financiera Crear for $104 and the saving fund of employees for $3, respectively.

At December 31, 2011 the average rate of interbank loans maturing in 3 days was 4.34% (4.44% in 2010). For the year ended December 31, 2011 interest earned from call money transactions amounts to $45.

At December 31, 2011 and 2010, Compartamos has no precious metals, coins or position in foreign bills and coins.

(7) INVESTMENT SECURITIES -

Cash surpluses resulting from Compartamos operations are invested in debt instruments, and the best available rate is always arranged with the counterparties involved.

Investments in securities are subject to different types of risks directly related to the market in which they operate, such as interest rates and risks inherent to credit and market liquidity.

Risk management policies, as well as the analysis of the risks which Compartamos is exposed to are described in note 24.

At December 31, 2011 and 2010, investments in securities are classified as trading securities as the purpose of Compartamos management is to negotiate in a near term and obtain earnings from its operation as a market participant which are analyzed as follows:

	2011	2010
Debt securities:		
Promissory notes to be settled at maturity	$ 401	301
Government securities:		
Cetes	100	98
	$ 501	399

The average maturity terms of these securities range between 6 and 276 days for 2011 and between 28 and 154 days for 2010.

At December 31, 2011 and 2010, the average rates of investments were 4.53% and 4.76%, respectively. In addition, for the year ended December 31, 2011 interest income from investments of trading securities amounted to $26.

At December 31, 2011 and 2010, Compartamos had no investments in securities other than government securities comprised of debt securities pertaining to the same issuer, accounting for 5% of Compartamos net capital.

(8) DEBTORS ON REPURCHASE/RESELL AGREEMENTS -

Compartamos carries out transactions of repurchase/resell agreements to 1 day, acting as buyer. As of December 31, 2011, the balance of $4, relates to IPAB bonds.

For the year ended December 31, 2011, the interest income arising from repurchase/resell agreements transactions in the consolidated income statement amounted to $1.

(9) DERIVATIVES -

At December 31, 2011 and 2010, Compartamos has entered into the following option agreement:

TYPE OF OPERATION	UNDERLYING	STRIKE PRICE	REFERENCE AMOUNT	PREMIUM PAID	FAIR VALUE
Purchase	Interest rate	8%	$ 1,500	16	-

Compartamos management estimates that based on the value of the Average Interbank Interest Rate (TIIE) at December 31, 2011 will not exercise any of the caplets due to the ineffectiveness amount recognized in stockholders' equity at December 31, 2010 of $9 (net of deferred income taxes) was applied in 2011 to "additional paid-in capital".

The description of the following matters is mentioned in note 24, Risk management: a) Methodology used to value the option; b) manner of evaluating the effectiveness of the hedge, and c) risks to which the operation is exposed.

(10) LOAN PORTFOLIO -

The loan portfolio is composed mainly of loans in Mexican pesos with an average term of four months with a fixed rate and joint guarantee of the borrowers. Capital and interest are mainly paid weekly.

At December 31 2011 and 2010, total loan portfolio (current and past due loans) are composed as follows:

	2011		
	PRINCIPAL	ACCRUED INTEREST	TOTAL PORTFOLIO
Current loans:			
Commercial:			
Business and commercial	$ 191	-	191
Consumer	13,709	161	13,870
Residential mortgages	36	-	36
Past due loans:			
Commercial:			
Business and commercial	$ 7	-	7
Consumer	357	18	375
Residential mortgages	1	-	1
Total loan portfolio	$ 14,301	179	14,480

	2010		
	PRINCIPAL	ACCRUED INTEREST	TOTAL PORTFOLIO
Current loans:			
Consumer	$ 9,454	113	9,567
Past due loans:			
Consumer	181	12	193
Total loan portfolio	$ 9,635	125	9,760

Income from interest and commissions for the year ended at December 31, 2011 and initial period from December 24 to December 31 2010, segmented by type of loan are described as follows:

	2011	2010
Interest income		
Commercial:		
Business and commercial	$ 1	-
Consumer	7,940	158
	$ 7,941	158

	2011	2010
Commission income		
Consumer	$ 108	2

At December 31, 2011 and 2010, consumer loans (current and past due loans), are broken down by economic sector, as follows:

	2011		2010	
ECONOMIC ACTIVITY	AMOUNT	%	AMOUNT	%
Commerce	$ 12,090	83	8,789	90
Construction	60	-	4	-
Professional services	280	2	217	2
Agriculture	103	1	48	1
Cattle raising	128	1	118	1
Manufacturing	273	2	59	1
Other	1,546	11	525	5
	$ 14,480	100	9,760	100

The distribution of the consumer loan portfolio at December 31, 2011 and 2010, by geographical region is shown as follows:

	2011		2010	
IN MEXICO:	CURRENT	OVERDUE	CURRENT	OVERDUE
Aguascalientes	$ 56	1	40	-
Baja California Norte	238	3	136	1
Baja California Sur	62	-	57	-
Campeche	156	4	121	2
Chiapas	768	25	628	11
Chihuahua	106	3	56	4
Coahuila	408	9	296	8
Colima	65	4	69	1
Distrito Federal	207	9	173	7
Durango	214	3	156	2
Estado de México	1,016	26	799	18
Guanajuato	239	8	192	3
Guerrero	472	14	457	11
Hidalgo	301	2	218	2
Jalisco	283	8	216	6
Michoacán	358	12	331	6
Morelos	254	8	203	4
Nayarit	91	2	64	1
Nuevo León	431	21	407	14
Oaxaca	538	13	482	8
Puebla	945	12	750	6
Querétaro	79	3	70	2
Quintana Roo	238	5	201	5
San Luis Potosí	187	6	169	4
Sinaloa	176	2	126	2
Sonora	286	5	196	4
Tabasco	623	18	500	14
Tamaulipas	498	12	393	7
Tlaxcala	282	2	289	1
Veracruz	1,551	41	1,410	23
Yucatán	190	8	176	4
Zacatecas	94	2	73	-
Total Mexico	11,412	291	9,454	181
ABROAD:				
Guatemala	46	-	-	-
Peru	2,478	74	-	-
Total abroad	2,524	74	-	-
Interest accrued	161	18	113	12
Total portfolio	$ 14,097	383	9,567	193

At December 31, 2011 and 2010, aging of the overdue loan portfolio is as follows:

					AGING
2011	**1 A 180**	**181 - 365**	**1 A 2 YEARS**	**MORE THAN 2 YEARS**	**TOTAL**
Commercial					
Business and commercial	-	1	3	3	7
Consumer loans	181	138	34	22	375
Residential mortgages	-	-	-	1	1
	$ 181	139	37	26	383
2010					
Consumer loans	$ 139	54	-	-	193

Following is an analysis of the movements of the past-due loans, for the year ended December 31, 2011 and initial period from December 24 to December 31 2010:

	2011	2010
Past due loan at beginning of year and initial period	$ 193	193
Plus:		
Transfer of current loan	521	-
Financiera Crear acquisition	91	-
Less:		
Write offs	306	-
Collections	95	-
Transfer to current loans	21	-
Past-due loans at end of year and initial period	$ 383	193

Interest and commission income for the year ended December 31, 2011 and initial period from December 24 to December 31 2010, according to the type of loan is comprised as follows:

			2011
	INTEREST	COMMISSION	TOTAL
Current loans:			
Consumer	$ 7,928	108	8,036
Past due loans:			
Commercial	1	-	1
Consumer	12	-	12
	$ 7,941	108	8,049

			2010
	INTEREST	COMMISSION	TOTAL
Current loans:			
Consumer	$ 158	2	160

Interest on past due loans, which by accounting criteria is recorded in memorandum accounts and applied to income until collected, for the year ended December 31, 2011 amounts to $39 ($14 in 2010).

For the year ended December 31, 2011, the amount recovered on the previously charged-off loan portfolio amounted to $13.

The authorization of loans as the responsibility of the Board of Directors is centralized around committees and officers empowered to authorize loans, who in turn can delegate this authorization to the service office's personnel.

For credit management, the general process is defined from the promotion to recovery of the loan, specifying from each business unit procedures and responsibilities of the officers involved and the tools to be used in each stage of the process.

The loan process is based on an in-depth analysis of loan applications in order to determine the overall risk of the borrower.

During the year ended December 31, 2011 and initial period from December 24 to December 31 2010, loans were not restructured and therefore, no interest arising from capitalization from loan restructurings was recognized.

At December 31, 2011 and 2010, the loan portfolio is not pledge as collateral. At December 31, 2011 there is portfolio of Financiera Crear pledged as collateral for the funding received for its credit operation.

ALLOWANCE FOR LOAN LOSSES

As of December 31, 2011 and 2010 the rating of the overall portfolio and the provisions created are shown as follows:

2011						RISK
RATED PORTFOLIO	A	B	C	D	E	TOTAL
Commercial	$ 184	6	1	2	5	198
Consumer	8,238	5,436	160	341	70	14,245
Residential	20	12	5	-	-	37
	$ 8,442	5,454	166	343	75	14,480

2011						RISK
REQUIRED ALLOWANCE	A	B	C	D	E	TOTAL
Commercial	$ 1	-	-	2	5	8
Consumer	24	276	60	246	70	676
Residential	-	1	2	-	-	3
	$ 25	277	62	248	75	687

2010			
CONSUMER LOANS	RATED LOAN PORTFOLIO		REQUIRED
	RISK	AMOUNT	IMPORTE
	"A"	$ 8,943	$ 45
	"B"	542	25
	"C"	63	26
	"D"	97	72
	"E"	115	113
		$ 9,760	$ 281

At December 31, 2010, Compartamos did not have any commercial or residential loans.

The movements in the allowance for loan losses during the year ended December 31, 2011 and initial period from December 24 to December 31 2010, are shown as follows:

	2011	2010
Balance at the beginning of the year and initial period	$ 281	272
Plus:		
Increase in the provision for loan losses	537	9
Effect recognized in priors years' results as a result of change in methology reserve	39	-
Financiera Crear acquisition	150	-
Less application of reserves for write offs:		
From current loans (by death)	13	-
From past due loans	305	-
Allowance for loan losses at year-end and initial period	$ 687	281

At December 31, 2011 the allowance for loan losses set up by Compartamos includes $6 ($2 in 2010), as a complement to reserve 100% of past-due interest at the closing of said periods.

Following is a breakdown of the general and specific allowance for loan losses at December 31, 2011 and 2010.

	2011		2010	
PORTFOLIO	GENERAL	SPECIFIC	GENERAL	SPECIFIC
Commercial	$ 1	7	-	-
Consummer	24	652	45	236
Residential	-	3	-	-
Total	$ 25	662	45	236

(11) OTHER ACCOUNTS RECEIVABLE -

At December 31, 2011 and 2010, this caption is comprised as follows:

	2011	2010
Loan portfolio accessories	$ 26	11
Other receivables:		
Sundry debtors	45	20
Debit by intermediation	111	129
	182	160
Less:		
Allowance for doubtful accounts	(16)	(8)
	$ 166	152

(12) PROPERTY, LAND, FURNITURE AND EQUIPMENT -

At December 31, 2011 and 2010, this caption is comprised as follows:

				2011
	ORIGINAL COST	DEPRECIATION RATE (%)	ACCUMULATED DEPRECIATION	NET VALUE
Land	$ 5		-	5
Constructions	19	5	4	15
Office furniture and equipment	128	10	46	82
Transportation equipment	71	25 and 20	25	46
Computer equipment	434	30, 25 and 15	202	232
Others:				
Leasehold improvements	175	2*	116	59
Telecommunications equipment	71	10	11	60
	$ 903		404	499

				2010
	ORIGINAL COST	DEPRECIATION RATE (%)	ACCUMULATED DEPRECIATION	NET VALUE
Office furniture and equipment	$ 99	10	34	65
Transportation equipment	49	25	21	28
Computer equipment	277	30 and 15	148	129
Others:				
Leasehold improvements	113	5*	87	26
Telecommunications equipment	31	10	5	26
	$ 569		295	274

* The amortization rate of leasehold improvements is in accordance with the term of the lease agreement for each property.

For the year ended December 31, 2011 the charge to income in the caption of "Administrative and promotional expenses" by the concept of depreciation and amortization amounts to $85 and $31 respectively ($2 for depreciation in 2010).

FULLY DEPRECIATED ASSETS

	ORIGINAL COST	
	2011	2010
Office furniture and equipment	$ 2	-
Transportation equipment	2	1
Computer equipment	112	81
Leasehold improvements	77	73
	$ 193	155

The furniture and equipment property of the Bank does not present any burden or restriction for its use or disposal.

Compartamos as lessee has capitalized leases for mobile devices with a term of 3 years and no option to purchase. The lease of computer equipment was recognized as capitalized because the present value of minimum lease payments exceeds 90% of fair market value of the asset at the beginning of the agreement.

Following is a the reconciliation of Compartamos investment at December 31, 2011 in its capacity as lessee in capitalized leases:

	AMOUNT
Total future minimum payments	$ 36
Interest discounted	(4)
Present value of the future minimum payments	$ 32

(13) OTHER ASSETS, DEFERRED CHARGES AND INTANGIBLES -

At December 31, 2011 and 2010, this caption comprised as follows:

	2011	2010
Goodwill (a)	$ 790	-
Brand (b)	6	-
Guarantee deposits (c)	27	17
Insurance (d)	18	5
Other intangibles	22	1
Advance payments	8	8
Debt issuance costs	34	25
	905	56
Less:		
Accumulated amortization	22	11
	$ 883	45

(a) Results from the acquisition of Financiera Crear which is subject to impairment testing.

(b), (c) and (d) see explanation on next page.

(b) During the acquisition of Financiera Crear the brand was recorded at fair value in conformity with Mexican FRS B7.

(c) Not amortizable, subject to recovery upon expiration of each leasing agreement for the respective service office.

(d) Insurance is amortized according to the duration of each policy. The amount charged to income in the year ended December 31, 2011 was $21.

(14) DEPOSIT FUNDING -

Deposit funding entries includes deposits on demand, time deposits and debt securities issued. As part of the deposits on demand remain deposited 35 million of soles ($181 at December 31, 2011) that are managed by FIDUPERU in conformity with the purchase and sale contract of Financiera Crear.

At December 31, 2011 the interest rate on deposits on demand was 2% and at December 31, 2011 and 2010 the rate for certificates of deposit (Cedes) was determined as the TIIE plus an average one percent point.

At December 31, 2011 Compartamos has a Promissory note settled at maturity for $202 ($200 principal and $2 accrued interest) accruing interest at an annual rate of 4.7987%

At December 31, 2011 and 2010, long term debt securities were issued through the Mexican Stock Exchange in mexican pesos of un-secured nature as follows:

						2011
CEBURES	AMOUNT OF PROGRAM	AMOUNT OF ISSUANCE	DATE OF ISSUANCE	DATE OF MATURITY	INTEREST RATE	BALANCE
COMPART 09*	$6,000	$1,500	July 2009	June 2012	TIIE 28 Days + 200 pb	$ 1,500
COMPART 10	$6,000	$1,000	October 2010	October 2015	TIIE 28 Days + 130 pb	1,000
COMPART 11	$6,000	$2,000	September 2011	September 2016	TIIE 28 Days + 85 pb	2,000
						4,500
Interest payable						16
Total debit issuance						$ 4,516

						2010
CEBURES	AMOUNT OF PROGRAM	AMOUNT OF ISSUANCE	DATE OF ISSUANCE	DATE OF MATURITY	INTEREST RATE	BALANCE
COMPART 09*	$6,000	$1,500	July 2009	June 2012	TIIE 28 Days + 200 pb	$ 1,500
COMPART 10	$6,000	$1,000	October 2010	October 2015	TIIE 28 Days + 130 pb	1,000
						2,500
Interest payable						11
Total debit issuance						$ 2,511

* There is a CAP to cover this transaction (note 9).

Interest earned by Cebures for the year ended December 31, 2011 amounts to $196.

At December 31, 2011 and 2010, Cebures had the following terms at maturity:

						2011
CONCEPT	1 TO 179 DAYS	6 TO 12 MONTHS	MORE THAN 1 TO 2 YEARS	OVER 2 YEARS	BALANCE	CONTRACTUAL VALUE
Cebures	$ 1,508	-	-	3,008	4,516	4,500

						2010
CONCEPT	1 TO 179 DAYS	6 TO 12 MONTHS	MORE THAN 1 TO 2 YEARS	OVER 2 YEARS	BALANCE	CONTRACTUAL VALUE
Cebures	$ -	-	1,507	1,004	2,511	2,500

(15) BANK AND OTHER LOANS -

At December 31, 2011 and 2010, Compartamos had contracted in mexican pesos the following loans:

	2011	2010
Demand and short-term:		
Loans of multiple banking	$ 60	225
Development banks loans	903	694
Other institutions	800	-
Total demand and short-term	1,763	919
Long-term:		
Loans of multiple banking	413	313
Loans of development banks	400	625
Other institutions	1,907	-
Promotion funds	-	750
Total long-term	2,720	1,688
Total bank and other loans	$ 4,483	2,607

With respect to the lines of credit received by Compartamos, at December 31, 2011 and 2010, as well as the unused portion is as shown below:

	2011	
INSTITUTION	LINE OF CREDIT RECEIVED	UNUSED PORTION
Fideicomisos Instituidos en Relación con la Agricultura (FIRA)	$ 2,000	2,000
Nacional Financiera, S. N. C. (NAFIN)	2,000	700
BBVA Bancomer, S. A.	250	250
Banco Nacional de México, S. A.	350	350
HSBC México, S. A.	400	400
IXE Banco, S. A	300	256
Banco Ve por Más, S. A.	250	-
Corporación Interamericana de Inversiones	400	-
International Finance Corporation	200	-
Banco Mercantil del Norte, S.A. (Banorte)	600	425
Corporación Financiera de Desarrollo S.A. (COFIDE)	547	77
FONDEMI – COFIDE	54	16
Banco de la Nación	145	70
FIDEICOMISO MIMDES – FONCODES - Banco de la Nación	21	-
Scotiabank Perú S.A.A.	43	-
BBVA Banco Continental	128	-
Banco Interbank	39	-
BlueOrchard Loans For Development S.A.	82	-
Capital Gestión	42	-
Corporación Andina de Fomento – CAF	26	-
Microfinance Growth Fund LLC	43	-
Dexia Microcredit Fund (Sub-fund BlueOrchard Debt)	43	-
Selectum SICAV-SIF	29	-
Pettelaar Effectenbewaarbedrijf N.V.	147	-
Triodos Fair Share Fund	88	-

INSTITUTION	2011 LINE OF CREDIT RECEIVED	UNUSED PORTION
Triodos SICAV II - Triodos Microfinance Fund	116	-
ResponsAbility SICAV (Lux)	92	-
Credit Suisse Microfinance Fund Management	109	-
Dual Return Fund SICAV	28	-
Microfinance Enhancement Facility SA, SICAV-SIF	35	-
Oikocredit Ecumenical Development Cooperative Society U.A.	111	60
DWM Income Funds S.C.A. - SICAV SIF	136	-
SNS Institutional Microfinance Fund II	78	-
Instituto de Crédito Oficial del Reino de España – ICO	102	-
Microfinance Loan Obligations S.A.	21	-
	$ 9,055	4,604

INSTITUTION	2010 LINE OF CREDIT RECEIVED	UNUSED PORTION
Fideicomisos Instituidos en Relación con la Agricultura (FIRA)	$ 2,000	1,250
Nacional Financiera, S. N. C. (NAFIN)	2,000	700
Sociedad Hipotecaria Federal, S. N. C. (SHF)	100	83
BBVA Bancomer, S. A.	550	550
Banco Nacional de México, S. A.	350	350
HSBC México, S. A.	300	225
IXE Banco, S. A	300	187
Banco Ve por Más, S. A.	200	-
Banco Mercantil del Norte, S. A. (Banorte)	350	200
	$ 6,150	3,545

At December 31, 2011 the Bank had obtained resources from NAFIN for $1,300 (at December 31, 2010 Compartamos had obtained resources from NAFIN and FIRA for $2,050).

At December 31, 2011 and 2010, Compartamos has entered into a current account loan agreement.

- In accordance with the loan agreement, the resources provided by FIRA were intended to grant short-term loans for working capital to individuals and entities engaged in the manufacturing, stockpiling and distribution of goods and services from and for the farming, forestry and fishing sectors; as well as for agro-industry and other related activities, or those that conduct activities in the rural sector, whether directly or through third parties handling methodologies and systems to begin and manage micro-loan operations authorized by FIRA.

- With respect to NAFIN, the resources were assigned to micro-entrepreneurs.

For the year ended December 31, 2011 the amount of interest accrued by NAFIN and FIRA loans was $92.

Loans at December 31, 2011 accrued interest at average interest rates in Mexican pesos of 6.3485% (6.3698% in 2010) for Mexican pesos.

Under article 106, section III of the Law of Credit Institutions, the Bank may not pledge debt securities issued or accepted by them or kept in their treasury.

(16) EMPLOYEES' BENEFITS -

The following information relates to the Bank only, as it represents the majority of employees subject to pre-retirement severance payments and seniority premiums.

(a) Reconciliation between the initial and final balances of the defined benefit obligations (OBD-Spanish abbreviation) for the years ended at December 31, 2011 and 2010.

FINANCIAL POSITION OF ASSETS AND LIABILITIES	PRE-RETIREMENT SEVERANCE PAYMENT		PRE-RETIREMENT SENIORITY PREMIUM		SENIORITY PREMIUM AT RETIREMENT	
	2011	2010	**2011**	2010	**2011**	2010
OBD at beginning of period	**$ (19)**	(14)	**(5)**	(4)	**(2)**	(1)
Plus (less):						
Labor cost of current service	**(7)**	(7)	**(3)**	(2)	**(1)**	(1)
Financial cost	**(1)**	(1)	**-**	-	**-**	-
Actuarial earnings generated in the period	**(10)**	3	**2**	1	**1**	-
Paid benefits	**16**	-	**1**	-	**-**	-
OBD at the end of the period	**$ (21)**	(19)	**(5)**	(5)	**(2)**	(2)

(b) The value of the acquired benefits obligations as of December 31, 2011 and 2010 amounted $83 and $36, thousand pesos, respectively.

(c) Reconciliation of the OBD and the Net Projected Liability (PNP-Spanish abbreviation).
The next page shows a reconciliation between the OBD and the PNP recognized in the consolidated balance sheet.

LABOR LIABILITIES	PRE-RETIREMENT SEVERANCE PAYMENT		PRE-RETIREMENT SENIORITY PREMIUM		SENIORITY PREMIUM AT RETIREMENT	
	2011	2010	**2011**	2010	**2011**	2010
OBD at December 31 2010	**$ (21)**	(19)	**(5)**	(5)	**(2)**	(2)
Plan assets	**-**	-	**-**	-	**-**	-
Financial position of plan	**(21)**	(19)	**(5)**	(5)	**(2)**	(2)
Actuarial gains	**-**	-	**-**	-	**(1)**	-
PNP	**$ (21)**	(19)	**(5)**	(5)	**(3)**	(2)

(d) Period net cost (CNP-Spanish abbreviation):
An analysis of the CNP by plan type is presented as follows:

CNP	PRE-RETIREMENT SEVERANCE PAYMENT		PRE-RETIREMENT SENIORITY PREMIUM		SENIORITY PREMIUM AT RETIREMENT	
	2011	2010	**2011**	2010	**2011**	2010
Labor cost of the current service	**$ 7**	7	**3**	2	**1**	1
Financial cost	**1**	1	**-**	1	**1**	-
Actuarial (earnings) loss	**10**	(3)	**(3)**	(1)	**-**	-
Reduction/liquidation	**-**	-	**-**	-	**(1)**	-
Amortization transition liability	**1**	1	**-**	-	**-**	-
Total	**$ 19**	6	**-**	2	**1**	1

(e) Main actuarial assumptions:

The main actuarial assumptions used, expressed in absolute terms, as well as the discount rates, assets yield plan (AP-Spanish abbreviation), salary increases and changes in the indexes or other variables referred, referred at December 31, 2011 and 2010, are as follows:

AGE	DEATH (%)		DISABILITY (%)		DISMISSAL (%)		RESIGNATION (%)	
	2011	2010	**2011**	2010	**2011**	2010	**2011**	2010
15	**0.00032**	0.00037	**0.00017**	0.00019	**0.426291**	0.032801	**0.032835**	0.204577
25	**0.00084**	0.00090	**0.00039**	0.00037	**0.225974**	0.018236	**0.019910**	0.108389
35	**0.00181**	0.00187	**0.00068**	0.00066	**0.116251**	0.009603	**0.010873**	0.055727
45	**0.00343**	0.00345	**0.00123**	0.00123	**0.038911**	0.004231	**0.003780**	0.024224
55	**0.00706**	0.00707	**0.00167**	0.00203	**0.013461**	0.001473	**0.001323**	0.008381
60	**0.01078**	0.01080	**0.00257**	0.00257	**0.008726**	0.000956	**0.000860**	0.005433

	2011	2010
Discount rate:	7.50%	7.50%
Rate of salary increases	5.47%	5.57%
Rate of increases to the minimum salary	4.17%	4.27%

(f) OBD and plan situation at the end of the last four annual periods:

The OBD value, the plan situation, as well as the adjustments by experience of the last four years are shown as follows:

	SENIORITY PREMIUM HISTORICAL VALUES			
YEAR	**OBD**	**AP**	**PLAN SITUATION**	**ADJUSTMENTS BY EXPERIENCE OBD (%)**
2011	$ 7	-	7	2
2010	7	-	7	10
2009	5	-	5	6
2008	4	-	4	10
2007	3	-	3	11
2006	2	-	2	1
2005	1	-	1	5

	SEVERANCE PAYMENT HISTORICAL VALUE			
YEAR	**OBD**	**AP**	**PLAN SITUATION**	**ADJUSTMENTS BY EXPERIENCE OBD (%)**
2011	$ 21	-	21	-
2010	19	-	19	-
2009	14	-	14	-
2008	11	-	11	-
2007	8	-	8	10
2006	5	-	5	21
2005	3	-	3	11

(17) TAX ON EARNINGS (INCOME TAX (IT) AND FLAT RATE BUSINESS TAX (IETU)) AND EMPLOYEE STATUTORY PROFIT SHARING (ESPS) -

(a) IT

In Mexico, companies must pay the tax greater between IETU and IT. If it causes IETU, the payment is considered final and not subject to recovery in subsequent years.

On December 7, 2009 the decreed by which diverse provisions of the Income Tax Law are reformed, added an derogated for 2010, which establishes, among other, that the Income Tax Rate applicable from 2011 and 2012 will be 30%, for 2013 will be 29% beginning in 2014 will be 28%.

The tax results differ from the accounting result, mainly in such items cumulative by the time and deducted differently for accounting and tax purposes, by the recognition of the inflation effects for tax purposes, as well as such items only affecting either the accounting or tax results.

Based on its financial and tax projections, Compartamos determined that the tax to be paid in the future will be the IT, therefore deferred income tax has been recognized on that basis.

The expense (income) in the consolidated statement of income for current and deffered IT for the years ended December 31, 2011 and 2010, is composed as follows:

	2011		2010	
	CURRENT	DEFERRED	CURRENT	DEFERRED
The Bank (IT)	**$ 938**	**39**	15	-
Financiera Crear	**26**	**-**	-	-
Compartamos S. A. B. de C. V. (IT)	**-**	**2**	-	(1)
	$ 964	**41**	15	(1)

The reconciliation between the current and effective IT tax rates of the Bank for the year ended December 31, 2011 which provision is the main consolidated IT expense, is shown as follows:

Income before IT	$ 3,045
IT at the rate of 30% on income before IT	$ (914)
Plus (minus) the effective IT on:	
Deductible annual inflation adjustment	65
Non-deductible provisions	(60)
Other non-deductible or cumulative	(29)
Current IT	(938)
Deferred IT	(39)
IT provision	$ (977)
Effective IT rate	32%

At December 31, 2011 and 2010, the main temporary differences on which deferred IT was recognized are as follows:

	2011	2010
Provision for loan loss reserves	$ 473	219
Furniture and equipment	(52)	(72)
Installation expenses	98	74
Valuation of financial instruments	17	16
ESPS	96	68
Employees' benefits	29	26
Provisions	138	138
Tax loss	93	19
Other	12	-
	904	488
IT rate	29 y 30 %	30%
Deferred IT	267	146
Less:		
Valuation allowance	162	-
Deferred IT (net)	$ 105	146

(b) IETU-

Current IETU for the year ended December 31, 2011 is calculated at the 17.5% rate on the profit determined based on the cash flows, such net income represents the difference between the total income collected by taxable activities, less the authorized tax deduction paid. IETU credits are deducted from the aforementioned result, in accordance with current legislation. In the case of Compartamos, IT was greater than IETU.

(c) ESPS-

During 2011 and 2010 the Bank used as the basis for calculation of ESPS article 127, section III of the Federal Labor Law. For 2011 ESPS totalled $96 and in 2010 was $68, which were recognized under administrative and promotion expenses in the consolidated income statement. Financiera Crear recorded a provision of $10 for this concept.

(18) SUNDRY CREDITORS AND OTHER ACCOUNTS PAYABLE -

At December 31, 2011 and 2010, the balance of this caption is comprised as follows:

	2011	2010
Taxes payable	$ 19	73
ESPS (note 17)	106	68
Capitalized lease liabilities	32	-
Social security contributions	66	45
Other taxes	96	69
Labor liabilities (note 16) (*)	32	26
Sundry provisions	146	112
Sundry creditors	147	131
	519	383
	$ 644	524

(*) Includes $4 of labor liability of Financiera Crear.

Following is the analysis of the activity of the most significant provisions for the year ended December 31, 2011 and initial period from December 24 to December 31 2010.

TYPE OF PROVISION	BALANCE AT JANUARY 1, 2011	PLUS INCREASES	LESS APPLICATIONS	LESS CANCELLATIONS	BALANCE AT DECEMBER 31, 2011
Short term:					
ESPS	**$ 68**	**106**	**68**	**-**	**106**
Sundry provisions	**$ 112**	**146**	**98**	**14**	**146**

TYPE OF PROVISION	BALANCE AT DECEMBER 24, 2010	PLUS INCREASES	LESS APPLICATIONS	LESS CANCELLATIONS	BALANCE AT DECEMBER 31, 2010
Short term:					
ESPS	$ 53	68	53	-	68
Sundry provisions	$ 52	112	39	13	112

The liabilities' provisions represent present obligations for past events where the outflow of economic resources is possible in the short-term.

Following are presented the main provision concepts at December 31 2011 and 2010:

	2011	2010
Performance bonus	$ 108	90
Commissions	23	22
Other	15	-
Total provisions	$ 146	112

(19) INSTITUTE FOR THE PROTECTION OF BANK SAVING (IPAB-SPANISH ABBREVIATION) -

The Bank Savings Protection Law went into effect on January 20, 1999 as part of the measures adopted by the federal government to deal with the economic crisis arising in late 1994. The law provides for the creation of the IPAB to replace the Bank Savings Protection Fund.

The purpose of the IPAB is to apply a series of preventive measures designed to avoid financial problems at banks and ensure compliance with bank obligations towards their depositors.

The IPAB administers the Bank Savings Protection System, which was gradually restructured as per the transition guidelines established. The new System for the Protection of Bank Savings, in effect as since 2005, comprises, among other changes, the protection of deposits from the general public amounting to the equivalent of 400,000 UDI (approximately $1.87 and $1.81 at December 31, 2011 and 2010, respectively), thus excluding interbank deposits and those payable to its stockholders and upper bank management, among others.

Fees paid to the IPAB during the years ended December 31, 2011 amounted to $18 which was charged directly to the results of the year.

(20) STOCKHOLDERS' EQUITY -

The company was incorporated with a minimum fixed capital of fifty thousand pesos and an unlimited variable capital.

At the November 10, 2010 Ordinary and Extraordinary General Stockholders' Meeting, the stockholders authorized an increase in the variable and fixed portions of Compartamos capital stock and they agreed on the public exchange offer for the acquisition of the Bank's shares and the reciprocal subscription of Compartamos shares; they also agreed to reduce the fixed portion of capital stock by fifty thousand pesos through cancelation of 50,000 single series, ordinary, nominative shares with no par value, which was subject to the Bank's share exchange offer.

As a result of the public offer, on December 24, 2010, Compartamos recognized a net additional paid-in capital of $721 ($710, net of placement expenses for $11, which also include $5 of deferred taxes).

On September 6, 2011, Compartamos started the public offering of the acquisition and reciprocal subscription of shares to acquire up to 2.84% of the Bank's shares, which were owned by public investors and they were different from those owned by Compartamos. On October 4, 2011, such public offering was finalized having acquired 11,749,290 shares which represents the 2.83% of the Bank's subscribed and paid capital. In exchange of the subscription of 46,997,160 shares which represent the 2.83% of Compartamos subscribed and paid capital. As a result of the Public Offering, Compartamos owns 99.98% of the Bank's capital stock, recording an additional paid-in capital for $178, net of placement expenses of $10.

The Bank decided to cancel the registration of its shares in the National Securities Registry, as well as delisting the shares from the Mexican Stock Exchange. Based on the aforementioned, and in terms of Article 108 of the Securities Exchange Act, from the date of cancellation of the registration of the shares, 314.092 shares of Compartamos, equivalent to 78,523 shares of the Bank that were not acquired in connection with the Exchange Offer, will be affected in a trust, for a minimum period of six months.

Compartamos equity subscribed and paid at December 31, 2011 and 2010 is comprised as follows:

			2011
SERIES	SHARES*	DESCRIPTION	AMOUNT
"Single"	415'595,676	Minimum fixed capital with no withdrawal rights	$ 1,157
	1,246'787,028	Variable capital	3,472
	1,662'382,704	Capital stock as of December 31, 2011	$ 4,629

			2010
SERIES	SHARES*	DESCRIPTION	AMOUNT
"Single"	403,767,863	Minimum fixed capital with no withdrawal rights	$ 1,157
	1,211,303,589	Variable capital	3,472
	96,276,052	Shares in treasury	-
	1,711,347,504	Capital stock as of December 31, 2010	$ 4,629

At the April 29, 2011 Ordinary General Stockholders' Meeting, the stockholders agreed to apply income for the year ended December 31, 2010, increasing the statutory reserve by $3 and payment of dividends of $48, equivalent to $0.03 pesos per share and the remaining balance of $1 was applied to prior years' income. In the same Stockholders' meeting, the stockholders decreed an interim dividend derived from the results as of March 31, 2011 for $404, equivalent to $0.25 pesos per share.

At the March 31, 2011 Extraordinary General Stockholders' Meeting, the stockholders agreed the cancellation of 12,241,200 shares related to the fixed minimum capital and 36,723,600 shares related to the variable capital held in Treasury, given that on December 24, 2010, when the mandatory acquisition and reciprocal subscription public offering made by Compartamos was settled, such shares were not exchanged in connection with the Public Offering because they were not subject to be exchanged due to express restriction prescribed by law.

Derived from the aforementioned cancellation of shares, the capital stock was reduced to 415,595,676 ordinary shares corresponding to the fixed minimum portions and 1,246,787,028 ordinary shares corresponding to the variable portion, "Single" series, without face value.

The General Corporations Law requires the Company to separate annually 5% of their profits to constitute the statutory reserve until it reaches 20% of the capital stock.

Dividends paid are not subject to income tax if they are paid from the net tax profit account (CUFIN -Spanish abbreviation). Any dividends paid in excess of this account will cause IT. The current tax will be payable by Compartamos and may be credited against its IT in the same year or the following two years or in its case against IETU of the period. Dividends paid that come from earnings previously taxed by IT will not be subject of any kind of retention or additional tax payment.

In the event of a capital reduction, the provisions of the IT Law arrange any excess of stockholders' equity over capital contributions, to be accounted with the same tax treatment as dividends.

The SHCP requires banks to have a percentage of capitalization on assets at risk, which are calculated by applying certain percentages depending on assigned risk. As of December 31, 2011, the Bank had complied with the percentage.

MINIMUM CAPITAL STOCK -

The Bank's subscribed and paid-in minimum capital is equivalent, in Mexican pesos, to the value of ninety million UDIs. The minimum capital stock required for the Bank to operate must be subscribed and paid-in. When the capital stock exceeds the minimum, at least 50% must be paid-in, provided this percentage is not below the established minimum.

In order to comply with minimum capital requirements, the Bank can consider the net capital held, as per the provisions of article 50 of the Law of Credit Institutions. At no time can the minimum capital exceed net capital.

CAPITALIZATION -

NET CAPITAL -

The Bank maintains net capital related to the market, credit and operating risk to which it is exposed, and which is not below the sum of the capital requirements pertaining to said types of risk, in terms of the Capitalization Requirement Rules for Multiple Banking Institutions issued by the SHCP.

As of December 31, 2011, the Bank is in compliance with the capitalization rules, which require it to maintain a certain net capital in relation to market and credit risks incurred in their operations, which may not be less than the amount arrived at by adding capital requirements for both types of risk.

CAPITALIZATION INDEX -

Capitalization rules for financial institutions establish requirements for specific levels of net capital, such as a percentage of assets subject to market, credit or operating risks. The Bank's capitalization Index (Icap by its acronym in Spanish) as of December 31, 2011 and 2010 is as follows: 39.6% and 44.2%, respectively.

To calculate the Icap, assets are weighted according to the related market, credit and operating risks. The Icap on assets subject to credit risk as of December 31, 2011 and 2010 is 47.3% and 53.1%, respectively.

Following are the most relevant items of said Icap at December 31, 2011 and 2010:

	2011	2010
Assets in market risk	$ 1,003	1,035
Assets in credit risk	12,922	10,559
Assets in operating risk	1,511	1,084
Total risk assets	$ 15,436	12,678
Net capital	$ 6,115	5,608
Index over assets subject to credit risk	47.3%	53.1%
Index over assets subject to total risk	39.6%	44.2%

The Bank's net capital requirement for its exposure to credit risk must have a minimum Icap of 8%, which is the result of multiplying the weighted assets for which the standards method was used.

The net capital is determined by decreasing the amounts corresponding to investments in shares and intangible assets from stockholders' equity, plus the general preventive reserves set up in an amount not exceeding 1.25% of the weighted assets subject to credit risk, as follows:

	DECEMBER 31	
	2011	2010
Stockholders' equity	$ 6,093.0	5,563.8
Deduction of investments in shares of non - financial entities	(0.2)	(0.2)
Deduction of intangibles and deferred expenses or costs	(0.5)	(0.5)
Basic capital	6,092.3	5,563.1
General preventive loan loss reserves	22.9	45.0
Complementary capital	22.9	45.0
Net capital	$ 6,115.2	5,608.1

In 2004, the Commission issued general rules for rating multiple banking institutions on the basis of their capitalization indexes (categories I to V, whereby category I is the best and category V the worst) and, when pertinent, applying the necessary corrective measures to guarantee a proper capital amount that will allow for facing solvency problems experienced by this type of institution.

Multiple banking institutions will be notified by the Commission of their rating with respect to their categories, as well as the corresponding minimum corrective measures and/or special additional measures.

Special additional corrective measures could be applied by the Commission in addition to minimum corrective measures, which, depending on the category, could include the requirement to issue more detailed reports to the Board of Directors of those institutions and the Commission, and contracting special auditors to deal with specific questions with external auditors authorized by the Commission, to the replacement of officers, directors, statutory auditors and auditors, the modification of interest rate policies and the withdrawal of the multiple banking institution's operating permit.

As of December 31, 2011 and 2010, due to the capitalization index is more than 10%, the Bank was classified in Category I, as established in Title Five of chapter I of article 220 of the General Dispositions Applicable to Credit Institutions published in the December 2, 2005 Official Gazette and in subsequent amendments.

(a) MARKET RISK -

The capital required for the position of assets at market risk as of December 31, 2011 and 2010 is as follows:

Item	AMOUNT OF THE EQUIVALENT POSITIONS 2011	2010	CAPITAL REQUIREMENT 2011	2010
Operations at nominal rate in local currency	$ 1,002.2	1,034.9	80.2	82.8
Positions in foreign currency or with return indexed to exchange rates	1.2	0.4	0.1	-
	$ 1,003.4	1,035.3	80.3	82.8

(b) CREDIT RISK -

The amount corresponding to weighted assets subject to credit risk and their respective capital requirements of the Bank as of December 31, 2011 and 2010 is described below per risk group and item:

	RISK-WEIGHTED ASSETS 2011	2010	CAPITAL REQUIREMENT 2011	2010
Risk group:				
Group III (weighted at 20%)	$ 33.8	40.9	2.7	3.3
Group III (weighted at 50%)	375.1	161.4	30.0	12.9
Group VI (weighted at 100%)	11,341.0	9,502.4	907.3	760.2
Group VII (weighted at 23%)	3.5	-	0.3	-
Group VIII (weighted at 25%)	95.1	26.3	7.6	2.1
Customer in debt securities	300.9	200.5	24.1	16.0
Permanent investments and other assets	772.7	627.5	61.8	50.2
Total credit risk	$ 12,922.1	10,559.0	1,033.8	844.7

(c) OPERATIONAL RISK -

The capital requirement of the Bank pertaining to exposure to operational risk for December 2011 and 2010 is $120.9 and $86.7, respectively, both equivalent to the corresponding percentage (15%), as established in Transitory Rule Eight of the rules setting forth the capitalization requirements for multiple banking institutions, of the average of the requirement for market and credit risks.

Capital requirements are calculated periodically and the sufficiency of the Bank's capital is evaluated. Over the past two years, the Bank has maintained Icap, without relevant fluctuations.

(21) COMMITMENTS AND CONTINGENT LIABILITIES -

Compartamos has entered into a number of lease agreements for its head office and service offices from which it performs its transactions. The average terms of these agreements range from two to five years. Rent payments to be made over the next three years amount to $174 ($128 in 2012, $42 in 2013 and $4 in 2014).

The lease agreements for the service offices are, for the most part, Compartamos forms, containing the following clauses: purpose, intent, duration, rent, guarantee deposit, form of payment, expense, additional obligations, rescission, returning of the building, maintenance and leasehold improvements, assignment, absence of flaws and jurisdiction.

Most of the agreements establish the option of early termination for Compartamos after notifying the lessor in writing.

For the most part, contract renewals require that the lessor respect the preemptive right established in the legislation, as well as signature of a new lease agreement in the same terms and conditions set forth in the expiring agreement. The lessor is to grant the Bank 60 days prior to expiration of the agreement to conduct the renewal. The lessee will enjoy a term of 10 business days as from the first working date after the lessor delivers the agreement, in order for the former to decide whether or not to sign the agreement.

Compartamos does not sign lease agreements with an option to buy.

All of the lease agreements are guaranteed with guarantee deposits, which are the equivalent of 1 or 2 months' rent, as the case may be. Under no circumstances does Compartamos offer additional guarantees.

Rent conditions are updated annually and increases are determined as per the National Consumer Price Index published by Central Bank the month immediately prior to signing the agreement supporting said increase.

In most cases, the annual increase is capped at 10% of the rent price paid the prior year, as a result of which, in the event of macroeconomic contingencies, said percentage will be applied.

Rent increases must be supported through an amending agreement, to be signed 30 days prior to the date on which the rent is to be increased.

Compartamos' lease agreements do not consider caps on dividend payments and debt contracting.

For the year ended December 31, 2011 lease payments were recorded in the consolidated income statement for $140.

Compartamos is involved in several claims and judgments, derived from the normal course of its operations, which are not expected to have a significant effect on its financial position nor future results on operations.

Commitment on option to purchase shares -

Per the agreement entered into on March 28, 2011 by Compartamos related to the acquisition of 82.70% of the stockholders' equity of Financiera Crear, as described in note 1, the minority shareholders, whose equity represents 17.3% of Financiera Crear's paid-in capital, and Compartamos agreed an option to purchase/sale shares as follows: (i) Compartamos may exercise the purchase over all the shares owned by minority shareholders and (ii) minority shareholders may exercise the sale over all the shares owned by them. Such options may be exercised by any of the parties considering the following: (i) 15% of the minority interest (represented by 552,l74 shares) exercisable at either 18, 24, 36 and 48 months following the day after the agreement is closed, considering the highest price per share between 57.05 nuevos soles ($243.29 pesos at December 31, 2011) or 3.5 times the net stockholders' equity per share, to the extent that such value is not greater than 114.09 nuevos soles ($486.54 pesos at December 31, 2011) (ii) 2.3% of the minority interest (represented by 84,666 shares) will be exercisable beginning 18 months and up to 5 years after the agreement is closed, considering the highest price per share between 57.05 nuevos soles ($243.29 pesos at December 31, 2011) or 3.5 times the net stockholders' equity per share, among other considerations.

(22) BALANCES AND OPERATIONS WITH RELATED PARTIES -

During the normal course of operations, Compartamos conducted transactions with related parties.

Related parties are defined as either individuals or entities holding direct or indirect control of 2% or more of the shares representing the Bank's capital and the members of Compartamos' Board of Directors.

Also considered as related parties are entities, as well as the advisors and officers thereof, in which Compartamos has direct or indirect control over 10% or more of their shares.

The total sum of operations with related parties does not exceed 50% of the basic portion of the Bank's net capital, as set out in article 50 of the Law of Credit Institutions.

During the years ended December 31, 2011 and 2010, Compartamos granted its key managerial personnel short direct benefits for $108 and $105, respectively.

The main transactions celebrated with related parties for the year ended December 31, 2011 were expenses for the following concepts:

	AMOUNTS
Donations	$ 13
Advisory and services	2
Other	1

For the year ended December 31, 2011, $10 were capitalized within the caption of furniture and equipment, as renewal expenses paid to related parties.

(23) ADDITIONAL INFORMATION ON SEGMENTS AND CONSOLIDATED INCOME STATEMENT -

Compartamos has consumer, commercial and mortgage, thus its source of income is derived from interest of the loan products offered, in addition to the products of treasury operations, such as interest from investments in securities. Liability transactions include time deposits, Cebures and bank and other loans, from which interest expenses arise.

Out of the total income earned by the Bank for the year ended December 31, 2011, 96% came from its credit operation. Consequently, the resources of deposit funding and bank and other loans obtained during the year were primarily used for the placement of credits, therefore the accrued interest are identified by the credit segment, same trend is reflected in administrative expenses. The remaining operations (approximately 4% of the operation of the Bank) is the treasury segment.

Financial margin -

For the year ended on December 31, 2011 and initial period from December 24 to December 31 2010 the financial margin is shown as follows:

	2011	2010
Interest income:		
Loan portfolio interest	**$ 7,941**	158
Interest on cash and cash equivalents	**54**	-
Interest arising from investments in securities	**26**	-
Interest for repurchase/resell agreements	**1**	-
	$ 8,022	158

	2011	2010
Interest expense:		
Time deposits and deposits on demand	$ 11	-
Cebures (includes expenses of issuance)	207	3
Bank and other loans	255	4
Commissions for the initial granting of credit lines	4	-
	$ 477	7

Interests and commissions per type of loan -
Interests and commissions per type of loan, for the year ended December 31, 2011 and initial period from December 24 to December 31 2010 are as follows:

	2011		2010	
	CURRENT	PAST-DUE	CURRENT	PAST-DUE
Interest income				
Commercial:				
Business and commercial	$ -	1	-	-
Consumer loans	7,928	12	158	-
	$ 7,928	13	158	-

	2011		2010	
	CURRENT	PAST-DUE	CURRENT	PAST-DUE
Commissions income				
Consumer loans	$ 108	-	2	-

For the year ended December 31, 2011 financial intermediation result, generated losses of $12, from valuation of hedging derivative.

For the year ended December 31, 2011 and initial period from December 24 to December 31 2010, "Other operating income (expenses)" are shown on the following page.

	2011	2010
Other operating income (expenses)		
Loan portfolio recoveries	$ 11	-
Allowance for bad debts	(13)	-
Miscellaneous losses	(3)	-
Donations	(34)	2
Results on sales of furniture and equipment	2	-
Other income (expenses) (*)	57	10
Totals	$ 20	12

(*) For the year ended December 31, 2011, includes, mainly, dividens of premium insurance of $40 and provision cancellations of $18.

Following is a condensed income statement (including intercompany eliminations) of the consolidated income statement of Compartamos for the year ended December 31, 2011.

	COMPARTAMOS, S. A. B. DE C. V.	SUBSIDIARIES				TOTAL
		BANK	COMPARTAMOS GUATEMALA	FINANCIERA CREAR	RED YASTAS	
Interest income	$ -	7,645	8	369	-	8,022
Interest expenses	-	(388)	-	(89)	-	(477)
Financial margin	$ -	7,257	8	280	-	7,545
Financial margin adjusted for credit risk	$ -	6,783	7	218	-	7,008
Operating income before income taxes	$ (46)	2,980	(2)	77	(7)	3,002
Net result	$ (47)	2,002	2	51	(7)	1,997

(24) COMPREHENSIVE RISK MANAGEMENT (CRM) (INFORMATION FROM THE BANK, MAIN SUBSIDIARY) (UNAUDITED) -

The Bank recognizes that the essence of its business is to assume risks in seeking potential financial and social returns. Consequently, CRM is a core component of the business' strategy for identifying, measuring, overseeing and controlling the different types of risks faced during the normal course of operations.

The Bank's CRM is considered to be an on-going process involving all levels of management. The structure for the Bank's CRM is based on the following guidelines:

a. Commitment by Top Management and the Board of Directors to properly manage risks encountered.

b. On-going supervision of CRM policies and procedures.

c. Clear segregation of duties to ensure independence and objectivity in risk management.

d. Formal cooperation between the CRM structure and the business units.

e. Clear determination of responsibilities pertaining to CRM.

f. On-going supervision of the Internal Control and Audit area, to ensure proper compliance with CRM duties.

The Board of Directors has set up a Risk Committee to ensure that operations are conducted in line with the objectives, policies and procedures for CRM, as well as with the exposure limits approved by said committee. This committee meets at least once a month and works in accordance with the guidelines set out in the General dispositions applicable to credit institutions.

The Risk Committee is aided by the Comprehensive Risk Management Unit (CRMU) for identification, measurement, oversight and disclosure of risks as per the General Provisions Applicable to Credit Institutions in effect and applicable best practices.

CRM is mainly based on the determination of a structure of global and specific limits, and on applying of risk methodology authorized by the Board of Directors.

Credit risk -

Credit risk management considers: identification, quantification, establishing of limits, risk policies and risk monitoring, potential losses due to borrower or counterparty default in operations with financial instruments.

The Bank's loan portfolio is made up in 99% of loans made to individuals for a specific purpose (consumer portfolio) in Mexican pesos, the remaining 0.1% consists of a loan to a corporation (related party) in Mexican pesos. The consumer portfolio is sufficiently diversified to represent no concentration risk and there is a scarce value of individual positions. The commercial loans, despite being focused on a single counterparty, have the lowest risk accoording to the rating given. In accordance with the criteria set forth in paragraph 70 of "International convergence of capital measurements and capital standards" Basel II, we classified the Bank's loan portfolio as retail portfolio.

As of December 31, 2011, the portfolio is comprised of 2.6 million loans (2.2 million in 2010), the average outstanding balance in 2011 has remained at approximately 4,537 mexican pesos (4,418 mexiacn pesos for 2010), at an average term of four months.

The maximum authorized amount for a loan is $100 thousand, as a result of which, the maximum financing limits established in the provisions for one individual or group of individuals representing a common risk were complied with no exceptions. In addition, no operations were conducted with customers considered an individual or group of individuals who, comprising one or more liabilty operations payable by the Bank, exceeded 100% of the basic capital.

Analyses of quality of the loan portfolio and credit risk rating thereof are conducted at least monthly. Loans are rated as per the methodology mentioned in note 10.

Rating-based distribution of the loan portfolio, that could be interpreted as the risk profile of the Bank's loan portfolio, shows its greatest concentration in rating A, current portfolio.

Loan Portfolio -

DISTRIBUTION OF THE LOAN PORTFOLIO BY RATING AT DECEMBER 31, 2011
(DATA IN PERCENTAGES TO THE TOTAL LOAN PORTFOLIO)

RATING	BALANCE	AVERAGE
A-1	100	100

Consumer Loan Portfolio -

DISTRIBUTION OF THE LOAN PORTFOLIO BY RATING
(DATA IN PERCENTAGES TO THE TOTAL LOAN PORTFOLIO)

	2011		2010	
RATING	BALANCE	AVERAGE	BALANCE	AVERAGE
A	**68.5**	**73.8**	91.6	85.4
B	**27.6**	**23.1**	5.6	11.6
C	**1.0**	**0.8**	0.6	0.7
D	**2.6**	**1.9**	1.0	0.9
E	**0.3**	**0.4**	1.2	1.4
Total	**100.0**	**100.0**	100.0	100.0

The measurement methodology used in calculating expected and unexpected losses arising from the portfolio's credit risk is a Credit Risk+ model, which generates a thousand scenarios for each loan pertaining to the portfolio considered. The risk exposure considered by the model is that of the loan portfolio that has shown no default at the date of the analysis, defining default as an event in which a loan has not been paid in the allotted time and in the proper form.

The expected loss is calculated, multiplying the exposure of the operation by the likelihood of default by the borrower, using the aforementioned rating model for assigning of likelihood of default, mentioned above.

Commercial Loan Portfolio -

CONCEPT	CREDIT RISK 2011 BALANCE	CREDIT RISK 2011 AVERAGE
Commercial loan portfolio:		
Total exposure	$ 15.0	615.0
Expected loss	0.1	3.1
Unexpected loss at 95%	1.1	43.4
Expected loss/total exposure	0.5%	0.5%
Unexpected loss/total exposure	7.1%	7.1%

At December 31, 2011 and 2010 the quantitative information for the credit risk of the consumer loan portfolio, is as follows:

				CREDIT RISK
	BALANCE	AVERAGE	BALANCE	AVERAGE
CONCEPT		2011		2010
Commercial loan portfolio:				
Total exposure	$ 11,559	10,715	9,600	8,533
Expected loss	172	168	158	158
Unexpected loss at 95%	174	169	159	169
Expected loss/total exposure	1.5%	1.6%	1.8%	1.9%
Unexpected loss/total exposure	1.5%	1.6%	1.8%	1.9%

The expected loss pertaining to the portfolio under consideration as of December 31, 2011 represents 1.5% of the overall balance exposed to default. The Bank has set up loan loss reserves totaling $487, equivalent to 4.1% of the balance of the overall portfolio. As of December 31, 2010, the expected loss was of 1.8% and the allowance amounted to $281; 2.9% with respect to the balance of the overall portfolio. The loan portfolio is rated in accordance with the rules for rating the loan portfolio issued by the SHCP and the methodology established by the Commission. The Bank only sets up allowance for loan losses in addition to those created as a result of the portfolio rating process, in compliance with Title Two, Chapter I, Section Four of Art. 39 of the General Provisions Applicable to Credit Institutions. As of December 31, 2011, no additional allowance for loan losses were required (note 9).

Expected and unexpected losses are calculated monthly under different scenarios (sensitivity analyses), including stress scenarios. The results of the analyses are presented to the areas involved in portfolio risk management, to the Chief Executive Officer's Office and to the Risk Committee.

The efficiency of the model and assumptions assumed are evaluated periodically backtesting; in the event the projected results and those observed differ significantly, the necessary corrections are made; however, this has not been necessary, as the expected loss has been smaller than the loss observed in 100% of the cases in a one-year horizon.

Income from loan operations at December 31, 2011 were $7,607, representing 99% of the Institutiton's total income, compared to the same item at December 31, 2010, the variation in income, in percentage terms is 26%.

INCOME FROM LOAN OPERATIONS

	2011	2010	VARIATION (%)
Loan income	$ 7,607	6,048	26
Total income	$ 7,676	6,109	26
Income from loan operations (%)	99	99	

With respect to Credit-Risk management for operations with financial instruments or counterparty risk, the credit risk exposure in operations with financial instruments, and the expected and unexpected loss thereof, are calculated on a daily basis. Said allowance forms part of the daily report on market risk. As of December 31, 2011, the Intitution's position in financial instruments subject to counterparty risk totals $1,383, 64% in call money operations and 36% in direct positions in CETES and PRLVs. The expected loss pertaining to counterparty risk is 4.9% of the overall exposure. In comparison, as of December 31, 2010, the Bank's position in financial instruments subject to counterparty risk totaled $858; 54% in call money operations and the remaining 46% in direct positions in PRLV with an expected loss from counterparty risk of 4.3%, with respect to the overall exposure.

The methodology for managing credit risk in financial operations consists of a Credit Risk+ economic capital type model which generates an allocation of capital that must be available to cover the losses.

Likelihood of default: This information is obtained from 4 sources, which are used in the following order: 1) Standard & Poors, rating granted to financial institutions based on their rating scale known as CAVAL over the long term; 2) Moody's, as with S&P, according to the rating granted over the long-term; 3) Fitch, is the third source for learning the rating granted by this agency, and 4) in the event the Bank has no rating from any of the 3 agencies, an average rating is assigned according to its group. The above grouping refers to the group to which it pertains in the market (P8, AAA, P12, other). In the event of rating differences, the lowest rating is used.

Following is the exposure to counterparty risk is shown for purchase/sale of securities and interbank loans as of December 31, 2011 and 2010, as well as the maximum exposure to said risk during said years:

	EXPOSURE TO COUNTERPARTY RISK AT DECEMBER 31, 2011		
	AMOUNT AT END	MAXIMUM EXPOSURE	CONCENTRATION AT END (%)
Total position	$ 1,384	2,007	100
Purchase/sale of securities	$ 501	660	36
Rating AAA	100	89	7
Rating AA	-	-	-
Rating A	201	571	15
Rating BBB	200	-	14
Call Money	$ 883	1,347	64

* The authorized counterparty risk limit is 10% of the Bank's last know net capital. The Bank's net capital as of December 31, 2011 is $5,993.

	EXPOSURE TO COUNTERPARTY RISK AT DECEMBER 31, 2010		
	AMOUNT AT END	MAXIMUM EXPOSURE	CONCENTRATION AT END (%)
Total position	$ 858	2,267	100
Purchase/sale of securities	$ 399	409	46
Rating AAA	98	109	11
Rating AA	201	100	23
Rating A	100	200	12
Call Money	$ 459	1,858	54

* The authorized counterparty risk limit is 20% of the Bank's latest known net capital. The Bank's net capital as of December 31, 2010 is $5,417.

In order to reduce risk exposure related to movements in interest rates or exchange rates, operations with derivative financial instruments conducted by the Bank are solely intended for hedging purposes.

Due to the nature of its business, it is the Bank's policy not to conduct brokerage operations or to act as issuer of derivative products.

As of December 31, 2010, the Institutiton has operations with derivative financial instruments intended solely for cash flow hedging. To recognize said purpose, the requirements set forth in the Accounting Criteria of Statement C-10 of Mexican FRS must be met, such as showing, among other aspects, that there is significant inverted relation between the changes in the fair value of the hedging instrument and the value of the liability to be hedged. In compliance with Title Two, Chapter IV, Section Four, Article 85, Point A, of the General Provisions Applicable to Credit Institutions.

Following are the features of the Bank's only derivative:

Counterparty:	Banamex
Date of operation:	14/10/2009
Notional amount:	$1,500
Reference:	TIIE 28
Maturity date:	18/06/2012
Net initial investment:	$16.6
CAP or Floor, as applicable:	
Cap (C) or Floor (F):	C
Long (L) or Short (S):	L
Style in exercising option (A, E, other):	European
Exercising price or return:	8.0%
Fisrt date of review of reference rate:	09/11/2009
Frequency of review:	Every 28 days
Number of periods to be hedged:	34

The operation in question was conducted to manage risk arising from interest rates on interest payments pertaining to issuance of unsecured notes known as COMPART 09. The effectiveness of the hedge is determined based on changes in the intrinsic and extrinsic values of the option (time value and volatility) are excluded from measurement of the effectiveness of this option-based hedge.

Due to the fact that the changes in the reference rate observable on the date of review of the rate for calculation and settlement of interest of the unsecured note are made simultaneously on the same reference rate and review/settlement date as that of the European option acquired, and that the effectiveness of the comprehensive income account pertains solely to changes in the intrinsic value of the option in a hedge factor or ratio of 100% of inverse correlation, the option is expected to be highly effective when the reference rate exceeds the 8% level for the 7 periods of maturity.

Given that the transaction is for hedging purposes and it will be held to maturity, it is not included in the market VaR calculation of the trading portfolio, as established in Section I of the article 82 of the General dispositions applicable to credit institutions.

The valuation methodology used for the European hedge call option (European rates CAP) is the Black & Scholes model, whereby the value of the premium is restated with respect to the valuation of each Caplet in effect at the valuation date. The agreed premium was $16.6.

Due to the nature of the operation, the Bank is only exposed to Credit Risk with the counterparty, which is rated AAA and no impairment is expected in the rating that could affect compliance with its obligations.

Being treated as an held-to-maturity instrument, there is no exposure to market risk and, because the liability flows of the unsecured note (certificado bursátil) and active flows of the option are on the same days, there is no liquidity risk.

Market risk -

Market risk management considers, at least, identification, quantification and establishing of limits and monitoring of risks arising from changes in the risk factors affecting the valuation or expected results of active or passive operations or those giving rise to contingent liabilities.

As of December 31, 2010, the Bank's portfolio of financial instruments subject to market risk is comprised solely of Call Money operations and purchase of CETES and PRLVs. As a result, the main risk factors that could affect the value of the investment portfolio are interest rates, spreads, and the prices of other financial instruments. It should be mentioned that the Bank's treasury operation is limited to investment of cash surpluses from the credit operation.

The means for measurement of risk assumed by the Bank to manage this type of risk is the Value at Risk (VaR), which is calculated daily. VaR is an estimation of the potential loss in value of a determined period of time given the level of confidence. The method used by the Bank is the historical simulation method.

Parameters used in calculating the VaR.

- Method: Historical simulation
- Confidence level: 99%
- Investment horizon: one day
- Number of observations: 252 days
- Weighting of scenarios: Equally probable

Following is the quantitative information for market risk as of December 31, 2011:

	VALUE AT RISK, 1 DAY (VAR) ON DECEMBER 31, 2011			
PORTAFOLIO	MARKET VALUE	VAR AT 99%	% POSITION	USE OF LIMIT (%)[1]
Total position	$ 1,384	0.02	0.001	0.2%
Money[2]	$ 1,384	0.02	0.001	0.2%
Purchase of securities	501	0.01	0.003	0.1%
Call Money	883	0.01	0.001	0.1%
Derivatives[3]	-	-	-	-
Foreign exchange	-	-	-	-
Capital	-	-	-	-

1. The authorized risk limit is .15% of the Bank's last known net capital.The Bank's net capital as of December 31, 2011 is $5,993.
2. The positions subject to market risk referred to are call money operations and purchase of PRLVs and CETES.
3. There are no derivative operations for trade or hedge purposes to be sold.

Following is the quantitative information for market risk as of December 31, 2010:

	VALUE AT RISK, 1 DAY (VAR) ON DECEMBER 31, 2010			
PORTAFOLIO	MARKET VALUE	VAR AT 99%	% POSITION	USE OF LIMIT (%)[1]
Total position	$ 858	.005	.006	.4
Money[2]	$ 858	.05	.006	.4
Purchase of securities	399	.05	.01	.4
Call Money	459	.01	.001	.04
Derivatives[3]	-	-	-	
Foreign exchange	-	-	-	
Capital	-	-	-	

1. The authorized risk limit is .25% of the Bank's latest known net capital. The Bank's net capital as of December 31, 2010 is $5,417.
2. The positions subject to market risk referred to are call money operations and purchase of PRLVs and CETES.
3. There are no derivative operations for trade or hedge purposes to be sold.

The market VaR is calculated daily, including the main positions, asset and liability, subject to market risk shown in the balance sheet, which is also used for interest rate risk management. The daily average VaR in 2011 was $16,678, corresponding to 0.0003% of the last known net capital as of December 31, 2011. The daily average VaR held in 2010 was $13,320, corresponding to 0.0002% of the last known net capital as of December 31, 2010.

As part of the market-risk management process, backtesting, sensitivity and stress scenario tests are conducted.

Backtesting is conducted monthly to compare the losses and gains that would have been observed had the same positions been maintained, considering only the change in value due to market movements, against the calculation of the VaR.This allows for evaluating the accuracy of the prediction. To date, testing has been highly effective by more than 99.6%.

The sensitivity analyses conducted periodically normally considers movements of ±100 base points in rates or risk factors. Whereas to generate stress scenarios, movements of ±150 base points are considered in rates or risk factors.

Following are the sensitivity and stress tests conducted as of December 31, 2011 and 2010, respectively.

	SENSITIVITY ANALYSIS AS OF DECEMBER 31, 2011			
	MARKET VALUE	VAR AT 99%	SENSITIVITY +100 PB	STRESS +150PB
Total position	$ 1,383	0.02	0.3	0.4
Money	$ 1,383	0.02	0.3	0.4
Purchase of securities	501	0.01	0.2	0.3
Call money	883	0.01	0.1	0.2

	SENSITIVITY ANALYSIS AS OF DECEMBER 31, 2010			
	MARKET VALUE	VAR AT 99%	SENSITIVITY +100 PB	STRESS +150PB
Total position	$ 858	.05	.7	1.0
Money	$ 858	.05	.7	1.0
Purchase of securities	399	.05	.7	1.0
Call money	460	.01	.1	.1

Income from treasury operations at end of 2011 was $70, accounting for 1% of the Bank's overall income. The variation in treasury income was determined comparing the same item for the prior year 2010, was $60.

INCOME FROM TREASURY OPERATIONS			
	2011	2010	VARIATION (%)
Income from treasury operations	$ 70	60	15
Total income	$ 7,676	6,109	26
Income from treasury operations (%)	1%	1%	

Liquidity risk -

Liquidity risk management includes, at least, identification, measurement and establishment of limits and follow up on risks or potential losses arising from the impossibility or difficulty of renewing liabilities or of contracting others under normal Institution conditions due to early or forced sale of assets at unusual discounts to settle its obligations, or to the fact that a position cannot be promptly sold, acquired or hedged by means of establishing an equivalent contrary position.

The Banks's business model is based on its reputation as a solid institution that always responds to its customers' credit needs. Therefore, liquidity risk management is an essential element for timely prevention of the differences arising from the possible "gap" between its main positions in terms of liquidity risk: expected cash flows (payments on current loans) and projected outflows (current expenses, placement of new loans).

The measurement methodology used in liquidity risk management is:

- Liquidity gap analyses consider the Bank's main assets and liabilities, whether recorded on or off the balance sheet, establishing maturity bands according to the characteristics of the products offered. A limit is established for each band.

- Liquidity Value at Risk (liquidity VaR) for measurement of the market's liquidity risk determines the possible inability to liquidate positions in one day and is calculated in the same way as the market VaR with a 10-day horizon.

As of December 31, 2011, the quantitative information for the analysis of liquidity gaps is as follows:

ANALISYS OF LIQUIDITY GAPS 2011			
BUCKET	GAP	LIMIT*	USE OF LIMIT (%)
1-8 days	1,842	-	-
9-30 days	3,958	-	-
31-60 days	3,637	-	-
61-90 days	2,189	-	-
91-120 days	771	(2,086)	-
121-211 days	(921)	(2,086)	44.1
212-360 days	(376)	(2,086)	18.0
361-720 days	(1,207)	(6,954)	17.4
More than 720 days	(9,617)	(10,431)	92.2

* The authorized risk limit is calculated as a percentage of the total assets considered.

The Bank's total assets at December 31, 2011 were $13,908.

As of December 31, 2010, the quantitative information for the analysis of liquity gaps is as follows:

ANALISYS OF LIQUIDITY GAPS 2010			
BUCKET	GAP	LIMIT*	USE OFLIMIT (%)
1-8 days	1,529	-	-
9-30 days	3,189	-	-
31-60 days	2,948	-	-
61-90 days	1,796	-	-
91-120 days	580	(1,124)	-
121-211 days	257	(1,686)	-
212-360 days	(259)	(2,810)	92.2
361-720 days	(3,415)	(3,372)	101.3
More than 720 days	(6,329)	(7,869)	84.4

* The authorized risk limit is calculated as a percentage of the total assets considered.

The Bank's total assets at December 31, 2010 were $11,241.

Differences in flows (gaps) show excesses (greater asset flows than liability flows) in the first bands, which is natural for the type of operations handled by the Bank, as 82.0% of the assets considered correspond to cash flows arising from recovery of loans with an average term of four months and investments at terms below 90 days, while liability flows correspond to financing contracted at the short and medium term maturity date, giving rise to a positive accumulated gap over 360 days, at the end of 2011, of $11,100. The overall accumulated gap is positive.

At December 31, 2011 the quantitative information for market liquidity risk, as follows:

VAR LIQUIDITY, 10 DAYS 2011			
	VALUE	POSITION (%)	USE OF LIMIT (%)*
VaR liquidity at 99%	$ .05	.004	.2
Money	$ .05	.004	.2
Repurchase of securities	.04	.01	.1
Call money	.02	.003	.1

* The authorized risk limit its 0.48% of the Bank's las known net capital.

The Bank's net capital of December 31, 2011 is $5,9993.

At December 31, 2010 the quantitative information for market liquidity risk, as follow:

VAR LIQUIDITY, 10 DAYS 2010			
	VALOR	POSITION (%)	USE OF LIMIT (%)*
VaR liquidity at 99%	.2	.02	.4
Money	.2	.02	.4
Purchase of securities	.1	.04	.4
Call money	.02	.003	.04

* The authorized risk limit is 0.79% of the Bank's last known net capital. The Bank's net capital as of December 31, 2010 is $5,417.

. The average liquidity VaR for 2011 was $53 thousand pesos, equivalent to 0.001% of net capital. Sensitivity and stress tests are also conducted for liquidity risk management. The average liquidity VaR for 2010 was $42 thousand pesos, equivalent to 0.001% of net capital as of December 31, 2010.

Diversification of the Bank's sources of financing are assessed periodically, assuming the related risk limits established in Chapter III of the General Provisions Applicable to Credit Institutions on Risk Diversification for conducting Active and Passive Operations. The diversification is evaluated through the aforementioned liquidity indicators, mentioned above.

Additionally, in complying with the General Provisions Applicable to Credit Institutions, there is a Liquidity Contingency Plan in place, the purpose of which is to ensure that the Bank will be able to face its daily obligations under any circumstances, including a liquidity crisis; said Plan has been included in the policies and procedures manual for CRM.

Operational Risk (including legal and technological risk) -

Operational risk can be defined as the potential loss due to defects or deficiencies in internal controls resulting from errors in processing and storing operations or in the transmission of information, as well as to adverse administrative and legal rulings, fraud or theft, and it includes legal and technological risks.

In the Bank's methodology, management and control of operational risks include the following matters, among others:

The processes that describe each area's duties are identified and documented. The Bank has areas engaged in developing and documenting methods, procedures and processes under the Internal Control Director's Office.

Inherent operational risks and the controls pertaining to the processes that describe the Bank's substantial processes under "Risk and Control Matrixes" are identified and documented. Additionally, the internal audit area has implemented its audit model based on risks.

Consequences for the business arising from materialization of identified risks are assessed and reported to the heads of the areas involved, to the Chief Executive Officer and the Risk Committee. Each area must be aware of and participate in the control and management of own risks.

A historical database is maintained through systematic recording of the different loss events and their effects on the accounting records. Those events are duly identified through classification per business unit within the Bank, and are recorded in the Operational risk system.

A global level of tolerance has been established for operational risks, taking into account the causes, origin and risk factors thereof.

Loss events identified by both the Risk area and the other Institution's areas are recorded. Which areas are responsible for reporting any operating risk event that could arise or that has represented a loss for the Bank, the mentioned above environment of a culture of risk.

Loss events related to operational risks, including technological and legal risks, are recorded systematically, with an association to the corresponding lines of business or business units, as well as to the type of loss. The Bank considers events of fraud or asset damage to be its main exposures.

There is a Business Continuity Management (BCM) Plan in place that includes a Disaster Recovery Plan (DRP) focusing on technological risks, as well as a Business Contingency Plan (BCP). Special officers are designated to ensure that such plans are duly updated.

Technological risk -

One important aspect of operational risk management is that pertaining to technological risk, which involves potential loss due to damage or failure from use or reliance on hardware, software, systems, applications, networks and any other means of conveying information in the Bank's supply of services to its customers. There are policies and procedures in place intended to minimize the negative impacts of materialization of technological risks such as: historical filing of all operations and transactions entered into, daily reconciliations, contingency policies in the event of: electrical power failure, communication failure, acts of vandalism, and natural disasters, among others.

Due to the nature and characteristics of the market served by the Bank, there are no channels of distribution for banking operations conducted with customers via the Internet.

Legal risk -

With respect to legal risk management, the Bank has implemented policies and procedures for minimizing this risk, which include the following matters:

i. The review and approval of all agreements by the Legal Director's Office to ensure proper instrumentation of agreements and contracts.

ii. Detailed management of powers granted to the Board of Directors, so as to avoid misuse.

iii. Procedures for filing and safeguarding agreements and other legal information.

iv. Preparation of reports on the likelihood of issuance of adverse legal or administrative rulings. The reports are prepared at least on a quarterly basis.

The Bank estimates that materialization of operational risks identified would generate an annual loss of no more than 0.4% of the Bank's annual income, which is considerably below the authorized level of tolerance, which is the same at the end of year.

(25) RECENTLY ISSUED FINANCIAL REPORTING STANDARDS -

2012 Mexican FRS Improvements

In December 2011, the CINIF issued the document referred to as "2011 FRS Improvements", which contains precise modifications to some FRS. The modifications that bring about accounting changes are as follows:

- Bulletin B-14 "Earnings per share"- This bulletin establishes for those entities within its scope, the disclosure of diluted earnings per share regardless of whether there is income or loss from continuing operations. This revision is effective for fiscal years beginning January 1, 2012 and is retrospectively applicable.

- Bulletin C-15 "Impairment of long-lived assets and their disposal"- Elimination of the "not in service" requirement to classify a long-term asset as available-for-sale. Previously recognized goodwill impairment losses shall not be reversed and impairment losses shall be presented and reversed in the statement of income under the line items of costs and expenses in which the depreciation or amortization associated with the respective assets is recognized, unless it relates to a permanent investment in associated companies. These improvements are effective for fiscal years beginning January 1, 2012 and are prospectively applicable as to changes in valuation and retrospectively applicable as to changes in presentation.

Compartamos management estimates that the improvements of the 2012 FRS will not have important effects on its consolidated financial statements.

Ing. Carlos Labarthe Costas
Chief Executive Officer

Lic. Patricio Diez de Bonilla García Vallejo
Chief Financial Officer

C.P.C. Oscar Luis Ibarra Burgos
General Internal Auditor

C.P.C. Marco Antonio Guadarrama Villalobos
Sudirector of Financial Information S.A.B.

Information for **Shareholders**

Compartamos, S.A.B. de C.V.

Av. Insurgentes Sur 553
piso 1 de oficinas
Col. Escandón, C.P. 11800
México, D.F.
www.compartamos.com

Investor Relations

Patricio Diez de Bonilla
pdiezdebonilla@compartamos.com

Enrique Barrera Flores
enbarrera@compartamos.com

Beatriz Sánchez Covarrubias
bsanchez@compartamos.com

Compartamos, S.A.B. de C.V.
investor_relations@compartamos.com

Independent Auditor:

KPMG, CARDENAS DOSAL, S. C.

Design: FechStudio.com   Photography: Lina Rodríguez

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lgayol@compartamos.com
gabpaz@compartamos.com
banco@compartamos.com

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